

We help our clients prepare for what's next by advising on pre- and post-closing loan diligence, credit risk analysis, collateral monitoring, technology conversions, and regulatory projects in the U.S., Europe, and Australia. Cushman & Wakefield's local knowledge of all markets throughout the globe help us provide critical market insight when assessing debt financings, acquisitions, syndications, securitization, and asset management.

Our team of professionals average 20+ years of credit underwriting experience and our underwriting services are utilized by large financial institutions and GSEs who rely on our scale, certainty of execution, and data security. Our broad reach and market depth leveraging the overall Cushman & Wakefield platform lets us provide global expertise to give regional investors the leverage of operating in a global marketplace with local market specialization across all asset classes.

## **CAPABILITIES**

#### **Strategic Consulting**

 Provide holistic solutions to clients on their real estate portfolios by leveraging Cushman & Wakefield's expertise and proprietary research across all asset classes and markets

### **Due Diligence**

- · Loan underwriting
- · Transaction assistance
- Asset management services / annual or quarterly collateral reviews / credit risk management analysis & reporting

#### **Business Process Outsourcing**

- · Lease abstracting
- Excel and DCF modeling (Argus/Rockport VAL)
- Site inspections
- Technology conversion support services

# The Cushman & Wakefield Advantage

Cushman & Wakefield's network of fully owned and affiliate offices provides data on a regular basis to our global research team in addition to staff who regularly assist in data collection or analysis in addition to their primary roles.

These professionals track market fundamentals across the globe and utilize the information to prepare real estate trends and forecasts, occupancy cost benchmarking, retail market entry advice, and peer group studies in support of client activities.



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