



**CUSHMAN &
WAKEFIELD**



HAI DUONG

Investors' Trusted Destination

Vietnam, August 2022



35 Years of Reaching Out for Development (1986 – 2021)

1986

Vietnam implemented Renovation Policy “Doi Moi”

1986 – 1990

Small, scattered land plots, low productivity, quality, and production efficiency. Muddy roads that make it difficult to travel. Electricity has not yet “covered” many rural areas and clean water is a luxury item only available to urban residents

1996

Per capita income reached 3 million. Agriculture accounts for over 90% of the economic structure

1998

Upgraded National Highway 5, the arterial route connecting the Hai Phong port cluster with the capital city Hanoi, North Vietnam

1997 - 2005

Hai Duong formed many large sample fields and concentrated agricultural production areas

2003

Established the first 3 industrial parks in the province, marking the shift of economic structure from agriculture to modern industry

2005

The export turnover of the province in 2005 reached 90 million USD, of which the industrial market of Hai Duong contributed over 80%

2015

Cleared the Hanoi – Hung Yen – Hai Duong – Hai Phong Expressway

2016

The production value per hectare of agricultural land has increased from 21.5 million VND in 1997 to 136.3 million VND in 2016

2019

Hai Duong City is recognized as a Class I city

2021

The export turnover of the province reached a record of USD 9.98 billion, the highest in 35 years of renovation

2022

The economy has grown remarkably. PCI moved up 34 places in the national rankings

Why Choose To Invest In Hai Duong?

Hai Duong has a favorable geographical location, being adjacent to 5 out of 7 provinces in the Red River Delta, with convenient transportation to create regional linkage.

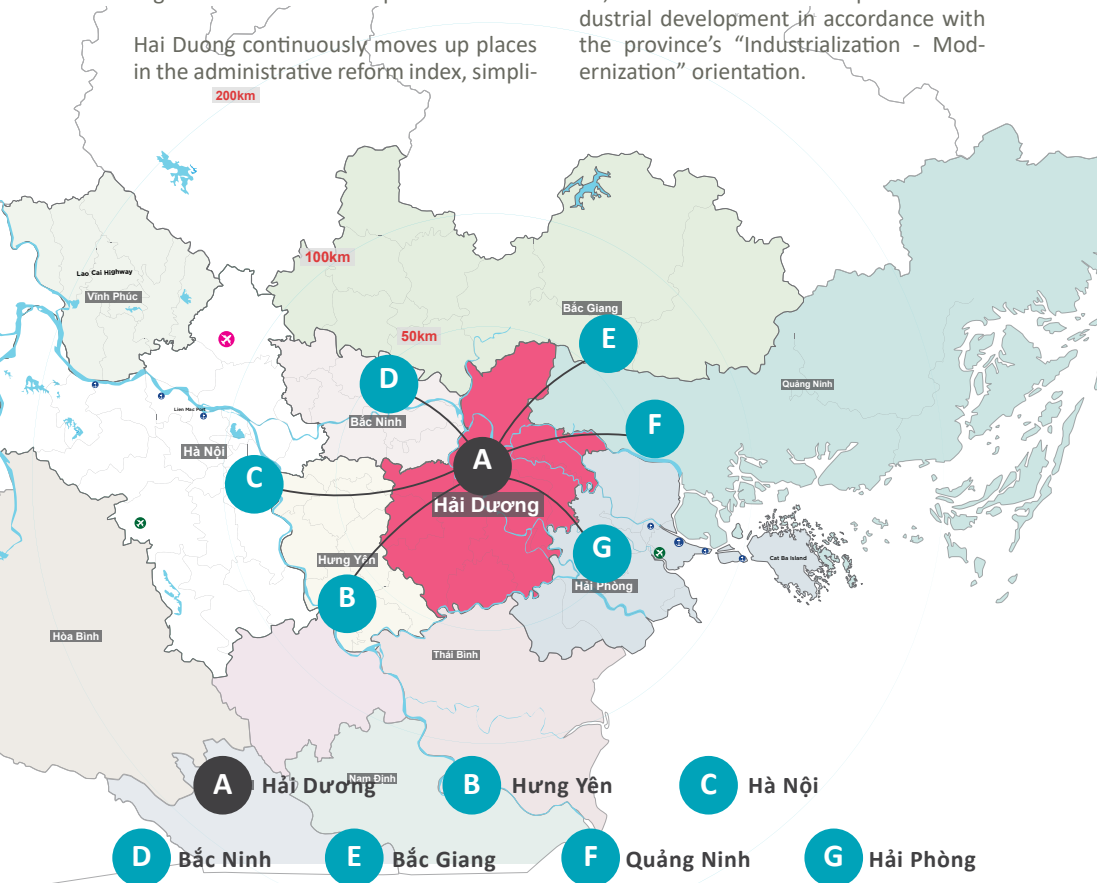
In terms of transport infrastructure, the province focuses on investment in construction, renovation and upgrading with a synchronous and modern scale, helping to connect Hai Duong with neighboring localities, and creating a foundation for regional economic development

Hai Duong continuously moves up places in the administrative reform index, simpli-

fies and shortens the document processing time and supports businesses.

Hai Duong has a population second only to Hanoi and Hai Phong in the North, with the labor force accounting for over 60% of the population, ensuring human resources for ongoing and future investment projects.

