

**VALUATION & ADVISORY**

**DISPUTE ANALYSIS &  
LITIGATION SUPPORT**

Cushman & Wakefield's Dispute Analysis and Litigation Support (DALs) practice is a multi-disciplinary litigation-support service provider across broad areas of expertise involving real estate, economic damages, business and shareholder disputes, partial interest and discount calculations, intellectual property, patent and trademark infringement issues, forensic accounting and fraud investigations, machinery and equipment, and estates and gift tax valuations.

DALs practice members are solution providers delivering robust advice, meticulous attention to people and detail, and quality execution. The practice is organized around scientific principles, intellectual rigor, collaboration, and a keen understanding of the nuances of litigation. DALs members have qualified as experts in their respective fields in state and federal courts throughout the United States, courts in other countries, and in international arbitrations. They hold highly regarded designations in their areas of expertise, such as MAI, CPA, ASA, CRE, and CFE.

DALs practice members are experienced in real property valuation, real estate industry practices, and damages calculations involving toxic torts and detrimental conditions, breach of contract and fiduciary duty, construction defects and construction delays, lender liability, and taxation issues.

The intangibles expertise of DALs professionals includes trademarks, trade names, trade secrets, copyrights, newspaper mastheads, non-compete agreements, software, customer lists, customer relationships, licensing contracts, supply contracts, employee

contracts, broadcasting rights, assembled workforce, and goodwill. DALs members have also valued illiquid debt and equities securities, complex derivative instruments, and joint venture investments.

DALs experts have performed financial forensic investigations working with companies, outside counsel, and Boards of Directors, addressing issues such as the tracing of funds, mismanagement, excessive expenditures, bid rigging, and fraudulent conveyances.

In the valuation of machinery and equipment, DALs members offer a combination of deep experience and industry-specific knowledge in a wide variety of asset classes ranging from pharmaceutical manufacturing, food processing, submarine manufacturing and maintenance, container port facilities, and fiber optic networks.

DALs practitioners provide advisory services in the context of tax planning. Our members have significant tax-related experience in the valuation of all types of real estate assets, the valuation of closely-held businesses, and the calculation of discounts related to the size of an ownership interest and the marketability of such interests.

**THE C&W ADVANTAGE**

The DALs practice capitalizes on the global scalability of C&W, drawing on the intellectual capital, information platforms, and experience of research professionals worldwide who collect and analyze data on trends in various industries and emerging businesses and in the capital and property markets.

**Capabilities**

- Breach of contract or lease
- Business valuation
- Complex business and partnership disputes
- Construction defects and delays
- Damages theory and damage calculations
- Employment contracts
- Environmental impairment, toxic tort and detrimental conditions
- Event studies/time series analyses
- Expert witness testimony
- Fraud and forensic investigations
- Fraudulent conveyances
- Intangible issues and valuations
- International arbitrations
- Lease negotiations and rental resets
- Life estate administration
- Machinery and equipment valuations
- Partial and fractional interest valuations, including debt and equity, remainderman and other property interests
- Post-acquisition disputes
- Trademark and patent infringements
- Transportation and utility corridor issues

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