

VALUATION & ADVISORY RETAIL

Cushman & Wakefield's Retail Practice Group combines superior industry expertise with global resources to provide valuation opinions and intuitive solutions for our clients. Moreover, we have the ability to draw upon the diverse disciplines available from other Cushman & Wakefield core services in 250 markets.

The Retail Practice Group is distinguished by its combination of industry experience, local market insight, global coverage, and responsive service. Our members provide unrivaled market insight, expert witness testimony, and are sought after speakers at a myriad of industry events. With an average of nearly 20 years of professional experience, Retail Practice Group members are considered industry thought leaders.

THE CUSHMAN & WAKEFIELD ADVANTAGE

Understanding our clients' business needs, objectives, and real estate circumstances enables us to provide best in class service and value-added advice, while an integrated technical platform maximizes communication with clients and produces logical and supported analyses on complex assignments.

Combining local knowledge with a national and international network of data and market participants, we identify emerging trends critical to the valuation process. The group promotes an exchange of intelligence among all of Cushman & Wakefield's service lines to discuss best practices, contemporary valuation issues, case studies, and enhancement of quality control.

PROPERTY TYPES

- Convenience stores
- Department stores
- Freestanding and net lease developments
- High street and urban developments
- Hybrid developments
- Land/new developments
- Lifestyle, power and outlet centers
- Mixed use projects
- Neighborhood and community centers
- Regional and superregional malls
- Restaurants
- Superstores and free-standing big box stores
- Theaters and entertainment

Retail Services

Property Appraisals & Review

- Appraisal services for corporations, institutional investors, advisors and lenders
- Expense analysis, feasibility studies and impact studies
- Multi-property portfolio valuation capabilities

Diligence Advisory

- CMBS underwriting
- Due diligence for acquisition/financing
- B-piece underwriting
- Loan portfolio underwriting and due diligence
- Cash flow modeling

Financial Reporting

- Agreed Upon Procedures (AUP)
- ASC 820, fair value measurements
- ASC 805, business combinations
- Debt valuation

Dispute Analysis & Litigation

- Dispute analysis
- Expert testimony
- Arbitration
- Litigation/trial support & consulting

Property Tax Services

- Assessment appeals
- Business and personal property tax compliance & audit support
- Proprietary software
- Full outsourcing capabilities