As a province with abundant land resources, oriented to expanding to more than 20,000 ha in the 2021-2030 period for industrial development in accordance with the province's "Industrialization - Modernization" orientation.



Strategic location

Area: 1.668 km²
Population: 1.916.700
Central urban area: Hai Duong City
Administrative divisions:
 2 cities, 9 districts and 1 town

Geographical location: Located in the Northern key economic region, adjacent to the Gulf of Tonkin economic belt, Hai Duong is also situated on two economic corridors Kunming - Hanoi - Hai Phong - Quang Ninh and Lang Son - Hanoi - Hai Phong – Quang Ninh.

- **Road:** National Highway 5, Hanoi – Hai Phong Expressway, National Highway 18, Highway 38B
- **Railway:** Hanoi - Hai Phong and Yen Vien - Cai Lan railway
- **Waterway:** 14 central river routes, 6 local river routes, with a total length of 430km



Distance to key locations

Expressway	34 km Quang Ninh	45 km Hai Phong	48 km Bac Ninh	57 km Hanoi (capital)
Airport		55 km Cat Bi	75 km Noi Bai	143 km Van Don
Seaport	55 km Cai Lan		21 km Hai Phong	34 km Tan Vu
Vietnam-China border			170 km Huu Nghi Border Gate	266 km Mong Cai International Border Gate

IMAGE OF THE ENTRANCE TO HAI DUONG CITY

Complete, Synchronous Transport Infrastructure

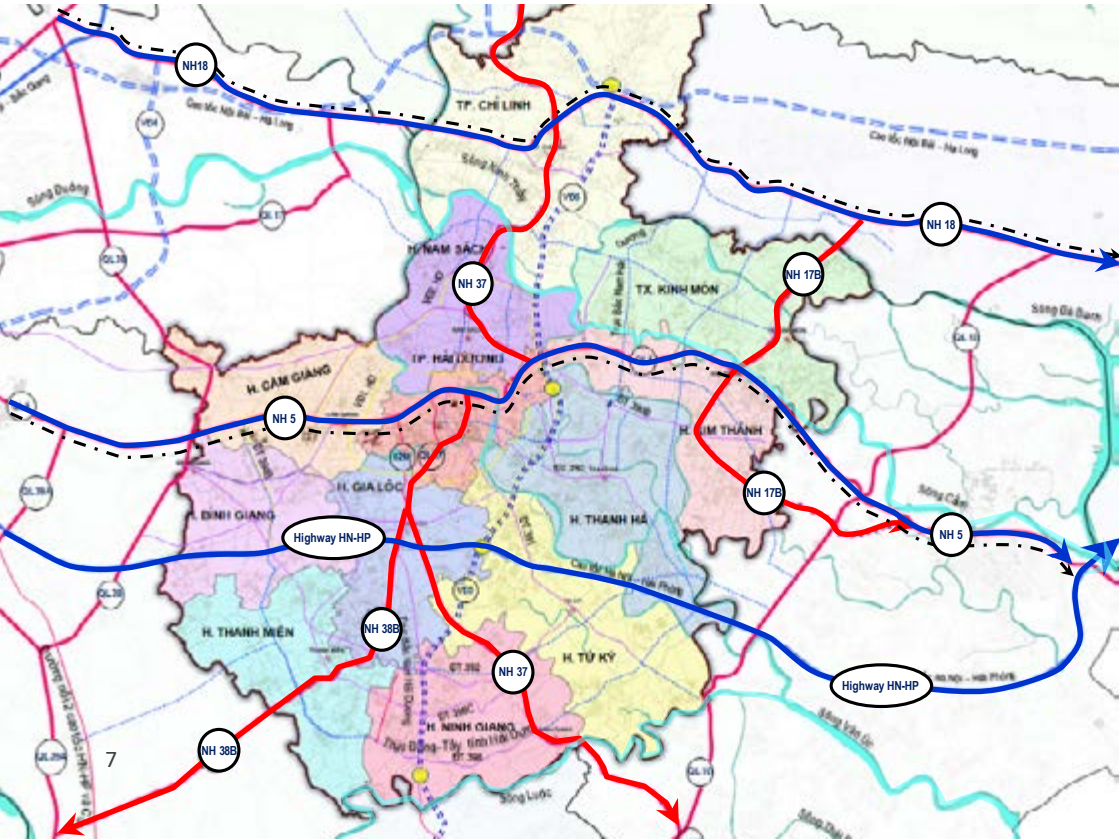
Main inland port clusters:

- Kinh Mon - Kim Thanh - Phu Thai Port Cluster, receiving vessels of 3,000 tons
- Hai Duong City - Thanh Ha Port Cluster, receiving vessels of 2,000 tons
- ICD Inland Port

Upgrading the national highway network

National Highway	Neighboring Provinces Linkage
National Highway 5	Hà Nội, Hưng Yên, Hải Dương, Hải Phòng
National Highway 18	Hà Nội - Bắc Ninh - Hải Dương - Quảng Ninh (Mong Cai)
National Highway 37	Hải Phòng - Bắc Giang - Thái Nguyên
National Highway 38B	Hải Dương - Hưng Yên - Hà Nam - Nam Định - Ninh Bình
National Highway 17B	Quảng Ninh - Hải Dương - Hải Phòng
National Highway 10	Quảng Ninh, Hải Phòng, Hải Dương, Thái Bình, Nam Định

Hai Duong currently has the Hanoi - Hai Phong expressway running through the province with a length of 40 km, 82 km of expressway collector roads; 7 national highways passing through with a total length of 189 km; 21 provincial roads with a total length of 354 km.



