

INDUSTRY & SPECIALTY ADVISORY PLATFORM

LIFE SCIENCE

Real estate is a complex and essential aspect of a product's journey to market. In the life sciences sector, the highly specialized, long-term fixed assets of the real estate portfolio figure prominently on the balance sheet. The fundamental real estate challenge for the life sciences company is to ensure the greatest measure of flexibility for these expensive investments and the ideal alignment between the business and its assets.

Our experience with some of the world's most successful life sciences companies means we have first-hand experience addressing these challenges. We understand the efficient use of capital in the funding of R&D and manufacturing facilities. We are sensitive to life-cycle considerations in relation to planning and construction of critical facilities. And we are attuned to the cost pressures of location selection for these complex facilities.

Members of Cushman & Wakefield's Life Sciences Advisory Group represent the integration of the firm's elite life sciences specialists, providing real estate strategy, transaction structuring, and financial services geared to the specific operational and business requirements of companies in this field.

CLIENT SEGMENTS

- Biopharmaceutical
- Biotechnology
- CRO/CMO
- Medical devices
- Pharmaceutical

ASSET CLASSES

- Lab
- Office
- Manufacturing
- R&D
- Vivarium

SERVICES OFFERED

- Acquisition and disposition
- Asset analysis
- Build-to-suit and tenant build-out
- Government incentives negotiation
- Portfolio strategy
- Property and facilities management
- Valuation

The Cushman & Wakefield Edge

Global Reach – Through our people and resources, we leverage the global markets so our clients can remain nimble in a highly competitive landscape.

Specialized Experience – Our informed experience with the nuanced business of life sciences helps our clients attract top scientific talent, migrate to lower cost environments, monetize underutilized assets and gravitate to emerging therapeutic fields.

Full Service – With our complete range of in-house services, we provide you with a highly competent partner that seamlessly delivers value in every phase of your businesses' life cycle.

Advisory Group Lead:

Greg Bisconti
Executive Director
Life Sciences Advisory Group
+1 (858) 558 5663
greg.bisconti@cushwake.com