

CAPITAL MARKETS

Our Capital Markets experts are driven by a simple ethos: Life is what we make it. That's why we make more deals by accessing investors, creating connections and providing exclusive, local insights. We relentlessly make opportunities for our clients. Every day. All over the world.

OUR CAPABILITIES

Investment Sales

We live and breathe investments. It's why global real estate owners and investors look to Cushman & Wakefield experts to help with their strategic, operational and financial goals. Our global footprint offers clients easier access to local and international capital, and our customized strategy, breadth of experience and trusted network give investors everything they need to hit their targets.

Equity, Debt, Structured Finance

Cushman & Wakefield offers a full spectrum of financial services, including custom-built capital solutions for all asset classes. Our team has years of collective experience as well as longstanding relationships, industry expertise and deep understanding of the entire capital stack. We consistently deliver for our clients by offering comprehensive advice, structuring optimal strategies and negotiating the best terms. Our strategic joint venture with Greystone offers direct access to Fannie Mae, Freddie Mac and FHA/HUD loan program, which we complement by offering clients bridge, mezzanine, commercial bank, life insurance and CMBS loans.

Corporate Capital Markets

No two clients are the same, so no corporate capital market strategies are the same. We ensure our corporate occupiers and owners get optimized solutions. We arbitrage corporate credit and real estate market underwriting to deliver top results, and we customize our advisory services and financial solutions to help clients reach their goals sooner.

Capital Advisory

The Cushman & Wakefield Global Capital Desk is a global connector of capital made up of professionals from New York, London, Singapore and Hong Kong. Our experts coordinate investment opportunities with global investor capital requirements, working in nearly every time zone, across every latitude and longitude. This diverse network offers clients access to a fully integrated suite of services and global capital sources—each tailored to their needs. We provide a customized approach to market-wide transactions thanks to our team's expertise and our extensive relationship with owners and investment agencies.

Loan & Portfolio Sales

When you've been around for as long as we have, you gain broad and deep transaction experience with the sale of mortgages and real estate assets. Over the years, our multidisciplinary loan and portfolio sale advisory practice has represented institutional investors, special servicers and government agencies. We work across portfolios, covering single credits, property sales and loans. This allows us to drive competition, create more deals—and seal them.

Loan Servicing

More than 100 years of experience has taught us that trust is critical when it comes to loan and asset management. That's why we've partnered with Greystone, a top finance company that manages a multibillion primary and special loan servicing portfolio. Greystone offers a holistic, one-step approach that's constantly rated "Strong" by S&P, the highest category by a commercial loan service.

ASSET TYPES

Office

Industrial

Multifamily

Retail

Healthcare &
Life Sciences

Hospitality

Net Lease

Self-Storage

Land

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550+
CAPITAL
MARKETS
PROFESSIONALS

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\$69.4B
SALES VOLUME*

//////
\$19.2B
FINANCE
VOLUME*

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5,605
TOTAL
TRANSACTIONS*

*Americas 3-year
2022 averages