Improving Investment Climate



The Province's PCI Spectacularly Sped up

The year 2021 marks the rise to the 13th position in the ranking, jumping 34 places compared to 2020, thanks to the investor-friendly policies and high transparency.

OUT OF 63 PROVINCES

1
Dynamism and pioneering of provincial government

13
HDI
(Human Development Index)

4
SIPAS 2021

14
DTI
(Digital transformation index)



7
Legal Institutions

10
Cơ sở hạ tầng

1
Fair Competition

8
GRDP

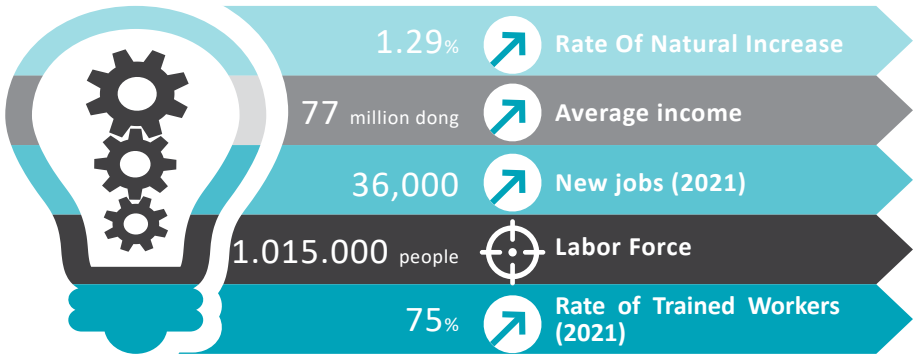
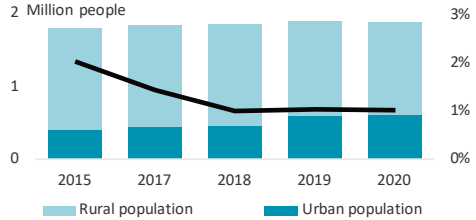
Abundant Human Resources

Total Population of Hai Duong

1,916,700 people

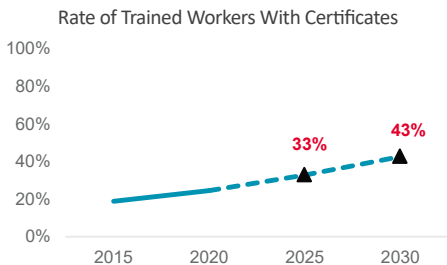


Urban, Rural Population and Population Growth Rate of Hai Duong Province By Year



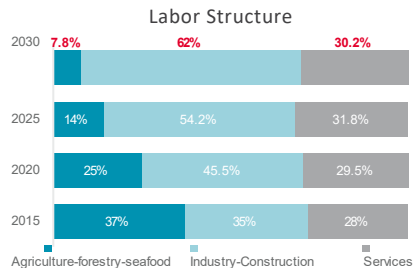
Improving the Quality of Human Resources

The rate of trained workers with certificates increased from 19% in 2015 to about 25% in 2020. Hai Duong province aims to bring this number to 33% by 2025 and 43% by 2030.



Shifting Labor Structure To Non-Agricultural Sectors

In 2020, about 75% of the provincial labor force is working in non-agricultural sectors, following an orientation to 2030, by which time more than 90% of human resources will have shifted to the industry - service sector.



— / Social Infrastructure & Services / —

EDUCATION →

4 universities
9 colleges
19 vocational education centers
35,000 students/year.



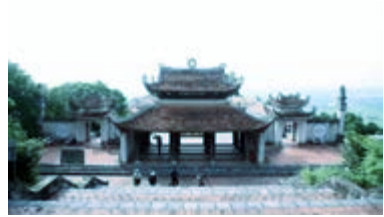
HEALTH →

2 sub-departments
2 provincial centers for preventive medicine
22 hospitals (10 provincial general and specialized hospitals and 12 district health centers that manage 235 commune health stations).



CULTURE →

4 special national monuments and relic complexes
142 national monuments
244 provincial monuments
8 national treasures
9 national intangible cultural heritage



TRAVEL SERVICES →

200 hotels/accommodation facilities
5,000 rooms for accommodation
3 shopping malls



BANKING FINANCE →

Up to now, Hai Duong has 24 financial institutions, with a total of more than 200 branches and transaction offices operating in Hai Duong province.



Potential investment fields

Industry

Hai Duong province has attracted more than 9 billion USD in FDI. Of which, the Electrical - Electronics industry is still taking the lead, accounting for 38% of the total capital. Mechanical Engineering and Garment respectively accounted for 22% and 20% in the sector.

With the advantage of a strategic location, the existing industrial demand in Hai Duong Province benefits from the development of the surrounding industrial provinces, creating conditions for the province to become one of the three provinces in the strategic economic triangle in the North.

