

PORTS & INTERMODAL

SERVICES TAILORED FOR PORTS & INTERMODAL

Cushman & Wakefield's Ports & Intermodal Advisory Group specializes in locating, procuring, and marketing optimal properties in deep-water and inland port markets.

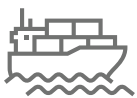
We provide individually-tailored supply chain, financial, workforce, and infrastructure solutions for port users, property owners, and port owners/operators.

Together with partner New Harbor Consultants*, our professionals deploy their knowledge of ocean cargo and container movement trends to advise clients on real estate decisions relating to the intermodal transportation and storage of goods.

TOPICS WE ADDRESS:

- Port gateway choice
- Property selection within a port area
- Port-oriented facility marketing
- Waterfront access
- Public versus private development

WE OFFER SOLUTIONS FOR



PORT USERS

- Port gateway selection
- Network optimization
- Operational cost and service trade-off evaluations
- Site identification and acquisition
- Incentives negotiations



PROPERTY OWNERS

- Port-related property marketing and landlord representation
- User industry/company targeting
- Highest and best use
- Competitive location assessment



PORT OWNERS/OPERATORS

- Business plan and strategy development
- Marketing plan development
- New facility feasibility
- Operational improvement
- Port services pricing

Kevin Turner, SIOR

Executive Director
Ports & Intermodal Advisory Group
Co-Lead
+1 949 955 7653
kevin.turner@cushwake.com

Bill Throne, SIOR, CCIM

First Vice President
Ports & Intermodal Advisory Group
Co-Lead
+1 757 499 2692
bill.throne@thalhimer.com

David Bovet

Managing Partner
New Harbor Consultants
+1 978 610 6490
dbovet@newharborllc.com

* Cushman & Wakefield's partner, New Harbor Consultants, is an independent management consulting firm that specializes in ports, ocean and inland transport and logistics solutions.