

## VALUATION & ADVISORY SENIOR HOUSING/ HEALTHCARE

The Senior Housing/Healthcare Practice Group provides expertise in all facets of senior housing and healthcare real estate. The group is distinguished by its combination of industry experience, local market insight, national coverage and responsive service.

Our staff of professional appraisers has extensive senior housing and healthcare experience and is strategically located in major markets across the globe. Combined, our team has completed in excess of 8,000 healthcare related valuation assignments over the past three years.

Moreover, we have the ability to draw upon the diverse disciplines available from other Cushman & Wakefield core services. Proactive collaboration enables our group to remain current on issues affecting commercial real estate value such as the pending changes in lease accounting standards, changes in the debt markets and “real time” marketing activity involving office assets throughout the United States.

### THE CUSHMAN & WAKEFIELD ADVANTAGE

The goal of the Senior Housing/Healthcare Practice Group is to understand our clients' business needs, personnel objectives and real estate circumstances in order to provide best in class service. Our talented professionals utilize an integrated technical appraisal service line platform to maximize communication with clients and to produce logical and supported analyses on complex assignments. The group combines superior local knowledge with access to a national and international network of data and market participants, which results in identification of emerging trends critical to the valuation process.

Our unique combination of research and proprietary technology assists with interpreting market intelligence required to provide excellent service and communication to clients. Our members provide market presentations, expert witness testimony and are invited to engagements as guest speakers. The team attends seminars and conferences and are considered industry thought leaders. The group promotes an exchange of intelligence among all Valuation & Advisory's practice groups to discuss best practices, case studies and enhancement of quality control.

### Our Services

- Appraisal review
- Financial reporting
- Highest and best use studies
- Litigation support
- Market & feasibility studies
- Operation reviews
- Portfolio consulting and advisory
- Portfolio valuation
- Property tax consulting
- Real property valuation

### Property Types

- Adult daycare
- Age-restricted apartments
- Alzheimer's care/dementia
- Assisted living
- Behavioral care facilities
- Congregate care
- Continuing care retirement
- Communities (for & not for profit)
- Hospice
- Hospitals
  - Critical Access (CAH)
  - Long-Term Acute Care/Rehab (LTACH)
  - Short-term acute care
- Independent living
  - Apartments
  - Condominiums
  - Cottages
- Medical Office Buildings (MOB)
- Rest homes
- Skilled nursing
- Surgical centers, including ambulatory
- Surgery centers (ASC)