Foreign Investment



Japan



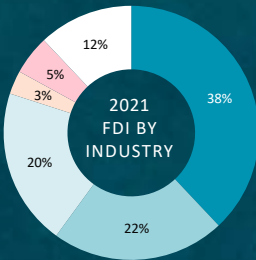
Korea



Singapore



USA



Key Industries

- Electrical – Electronics Industry
- Mechanical Engineering
- Garment
- Food Processing
- Pharmaceutical Equipment
- Others

- Expressway
- National Highway
- Expressway (Under construction)
- Provincial Road
- Existing Industrial Park
- Future Industrial Park



Typical FDI Projects

No.	Project	Investment Million USD	Location	Nation	Industry
1	Ford Vietnam Co., Ltd (LD)	184,7	Lai Cach, Cam Giang	VN + USA	Automobile manufacturing and assembly
2	Jaks Hai Duong Power Co., Ltd	2258,51	Phac Thanh, Kinh Mon, Hai Duong	Hong Kong	Coal-fired power plant design, construction, operation and transfer
3	Sumideno VN Co., Ltd	114	Dai An Industrial Park (IP)	Japan	Electrical and electronic wires used in industry and electronics manufacturing
4	CN Brother VN Co., Ltd	180	Phuc Dien IP	Japan	Printers, fax machines, electronic devices manufacturing
5	UMC Electronics Vietnam Co., Ltd	100	Tan Truong IP	Japan	High-tech machinery, equipment and electronic components manufacturing and assembly
6	AIDEN Vietnam Co., Ltd	120	Nam Sach IP	Japan	Details, electronic components, products, liquid crystal (LCD), stamping press machines manufacturing
7	Hitach Cable VN Co., Ltd	90	Tan Truong IP	Japan	Cables, optical fibers, electrical and electronic cables manufacturing
8	Hyundai Kefico VN Co., Ltd	400	Dai An IP	Korea	Spare parts and auxiliary components for motor vehicles and vehicle motors manufacturing
9	KPF Vietnam Co., Ltd	63	Dai An IP	Korea	Pins, rivets, washers and similar threadless products manufacturing; Screws, bolts, nuts and similar threaded products manufacturing
10	Pacific VN Textile Co., Ltd	423,48	Lai Vu IP	Hong Kong	Knitted fabrics and raw & auxiliary materials manufacturing and trading
11	Tinh Loi Garment Co., Ltd	189,5	Lai Vu IP	Hong Kong	Manufacturing and trading of Garments for export

Typical enterprises have made great contributions to the provincial budget in 2021



Hitachi Cable



Hyundai Kefico



Nhà máy sản xuất Ô Tô Ford

Potential To Become A Supporting Industry Center

With 11 existing industrial parks, 6 newly-deployed industrial parks in 2021 (1,097 ha), 8 industrial parks to be developed in the future (1,890 ha) and 53 industrial clusters (2,683 ha). Hai Duong shows a large supply and readiness for investment projects of various sizes. The industrial land is in abundant supply. Hai Duong promises competitive rental rates in key economic areas.



Source: Cushman & Wakefield

No.	Name of IP	Location	Area	Occupancy rate	Investor	Lease term
1	Nam Sach	Nam Sach	62 ha	100%	Nam Quang Investment & Development Infrastructure JSC	2052
2	Phuc Dien	Cam Giang	83 ha	100%	Nam Quang Investment & Development Infrastructure JSC	2052
3	Phu Thai	Kim Thanh	57 ha	96,4%	Nam Tai International Co., Ltd	2065
4	Tan Truong	Cam Giang	198 ha	100%	Nam Quang Investment & Development Infrastructure JSC	2055
5	Dai An	Hai Duong City	136 ha	91,3%	Dai An JSC	2052
6	Dai An Expansion (Phase 1)	Cẩm Giàng	189 ha	74,4%	Dai An Industrial Park Infrastructure Development One Member Co., Ltd	2058
7	An Phat High Technology	Hai Duong City	46 ha	61,4%	An Phat High-Technology Industrial Park Co., Ltd	2057
8	Lai Vu	Kim Thanh	213 ha	90,6%	Lai Vu Industrial Park One Member Co., Ltd	2054
9	Lai Cach	Cẩm Giàng	135 ha	33,3%	Dai Duong Co., Ltd	2058
10	Cong Hoa	Tp. Chí Linh	201 ha	53,6%	Viet Nam Rubber Industrial Zone And Urban Development JSC	2058
11	Cam Dien Luong Dien	Cam Giang	150 ha	97,4%	VSIP Hai Duong Co., Ltd	2058
12	Gia Loc	Gia Loc	197 ha	N/A	Nam Quang Investment & Development Infrastructure JSC	N/A
13	Dai An Expansion (Phase 2)	Cam Giang	227 ha	N/A	Dai An Industrial Park Infrastructure Development One Member Co., Ltd	N/A
14	Kim Thanh	Kim Thanh	165 ha	N/A	COMA 18 JSC	N/A
15	Tan Truong Expansion	Cam Giang	113 ha	N/A	Nam Ha Noi Infrastructure Development And Investment JSC	N/A
16	An Phat 1	Nam Sach	180 ha	N/A	An Phat High-Technology Industrial Park Co., Ltd	N/A
17	Phuc Dien Expansion	Binh Giang	235 ha	N/A	Trung Quy - Bac Ninh JSC	N/A

Source: Cushman & Wakefield

Industrial Parks Deployed in 2021



Deployment: 2021

Dai An Expansion IP

Dai An Industrial Park Infrastructure Development One Member Co., Ltd
Location: Cam Giang
Area: 227 ha
Main industries:

