



WE

# MAKE THE MOST OF YOUR INVESTMENT

How Cushman & Wakefield's  
Investment Sales Create Real Value  
For Our Investor Clients



CUSHMAN &  
WAKEFIELD





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# OUR EXPERTS HELP YOUR EXPERTS

Our investment experts deliver industry-leading capital deployment strategies to solve the most complex real estate challenges.

It's why real estate owners and investors around the world look to Cushman & Wakefield experts to help with their strategic, operational and financial goals. As a global leader with an unsurpassed database of assets, buyers, sellers and pricing information, our investment experts are at the forefront of capital markets transactions. Every day. Worldwide.

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# OUR PURPOSE IS YOUR **SUCCESS**



## **EXPERT ADVISORS FOR ANY ASSET SPECIALITY.**

Our experts bring together experience & insights across every sector and property type.



## **WORLDWIDE RESOURCES. LOCAL EXPERTISE.**

We connect buyers, sellers, investors, and owners all over the world taking a localized approach to your asset.



## **GLOBAL CAPITAL, AT YOUR FINGERTIPS.**

Our trusted, long-standing relationships with global investors help to connect you with more capital sources around the world.



## **UNEXPECTED INVESTOR INSIGHTS.**

Our Global Think Tank economists and researchers provide analysis, insight and perspective to guide our clients through the complexities of commercial real estate.



## **INTEGRATED INVESTOR PLATFORM.**

Through our integrated platform, we maximize every client's investment potential by following an asset through the entire investment cycle.



## **CUTTING EDGE INVESTOR DATA AND TECH TOOLS.**

We've invested in the latest tech tools to provide clients with timely information, accurate data and thoughtful analysis of industry trends and events.



# WE MAKE THE MOST OF OUR KNOWLEDGE

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**500+**  
INVESTMENT SALES  
PROFESSIONALS

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**70**  
OFFICES

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**\$69.4**  
TOTAL SALE  
VOLUME\*

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**4,744**  
TOTAL  
TRANSACTIONS\*

\*Americas 3-year 2023 averages





● Capital Markets Presence

● C&W Offices



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# STRATEGIES AND ASSET ADVISORY

**By delivering customized strategies, optimized solutions, and unparalleled resources to target investors, we help our clients achieve their goals and make the most of every opportunity.**

- Single Asset & Portfolio Transactions
- Recapitalization
- Joint Ventures
- Sale Leasebacks
- Market Research & Financial Analysis
- Distressed Asset Optimization
- Advisory & Consulting Services

**Our global professionals have specialized knowledge in all property types, with advisors deployed in major markets around the world. We are experts in a variety of disciplines:**

- Office
- Industrial
- Multifamily
- Retail
- Land
- Senior Housing
- Hospitality
- Healthcare
- Net Lease
- Self Storage

**MORE EXCLUSIVE OPPORTUNITIES.  
MORE CREATIVITY. MAXIMUM RETURNS.**





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# INDUSTRY AND SPECIALTY CONTACTS

## GLOBAL CAPITAL ADVISORY

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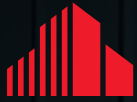
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# CUSHMAN & WAKEFIELD

## About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in nearly 400 offices and 60 countries. In 2023, the firm reported revenue of \$9.5 billion across its core services of property, facilities and project management, leasing, capital markets, and valuation and other services. It also receives numerous industry and business accolades for its award-winning culture and commitment to Diversity, Equity and Inclusion (DEI), sustainability and more. For additional information, visit [www.cushmanwakefield.com](http://www.cushmanwakefield.com).

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## Cushman & Wakefield Capabilities

### Service Lines

Agency Leasing  
Asset Services  
Capital Markets  
Facility Services  
Global Occupier Services  
Project & Development Services  
Tenant Representation  
Valuation & Advisory

### Industries & Specialties

Airports  
Automotive  
Build-to-Suit  
Data Centers  
eCommerce  
Education  
Emerging Technology  
Energy (oil & gas)  
Financial Services  
Flexible Workplace  
Food & Beverage  
Global Supply Chain  
Government  
Healthcare  
Hospitality

Industrial  
Land  
Legal/Professional  
Life Sciences/Pharma  
Multifamily  
Net Lease Investment  
Not-for-Profit  
Office  
Ports & Intermodal  
Public Sector  
Rail  
Retail  
Sports & Entertainment  
Third-Party Logistics (3PL)