

The Need-to-Know for Chennai's Commercial Real Estate



STRONG LEASING ACTIVITY

DRIVEN BY THE PRIME SUBMARKETS

Chennai office market saw a healthy leasing volume of 1.8 MSF, with South-west and Suburban South submarkets accounting for a dominant 83% share. City-wide vacancy dropped by 17bps to 16.1% in Q3. YTD net absorption rose to 2.16 MSF, largely driven by high pre-commitments in the new supply.





SURGE IN LEASING BY

GLOBAL CAPABILITY CENTERS

Global Capability Centers accounted for 36% of the quarterly leasing, with a 17% q-o-q growth and nearly doubling on y-o-y. There has been a significant increase in interest from global occupiers, mainly in BFSI and Engineering & Manufacturing sectors to establish innovation centers in the city.





HEALTHY UNIT LAUNCHES DRIVEN BY THE SOUTHERN SUBURBAN MARKETS



In Q3, Chennai's residential market saw a healthy launch of ~6,000 units, a 19% q-o-q growth and a 33% y-o-y increase. Suburban South I and II dominated the quarterly unit launches with a combined share of 68%.

IN Q3, HIGH-END AND LUXURY SEGMENTS SAW IMPRESSIVE GROWTH FROM @2

Mid-segment continued its dominance in Q3, accounting for 52% of quarterly unit launches. High-end and luxury segments combined made up 32% of the launches, with a significant 71% q-o-q growth. Affordable segment accounted for 16% of unit launches, nearly doubling the volume from Q2.





CITY LEVEL MALL VACANCY

RECORDED A MINOR DROP

Minimal leasing activity led to a **minor 25 bps drop** in **city-level mall vacancy**, currently at **14.41%**. **Superior malls** maintained low vacancy rates **between 1-3%**. **In Q3**, mall leasing was **driven by retailers in the Fashion and Accessories & Lifestyle segments**.

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