- Less Polluting HighTech
- Supporting Industries
- Electronic Industry



Deployment: 2021

Phuc Dien Expansion IP

Nam Quang Infra Development & Investment JSC
Location: Binh Giang
Area 215 ha
Main industries:

- Electronic Industry
- Assemble Mechanics
- High Quality Construction Materials
- Food Processing
- Consumer Goods



Deployment: 2021

Gia Loc IP

Nam Quang Infra Development & Investment JSC
Location: Gia Loc District
Area: 197 ha
Main industries:

- Electronic Industry
- Light Industry
- Mechanical Engineering
- Consumer Goods



Deployment: 2021

An Phat 1 IP

An Phat High Tech Industrial Park Co., Ltd
Location: Nam Sach
Area: 180 hectares
Main industries:

- Electronic Industry
- Light Industry
- Mechanical Engineering
- Consumer Goods



Deployment: 2021

Kim Thanh IP

COMA 18 JSC
Location: Kim Thanh
Area: 165 ha
Main industries:

- Information Tech
- Precision Mechanical Manufacturing
- Household Goods
- Electronic Industry



Deployment: 2021

Tan Truong Expansion

Nam Hanoi Infra Development and Investment JSC
Location: Cam Giang
Area: 113ha
Main industries:

- Modern technology, high technology
- Information Tech
- Food Processing
- Electronic Industry

Development Orientation Of Industrial Land Fund For 2021-2050

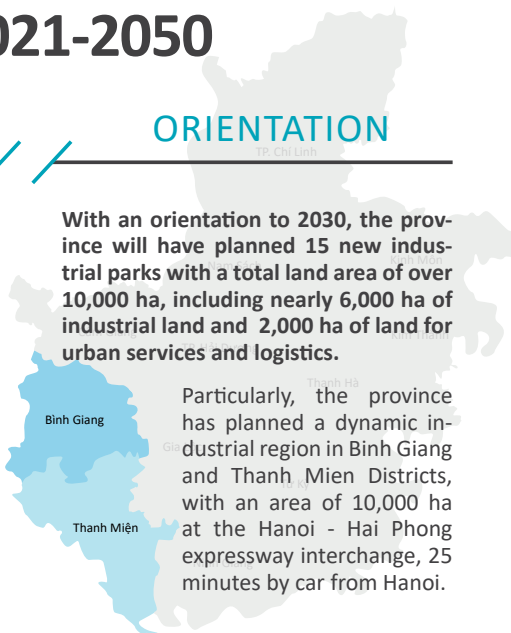
VISION

The development road-map of the model dynamic industrial park in the Red River Delta, taking the specialized industrial park and the innovation center as the premise to turn the province into the driving force of the North

ORIENTATION

With an orientation to 2030, the province will have planned 15 new industrial parks with a total land area of over 10,000 ha, including nearly 6,000 ha of industrial land and 2,000 ha of land for urban services and logistics.

Particularly, the province has planned a dynamic industrial region in Binh Giang and Thanh Mien Districts, with an area of 10,000 ha at the Hanoi - Hai Phong expressway interchange, 25 minutes by car from Hanoi.



Production activities and potential products of supporting industries

	2021 – 2025	2026 – 2030	2031 – 2040	2040 - 2050
	Phase 1	Phase 2	Phase 3	Phase 4
Electrical, electronics	Electronics, household and smart appliances	Sensors	Electronic Chips	Microchips
Mechanics, metallurgy	High-quality metal, non-ferrous metal	Auto components, household machinery	Automobiles and industrial machines manufacturing	Electric cars, robots, medical research
Agro-forestry-fishery manufacturing	Preliminary and secondary processed products such as guava, lychee, carrot juice, fruit and vegetable processing, dried food, seafood processing		Processed food	High-tech processing
Chemicals, Pharmaceutical Chemistry	Plastic, rubber	Chemical products, drugs	OTC Drugs	Biotechnology, prescription drugs
Textiles and garments, leather and footwear	High quality garments and footwear products with high production value		Product design, research and development	Smart garments



Opportunities for Ecological Urban Area Development

Real Estate Industry

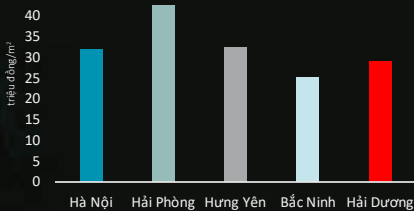
Over the recent years, the housing market in Hai Duong Province has received the attention of both large investors and individual investors. Typically in the period of 2018 - 2020, the province has received investment from Ecopark Group with the Ecorivers Hai Duong Urban Area project.

With the province's rapid urbanization, the demand for landed housing and apartments has increased in recent years. However, the selling price of Apartments and Landed houses in Hai Duong Province remains competitive in the region, at 20-25 million VND/m² for Apartments, and 30 - 50 million VND/m² for Landed houses, which are the factors that show the attractiveness of the Housing market in Hai Duong Province in recent years.

