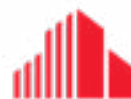


WE MAKE THE RIGHT CAPITAL CONNECTIONS

How Cushman & Wakefield arranges the best
Equity, Debt and Structured Finance for our clients.



CUSHMAN &
WAKEFIELD

WE PROVIDE UNSURPASSED ADVISORY AND INTEGRATED CAPITAL SOLUTIONS

Cushman & Wakefield's Equity, Debt & Structured Finance (EDSF) professionals deliver comprehensive, creative solutions to your financing and equity structuring needs. We have a demonstrated track record of providing customized advisory and integrated capital solutions that maximize value and transaction terms. Our long-standing position in both the debt and equity markets allows us access to a diverse array of global capital resources to execute transactions for every type of real estate asset. That's why clients look to us to make the most of every opportunity.

Our clients benefit from execution strategies that not only reflect current market conditions, emerging trends and forecasts, but are also tailored to fit your investment needs. We use sophisticated financial analysis, solid market data and an unparalleled network of high-level investor and lender relationships to achieve the best possible transactions and terms for you.

More services. More solutions. More results.

OUR SERVICES



FINANCE ADVISORY

Our finance experts customize options and secure capital sources at the most favorable debt terms possible.

- Fixed-rate loans
- Floating-rate loans
- Construction loans
- Bridge loans
- Forward loans
- Construction to permanent loans
- Acquisition loans
- Credit tenant lease loans



LOAN SALE ADVISORY

We ensure maximum pricing and investor participation by collaborating across our integrated suite of investor services and vast global network.



EQUITY ADVISORY

Our global platform grants us access to unique capital sources, making us a leading advisor in raising and structuring equity capital.

- Preferred Equity
- Programmatic Equity
- JV Equity
- Fund Placement
- Corporate and M&A



DISTRESSED ASSET ADVISORY

We deliver integrated, tailored solutions to ensure maximum, measurable outcomes for office, industrial, retail and multifamily properties.

Our Equity, Debt and Structured Finance advisors have specialized knowledge in all property types, with access to professionals of every asset type deployed in markets all around the world.

- Office
- Industrial
- Multifamily
- Retail
- Hospitality
- Land
- Data Centers
- Healthcare
- Life Science
- Net Lease
- Self-Storage
- Student Housing
- Senior Housing
- Affordable Housing

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FINANCING EXPERIENCE



Marketplace Shopping Center
Temple, TX
Refinance
Retail
72,574 SF



The Landon
New York, NY
Refinance
Multifamily
375 Units



220 East 72nd Street
New York, NY
Refinance
Residential
146 units



3202 Queens Blvd
Long Island City, NY
Acquisition
Industrial
337,659 SF



City Point
Brooklyn, NY
Refinance
Retail
548,389 SF



University Edge @ Michigan State
Lansing, MI
Acquisition
Student Housing
792 beds



Battery Wharf Hotel
Boston, MA
Refinance
Hospitality
333 Keys



Patuxent Crossing & Coliseum Marketplace
California, MD & Hampton, VA
Refinance
Retail
370,782 SF



1201 New York
Washington, D.C.
Refinance
Office
430,084 SF

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FINANCING EXPERIENCE



50 F
Washington, D.C.
Refinance
Office
206,839 SF



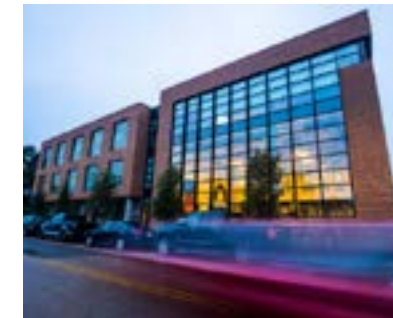
Bezel Apartments
Miami, FL
Refinance
Multifamily
434 Units



