



Valuation & Advisory Overview

Through the expertise of more than 1,970 professionals in nearly 150 offices, Cushman & Wakefield's Valuation & Advisory group provides sophisticated advice on real estate equity and debt decisions to clients on a worldwide scale. Our capabilities span valuation and advisory services relating to acquisition, disposition, financing, litigation, and financial reporting, and 16 practice groups deliver real estate strategies and solutions to clients with unique operational, technical and business requirements. Access to real-time market data, the insights of Cushman & Wakefield's leasing, research and capital markets experts, and the experience derived from more than 35 years of operation ensure the application of best practices and proven, successful methodologies. In 2021, Cushman & Wakefield's valuation team appraised over 250,000 properties representing approx. USD \$3 trillion worth of commercial real estate. Our global platform enables us to meet the increasing demands of investors and lenders around the world. In Canada, our team appraised over 4,600 properties in 2021 across all asset classes representing over \$140 billion worth of commercial real estate. Our clients include the majority of REIT's, Pension Funds and other Institutional Investors in Canada, along with all the lenders across Canada.

Our services include:

DILIGENCE ADVISORY

Clients benefit from cross-disciplinary resources focused on the underwriting of real estate and other collateral for debt and equity positions, portfolio acquisitions, and internal credit/risk management analysis.

DISPUTE ANALYSIS & LITIGATION SUPPORT

Our professionals fulfill client requests for real property and business valuation, economics, finance, statistical and financial modeling, forensic and fraud investigations, damage calculations involving contamination and toxic tort matters, partnership disputes, and other types of commercial litigation.

FINANCIAL REPORTING

We provide services for financial reporting purposes—such as fair value, purchase price allocation, and fresh start accounting—which adhere to GAAP, IFRS, and other standards, as well as country-specific compliance.

VALUATION/PORTFOLIO VALUATION

For corporations, institutional investors, advisors, lenders, and others preparing for equity and debt investment decisions, we offer expertise in appraisal services for portfolios incorporating a single asset to multiple properties in diverse markets.

The Cushman & Wakefield Edge

- **Consistent delivery** across multimarket client portfolios
- **Timely** delivery of value conclusions
- **Compliance** with financial regulatory requirements
- Valuations based on access to **constantly updated market data**

Practice Groups

- Agribusiness, Natural Resources & Energy
- Automobile Dealership
- Data Center
- Gas Station & Convenience Store
- Golf
- Hospitality & Gaming
- Industrial
- Machinery & Equipment
- Multifamily
- Office
- Residential Development
- Restaurant
- Retail
- Self Storage
- Senior Housing/Healthcare
- Sports & Entertainment

Contact

Brian Ritter
Executive Managing Director
161 Bay Street, Suite 1500
Toronto, ON M5J 2S1
Direct: 416 359 2434
Mobile: 647 282 2434
brian.kritter@cushwake.com