Apartment

Total supply : ~1,030 apartments
Average selling price: 29 million VND/m²

Selling price of Apartments in the Red River Delta provinces

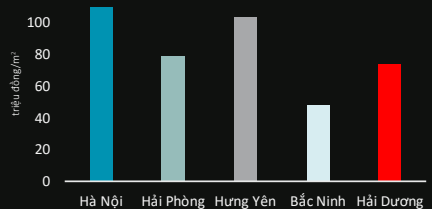


Source: Cushman & Wakefield

Landed house

Total supply: ~750 houses
Average selling price: 30 - 50 million VND/m²

Selling price of Landed houses in the Red River Delta provinces



Source: Cushman & Wakefield





Urban restructuring to create breakthroughs and sustainability

Urban Development Orientation, With A Vision To 2050

Hai Duong province's development space is organized according to an integrated multipolar model, developing in the direction of "Diversity - Identity - Green and sustainable growth": following 2 dynamic axes, 3 development corridors with 5 major growth poles and 6 sub-zones for development.



With an orientation to 2030, the province sets the target of developing a newly built housing floor area of 6,805,000 m², bringing the average housing floor area of the province to about 27m² of floor/person. According to the Hai Duong housing development program for the period of 2022-2030 with a vision to 2045, the province has identified 24 dynamic urban areas with a scale of more than 10,000 ha. In addition to large-scale projects, the province currently has a series of residential and urban areas expected to develop and call for investment.

Urban development structure, vision to 2050 of Hai Duong Province:

Central urban area:
Hai Duong City focuses on the development of trade, services and logistics;

Dynamic urban cluster:
Chi Linh City- Kinh Mon Town- Binh Giang- Thanh Mien, promoting socio-economic development

Satellite urban cluster:
Nam Sach- Cam Giang- Gia Loc- Thanh Ha- Tu Ky, increasing connection with neighboring provinces.

Agriculture and Fishery

Overview and orientation to improve production value and sustainable development

Hai Duong has favorable natural conditions, including a dense network of rivers with abundant water; and favorable weather conditions on more than 8,500 ha of land in the province, suitable for agricultural, forestry and fishery activities. Districts/cities in Hai Duong Province with distinct conditions contribute to the diversity of agricultural products.

The development orientation of Hai Duong Province will improve agricultural and fishery products to meet international standards in order to increase export turnover, and access fastidious markets with high profit margins:

- ❑ Modernization and digitization of technical systems;
- ❑ Developing a strategy of circular agriculture in a closed cycle;
- ❑ Develop integrated agricultural hub including cold storage, export processing zone and packaging areas to serve the supply chain and enhance the value of agricultural products in the Red River Delta region;
- ❑ Training highly qualified human resources to apply science and high-technology to agriculture;
- ❑ Developing ecotourism to provide experiences and knowledge about agro-forestry-fisheries.

Vision to 2050

Hai Duong becomes the center of agricultural production and processing of the Red River Delta.

Main Pillar 1 Rice	Main Pillar 2 Vegetables and fruit trees	Main Pillar 3 Pig and poultry production	
Supporting Factors			
Supporting Pillar 1 Branding, Marketing	Supporting Pillar 2 Cold processing and supply technology	Supporting Pillar 3 Science and technology	
Zoning, planning	Management and policy mechanism	Organization of production	Human Resources

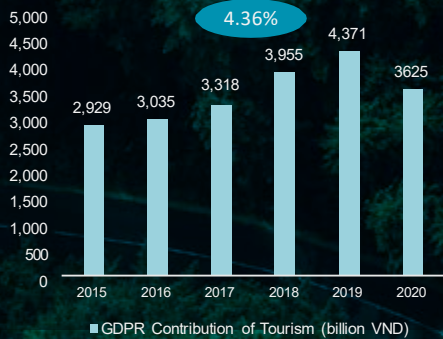
Tourism

Hai Duong is a land rich in historical, cultural relics and landscapes, with 1,907 historical and cultural relics, of which 97 are ranked fourth in the number of relics ranked according to provincial and municipal units across the country. The relics and landscapes of the province focus on 2 tourist clusters Con Son - Kiep Bac and An Phu - Kinh Chu. In addition, Hai Duong has many other famous landscapes such as Con Son pagoda, Kiep Bac temple, Tran Lieu temple, Tran Hung Dao monument, An Phu pagoda, Kinh Chu cave, Van Mieu relic.

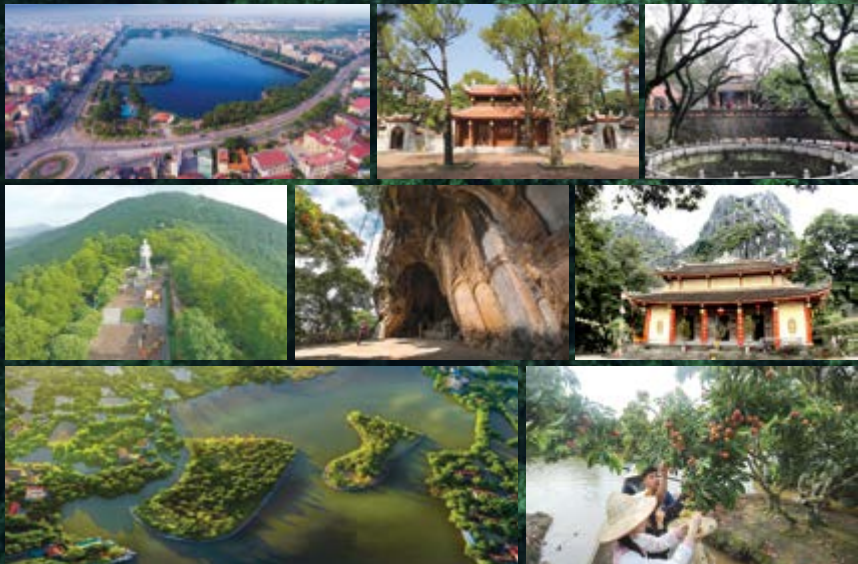
The number of tourists and experts coming to work in industrial parks in Hai Duong Province is increasing. However, the number of accommodation facilities in the province is only around 200, including 3 4-star hotels, 5 3-star

