



**CUSHMAN &  
WAKEFIELD**

# PROJECT AND DEVELOPMENT SERVICES - OCCUPIERS

We take an entrepreneurial approach and challenge the way projects have been traditionally delivered. We recognize that each of our clients face unique opportunities and challenges, which is why we focus on understanding and aligning with your culture, objectives and goals. This allows us to leverage our full, scalable platform of specialists that best fulfill your needs.

As strategic advisors, we bring a broad perspective to the real estate lifecycle that minimizes risk and drives value throughout the entire process. Every project is unique and our agile approach delivers impactful results that every client needs to be more productive and successful –we are prepared for what's next.

## PROJECT AND DEVELOPMENT SERVICES - WHEEL OF SERVICES

Our expertise spans the spectrum of commercial real estate services and clients benefit from the shared knowledge, collaboration and best practices derived from a team powered by creative thinking, the innovative use of technology and an unmatched passion to create actionable project solutions.



**800+**   
PROJECT MANAGERS  
INVESTORS AND OCCUPIERS

**80+**  
ONGOING PROJECTS  
ACROSS INDIA

OVER   
**250 MILLION SQ. FT.**  
DELIVERED (INVESTORS & OCCUPIERS)

**\$210 MN + CAPEX**  
MANAGED THROUGH  
THE PANDEMIC

WE DESIGN, MANAGE & BUILD   
PROJECT SIZE RANGING FROM  
**5000 SF TO 1 MN+ SF**  
WITH INHOUSE CAPABILITY

We managed and completed close to **70 Projects**

in the middle of the pandemic



We are helping a

**New Food Brand**

set up their world class kitchens across the country



We have helped

**TOP 4** of the Management Consultancy Sector set up their offices in India



We have helped

**Two Leading Semiconductor Technology Companies**

set up their first labs in India



We are working with

**TOP 3** of IT sector, managing multiple projects across India for them



#### Ideate

Shaping business objectives into concept design



#### Execute

Detailing, coordinating and inspecting



01



#### Discovery

Establishing project goals and vision requirement

02

03



#### Design

Planning and design

04

05

#### Evolve

Evaluating and improvising



# CASE STUDY

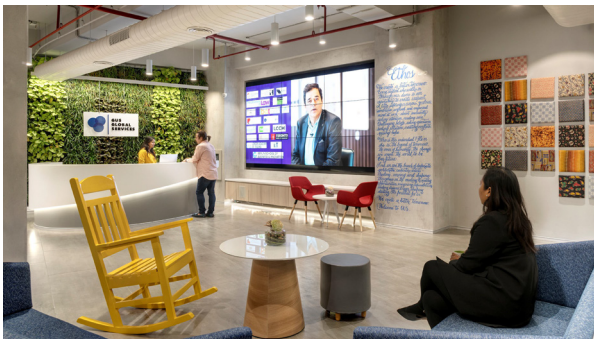
## LINKEDIN

Delivering **6<sup>th</sup> project** in a row



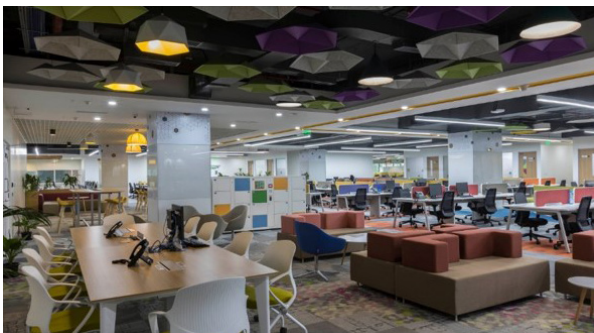
## GUS Global

Multiple projects for one of the **largest network** of **international educational institutions**



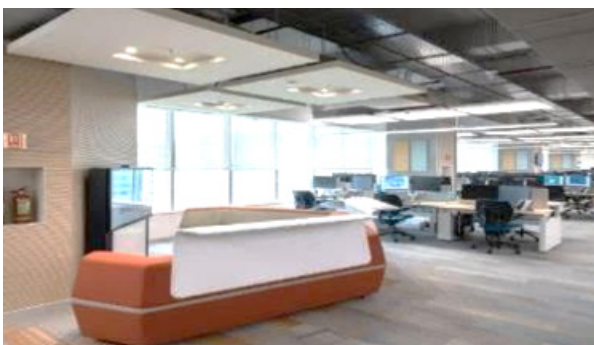
## CAPGEMINI

Delivering **4<sup>th</sup> project** in India



## BFSI Company

Delivering **1.9 Lakh SF** refresh for global financial firm post pandemic



## BOSTON CONSULTING GROUP

**New Headquarters** in Gurgaon, India



## 200,000 SF

**Largest lab** for **semi-conductor company** in Hyderabad, India

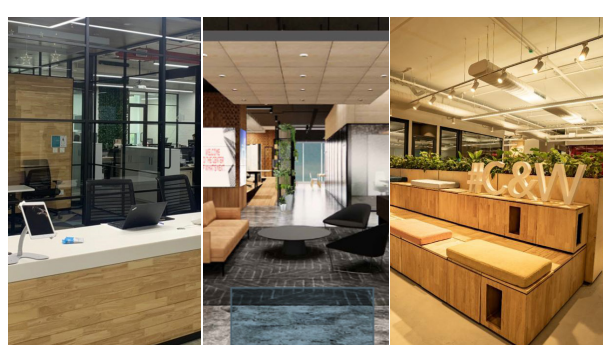


**PROGRAM MANAGEMENT** partner to one of the **largest IT consulting** firms in the world, delivering their multiple offices across India



## CUSHMAN & WAKEFIELD

Delivered **3 C&W office** as per new design guidelines



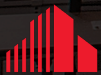


**Shashi Bushan**

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Project and Development Services – Occupiers

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**CUSHMAN &  
WAKEFIELD**

**About Cushman & Wakefield India**

With over two decades experience in the Indian market, Cushman & Wakefield currently has over 2,900 employees across 8 Indian offices and provides estate services to an additional 200+ cities India-wide.

**About Cushman & Wakefield**

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 50,000 employees in over 400 offices and 60 countries. In 2020, the firm had revenue of \$7.8 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit [www.cushmanwakefield.com](http://www.cushmanwakefield.com) or follow @CushWake on Twitter.