

Creating Unique Capital Structures for Better Results



EQUITY, DEBT AND STRUCTURED FINANCE



We Provide Unsurpassed Advisory and Integrated Capital Solutions

Cushman & Wakefield's Equity, Debt & Structured Finance (EDSF) professionals deliver comprehensive, creative solutions for your financing and equity structuring needs. We have a demonstrated track record of providing customized advisory and integrated capital solutions that maximize value and transaction terms. Our long-standing position in both the debt and equity markets grants us access to a diverse array of global capital resources, enabling us to execute transactions for every type of real estate asset. That's why clients trust us to never settle for "good" when we know "better" is out there.

Our clients benefit from execution strategies that not only reflect current market conditions, emerging trends, and forecasts but are also tailored to fit their investment needs. We use sophisticated financial analysis, solid market data, and an unparalleled network of high-level investor and lender relationships to achieve the best possible transactions and terms for you.

Our Services



Finance Advisory

Our finance experts customize options and secure capital sources at the most favorable debt terms possible.

- Construction loans
- Acquisition loans
- Refinance loans
- Permanent loans
- Bridge loans
- Construction to permanent loans
- Credit tenant lease loans
- Mezzanine loans

Loan Sale Advisory

We ensure maximum pricing and investor participation by collaborating across our integrated suite of investor services and vast global network.

Equity Advisory

Our global platform grants us access to unique capital sources, making us a leading advisor in raising and structuring equity capital.

- Preferred Equity
- Programmatic Equity
- JV Equity
- Fund Placement
- Corporate and M&A

Distressed Asset Advisory

We deliver integrated, tailored solutions to ensure maximum, measurable outcomes for office, industrial, retail, and multifamily properties.

Our Equity, Debt and Structured Finance advisors have specialized knowledge in all property types, with access to professionals of every asset type deployed in markets all around the world.

- Office
- Industrial
- Multifamily
- Retail
- Hospitality
- Land
- Data Centers
- Healthcare
- Life Science
- Net Lease
- Self-Storage
- Student Housing
- Senior Housing
- Affordable Housing

Financing Experience



2505 BRUCKNER
Bronx, NY
Refinance (Mezz)
Industrial | 1,067,554 SF



DISCOVERY BAY
Honolulu, HI
Acquisition Financing
Mixed Use | 581,412 NRSF



SEAGATE R&D CAMPUS
Fremont, CA
Acquisition Financing
Office/Flex/R&D/Adv Mfg | 574,775 SF



I-215 LOGISTICS CENTER
Las Vegas, NV
Acquisition Financing
Industrial | 400,766 SF



600 5TH ST NW
Washington, D.C.
JV Equity
Office | 400,000 SF



975 NOSTRAND AVENUE
Brooklyn, NY
Construction Financing
Land - Mixed Use / Multi | 350,231 SF



THE BEACON
 Jersey City, NJ
 Refinance
 Multifamily | 1,155 Units



THE VILLAGE AT LAKE LILLY
 Maitland, FL
 Acquisition Financing
 Multifamily | 455 Units



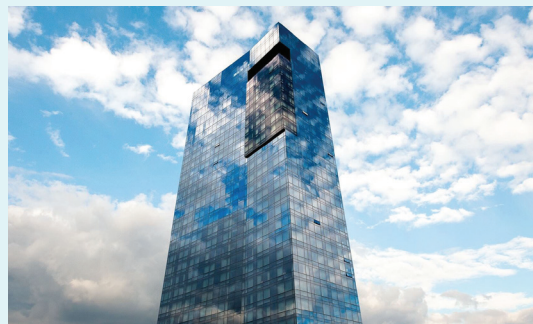
PROMENADE PLACE
 Greenwood Village, CO
 Refinance
 Multifamily | 387 Units



NOVEL MIDTOWN
 Atlanta, GA
 Acquisition Financing
 Multifamily | 340 Units



THE REY
 Phoenix, AZ
 Refinance
 Multifamily | 323 Units



THE DOMINICK
 New York, NY
 Refinance
 Hotel | 291 Keys

Portfolio Financing Experience



PROJECT MINT
National
Refinance
Industrial | 1,939,406 SF



CONFIDENTIAL INDUSTRIAL PORTFOLIO
Various
Acquisition Financing
Industrial | 1,500,000 SF



PROJECT CARDINAL PORTOLIO
Various, North Carolina
Acquisition Financing
Industrial / Land | 1,500,000 SF



PROJECT REDHAWK
Denver & Pompano Beach, CO & FL
Acquisition Financing
Industrial | 1,300,133 SF



PROJECT LIGHTYEAR
Various
Refinance
Retail | 1,060,000 SF



PROJECT INFINITY
Various
Refinance
Retail | 745,000 SF

Construction Financing Experience



NATIONAL CAPITAL BUSINESS PARK
Various, MD
Construction Financing
Industrial - Land | 1,323,452 SF



NORTHERN PARKWAY LOGISTICS
Glendale, AZ
Construction Financing
Industrial | 676,169 SF



THE DISTRICT AT 15FIFTEEN
Parsippany, NJ
Construction Financing
Multifamily / Retail | 467,229 SF



THE VILLAGE AT COMPASS POINTE
Leland, NC
Construction Financing
Multifamily | 333,138 SF



CANYON INDUSTRIAL CENTER
Boise, ID
Construction Financing
Multifamily | 198,728 SF



255 EAST 39TH STREET
New York, NY
Construction Financing
Multifamily / Retail | 120,052 SF



Our Team

Our highly experienced professionals and comprehensive financial services platform provide our domestic and international clients—from entrepreneurs to major public enterprises—with unsurpassed, customized advisory and integrated capital solutions for all asset classes, including office, multifamily, retail, lodging and leisure, healthcare, and senior housing.

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PROFESSIONALS

100+

DEDICATED
SUPPORT

16

OFFICES
NATIONWIDE

TEAM LEAD

Rob Rubano
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ATLANTA

Walker Brown
Executive Director

AUSTIN

Chase Johnson
Managing Director

CHARLOTTE

Drew Barnette
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CHICAGO

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Managing Director
Max Schafer
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Director
Alan Blank
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Executive Director

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Executive Managing
Director
Sean Hayes
Managing Director
Chris McGlone
Managing Director



The Cushman & Wakefield Edge

A CULTURE THAT DELIVERS

Finding better opportunities

Our globally connected investment sales, financing and advisory teams give our clients the best access to new and creative ways to structure local and international capital, revealing better opportunities at every turn.

Creating unique capital structures for better results

We go beyond a one-size-fits-all approach when identifying investors and closing transactions. With a deep bench of capital sources, complex structuring experience and access to a full spectrum of financial services, we create bespoke capital stacks across all asset classes to give our clients an edge.

Providing vision for better investments

We know that what has worked in the past may not work tomorrow. That's why our advisors combine data, intelligence and local market knowledge to enhance the performance of investments and make smart decisions for the future—for any asset type, all around the world.



About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in nearly 400 offices and 60 countries. In 2023, the firm reported revenue of \$9.5 billion across its core services of property, facilities and project management, leasing, capital markets, and valuation and other services. It also receives numerous industry and business accolades for its award-winning culture and commitment to Diversity, Equity and Inclusion (DEI), sustainability and more. For additional information, visit www.cushmanwakefield.com.

Contacts



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