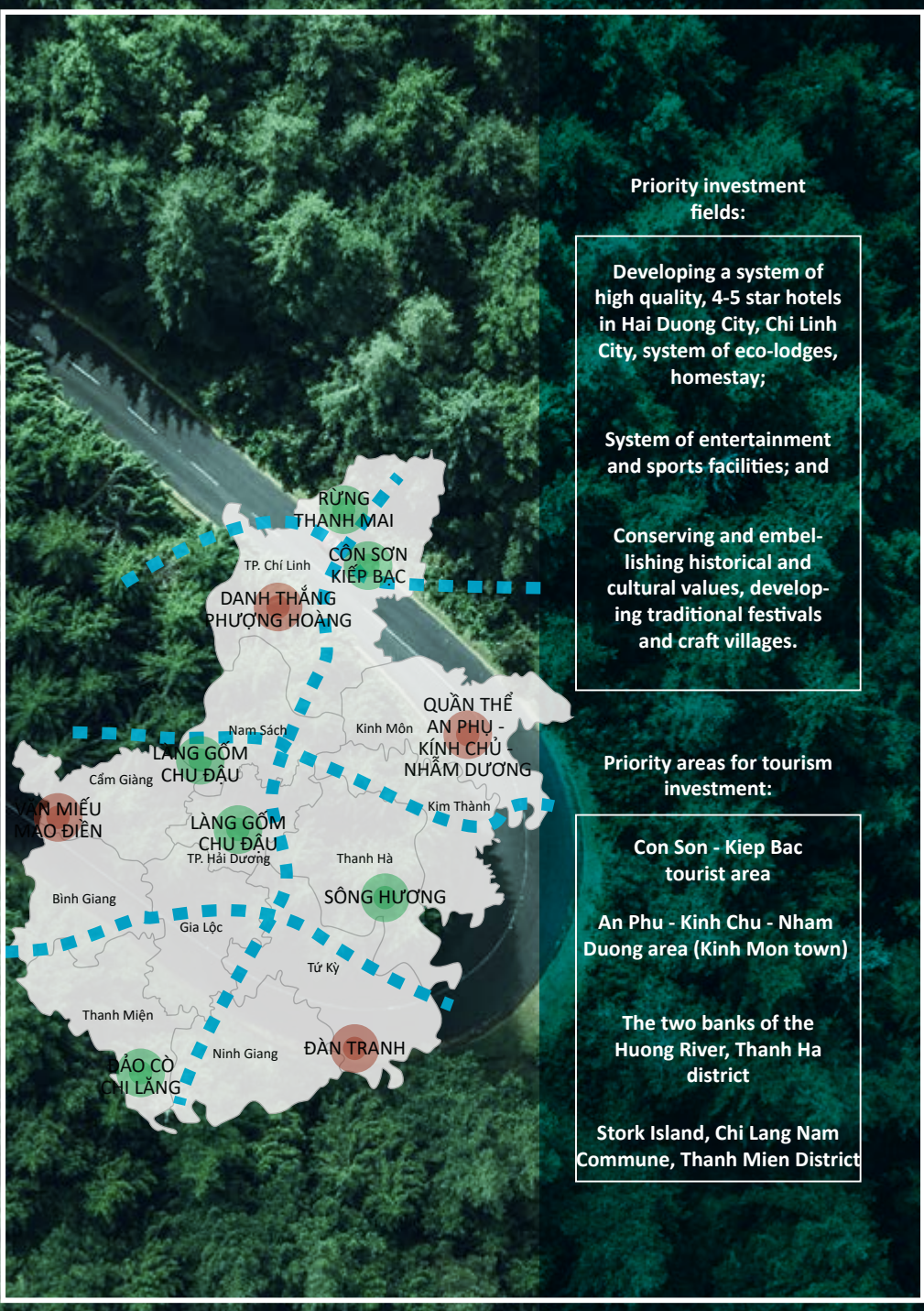
hotels, and 25 2-star hotels (according to Hai Duong Provincial Statistics Office). This shows that Hai Duong still lacks the supply of quality hotels and resorts to meet the high demand in the future.

Hotels
 Accommodation facilities: ~ 200 facilities
 Average rental price: 895,000 VND/room/night



Source: Cushman & Wakefield





Priority investment fields:

Developing a system of high quality, 4-5 star hotels in Hai Duong City, Chi Linh City, system of eco-lodges, homestay;

System of entertainment and sports facilities; and

Conserving and embellishing historical and cultural values, developing traditional festivals and craft villages.

