

FINANCIAL ADVISORY

The Financial Advisory Practice (“FA”) provides comprehensive financial analytic support and advisory services on a broad and technical basis for our clients. FA facilitates the alignment of real estate transaction strategies with the overall financial objectives of our clients. The demand for higher quality, more complex financial analysis to evaluate occupancy strategies continues to grow as a result of financial and statutory pressures. In response to this need, the Financial Advisory Practice provides a tiered level of technical support – from credentialed CPA’s to experienced financial advisors – to ensure the quality of financial measurement through all phases of transaction assignments.

The Financial Advisory Practice uses its experience and expertise to shape the “Best Fit” outcome for complex occupancy assessments:

- Economic models are custom tailored for each assignment, distilling complex variations of occupancy scenarios into rational solutions
- GAAP measurement of options for various occupancy strategies, including measurement under the new lease standard (“ASC Topic 842- Leases”)
- Delivery of “decision enabling” executive summaries that expedite the transaction review and approval process

The Financial Advisory Practice provides financial analyses at every phase of the transaction – from initial evaluation of broad structuring strategies through final executive summaries for approval.

VALUE-ADD

TRANSACTIONAL SUPPORT

- Increase value of service offering to support business development
- Create efficiencies, reduce risk & maximize tenant leverage
- Streamline Executive Review & Deal Approvals

LEASE ACCOUNTING ADVISORY SERVICES

- Identify key US GAAP Topics 842 / IFRS 16 New Lease Accounting decision metrics which impact deal approval
- Provide expert guidance from credentialed CPA’s on complex lease accounting topics

CORPORATE FINANCE ADVISORY SERVICES

- Strategic alignment of real estate strategies with financial objectives
- Leverage corporate credit & capital markets to reduce occupancy costs
- Improve shareholder value

PORTFOLIO STRATEGY

- Drive portfolio efficiencies and costs savings
- Leverage data & leading technology tools
- Identify strategic solutions to optimize portfolio performance

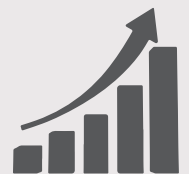
STRATEGICALLY
LOCATED IN KEY
U.S. MARKETS



SCALABLE FINANCIAL
ADVISORY SPECIALISTS
WITH GLOBAL COVERAGE



TECHNICAL AND STRATEGIC
FINANCIAL ADVISORY,
MULTIPLE CREDENTIALS



PARTNERSHIP WITH BROKERAGE
PROFESSIONALS, GOS & MULTIPLE
SERVICES LINES