Trammel Crow Center
Dallas, TX
Acquisition
Office
1,180,628 SF



Hotel June
Los Angeles, CA
Refinance
Hospitality
250 Keys



Foundry I & II
Austin, TX
Acquisition
Creative Office
243,196 SF



Parkline Miami
Miami, FL
Acquisition
Multifamily
816 Units



NASA HQ
Washington, D.C.
Refinance
Office
605,897 SF



Executive Hotel le Soleil New York
New York, NY
Refinance
Hospitality
161 Keys



14 Oak Park Drive
Bedford, MA
Acquisition
Office/Life Science
166,404 SF

PORTFOLIO FINANCING EXPERIENCE



Fiddler's Green Portfolio
Greenwood Village, CO
Refinance
Office
748,445 SF



Citrus Growth Portfolio
Various, FL
Acquisition
Multifamily
324 DU



Sandhurst Apartments Portfolio
Various
Acquisition
Multifamily
872 Units



Sunview Retail Portfolio
Various
Refinance
Retail
1,415,463 SF



East Coast Logistics Portfolio
Trenton, NJ
Refinance
Industrial
3,034,863 SF



National Industrial Portfolio I
Various
Refinance
Industrial
15,682,684 SF



National Industrial Portfolio II
Various
Refinance
Industrial
7,029,858 SF



South Atlanta Bulk Portfolio
Atlanta, GA
Acquisition
Industrial
1,504,800 SF



Crossings Industrial Portfolio
Buckstown PA
Refinance
Industrial
1,242,667 SF

CONSTRUCTION FINANCING EXPERIENCE



120 5th Ave
Brooklyn, NY
Construction
Multifamily
180 units



100 Piccard
New Castle, DE
Construction
Industrial
807,240 SF



Chambersburg Logistics Park
Chambersburg, PA
Construction
Land
1,006,500 SF



Vermella Belleville
Belleville, NJ
Construction
Multifamily
268 Units



The HUB @ 202
Mesa, AZ
Construction
Industrial
1,497,453 SF



The District at 1515
Parsippany, NJ
Construction
Retail & Multifamily
498 Units



The Stacks
Washington, D.C.
Construction
Mixed Use
1,100,000 SF



Project Lonestar
Dallas, TX
Construction
Office
500,000 SF



Goodyear AirPark
Goodyear, AZ
Construction
Industrial
1,625,586 SF

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OUR TEAM

Our highly experienced professionals and full-spectrum financial services platform provides our domestic and international clients—from entrepreneurs to major public enterprises—unsurpassed, customized advisory and integrated capital solutions for all asset classes, including office, multifamily, retail, lodging and leisure, healthcare, and senior housing.

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47
PROFESSIONALS

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100+
DEDICATED
SUPPORT

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15
OFFICES
NATIONWIDE

ATLANTA

Walker Brown
Executive Director

AUSTIN

Chase Johnson
Managing Director

CHICAGO

Jeff Altenau
Executive Managing
Director

DALLAS

Beth Lambert
Executive Managing
Director

DENVER

Craig Branton
Vice Chair

Baxter Fain
Executive Managing
Director

FLORIDA

Robert Kaplan
Executive Managing
Director

Jason Hochman
Executive Director

Chris Lentz
Executive Director

Ron Granite
Director

LOS ANGELES

Rob Rubano
Executive Vice Chair

Brian Share
Executive Managing
Director

Joseph Lieske
Senior Director

Max Schafer
Director

PHILADELPHIA

Aaron Graves
Managing Director

PHOENIX

Jeremy Korner
Managing Director

SAN DIEGO

Scott Selke
Executive Director

Ben Schwartz
Senior Director

SAN FRANCISCO

Terrence Daly
Vice Chair

Keith Padien
Executive Managing
Director

Kurt Scheidt
Executive Director

SEATTLE

David Karson
Vice Chair

Christopher Moyer
Executive Managing
Director

NEW YORK CITY/ TRI-STATE

John Alascio
Vice Chair

Gideon Gil
Vice Chair

Steven Kohn
Vice Chair

Alexander Hernandez
Executive Managing
Director

Lauren Kaufman
Managing Director

Preston Flammang
Director

WASHINGTON DC

Philip Mudd
Executive Managing
Director

Alex Basile
Executive Director

Marshall Scallan
Executive Director

Michael Zelin
Executive Director

Brad Geiger
Senior Director

HEALTHCARE

Tyler Morss
Director

HOSPITALITY

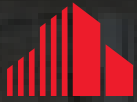
Stephen Michels
Executive Director

LOAN SALES

Dave Dorros
Vice Chair

Sean Hayes
Managing Director

Chris McGlone
Managing Director



CUSHMAN & WAKEFIELD

About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in approximately 400 offices and 60 countries. In 2022, the firm reported revenue of \$10.1 billion across its core services of property, facilities and project management, leasing, capital markets, and valuation and other services. It also receives numerous industry and business accolades for its award-winning culture and commitment to Diversity, Equity and Inclusion (DEI), Environmental, Social and Governance (ESG) and more. For additional information, visit www.cushmanwakefield.com.

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Cushman & Wakefield Capabilities

Service Lines

Agency Leasing
Asset Services
Capital Markets
Facility Services
Global Occupier Services
Project & Development Services
Tenant Representation
Valuation & Advisory

Industries & Specialties

3PL
Airports & Aerospace
Automotive & Mobility
Build-to-Suit
Data Centers
E-Commerce
Education
Energy (Oil & Gas)
Financial Services
Flexible Workplace
Food & Beverage
Government
Healthcare
Hospitality
Land
Legal Services
Life Sciences
Logistics & Industrial
Multifamily
Net Lease Investment
Not-for-Profit
Office
Ports & Intermodal
Public Sector
Rail
Retail
Sports & Entertainment
Supply Chain & Logistics Advisory
Technology

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