Priority areas for tourism investment:

Con Son - Kiep Bac tourist area


An Phu - Kinh Chu - Nham Duong area (Kinh Mon town)

The two banks of the Huong River, Thanh Ha district

Stork Island, Chi Lang Nam Commune, Thanh Mien District



Digital Transformation

The background of the page is a dark blue, futuristic digital interface. It features various data visualization elements such as line graphs, bar charts, and circular progress indicators. There are also abstract circuit-like patterns and glowing light effects. In the bottom left corner, a person's hand is visible, holding a tablet that displays a similar digital interface. The overall aesthetic is high-tech and data-driven.

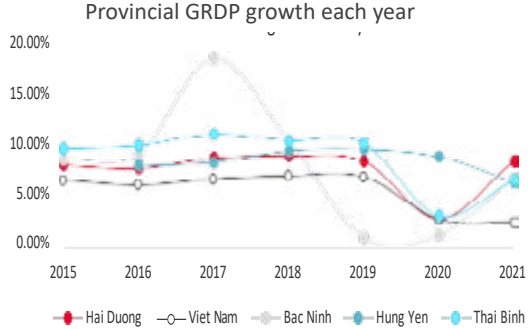
Hai Duong focuses on promoting the application of information technology and developing the digital economy; put agricultural products on the trading floor; turning each agricultural household into a digital store (as of the end of December 2021, Hai Duong province has had 97,827 agricultural households on the e-commerce trading floor, 95,563 agricultural households trained in digital skills, 289 products of the province are put on the floor). Along with that is the implementation of digital transformation in the fields of health, education, finance - banking, tourism, transportation and logistics, natural resources and environment, industrial production, national defense and security. This is also the year that the entire Information and Communication industry will implement new strategies such as: digital infrastructure, data, postal, network information security, digital technology industry, Vietnamese digital technology enterprises, digital government, digital economy and digital society, digital transformation of journalism.

Hai Duong will put the Data Center and Cybersecurity Monitoring Center into operation as the foundation for digital transformation; complete the provincial data sharing and integration platform; deploy a shared data warehouse, develop the province's Open Data Ecosystem, and implement digitization and effective use of data in the Government's operations... In addition, the province will synchronously deploy digital transformation of the commune-level Broadcasting system from wired system to smart Broadcasting for at least 2 districts; provide Smart Cities Services: Wireless Internet (wifi) in public places, hospitals; smart lighting system; cameras, underground technical infrastructure...

Achievements

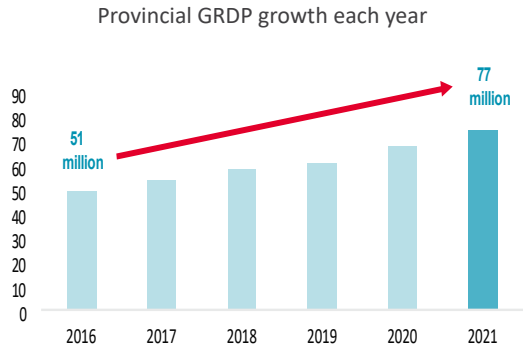
THE ECONOMY RETURNED TO ITS REMARKABLE GROWTH MOMENTUM

In 2021, the economy still recorded a high growth rate when it jumped to the 8th position nationwide, the growth rate being higher than other provinces in the same region such as Bac Ninh, Hung Yen, Thai Binh and Bac Giang.



INCREASE IN PER CAPITA INCOME

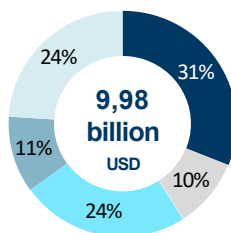
Per capita income of the province in the period 2016-2021 increased from 51 million to 77 million, corresponding to a significant increase of more than 50%, ranking 16th nationwide and 7th in the Red River Delta region.



IMPORT AND EXPORT RANKED IN THE TOP 10 NATIONWIDE

In 2021, the province's total export value reached nearly \$9.98 billion and ranked 9th nationwide.

Source: General Statistics Office, Hai Duong Provincial Statistics Office, Cushman & Wakefield



Key export products of the province in 2021

- Textiles and garments
- All types of footwear
- Computers & Electronic Components
- Power Cords & Cables
- Others

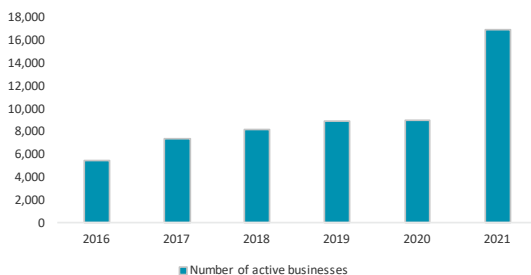
NUMBER OF GROWING BUSINESSES



2021 marks the return of more than 8000 businesses, which is an impressive growth thanks to the province's administrative reform policy.



Number of active businesses of the province over the years



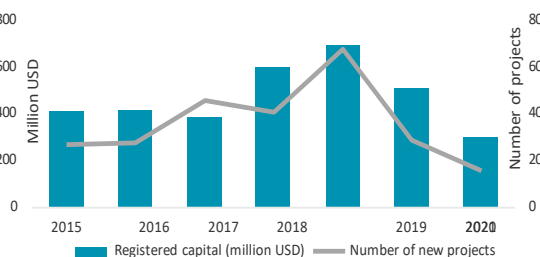
FDI RANKED 4TH IN THE REGION



As of 2021, FDI into the province reached more than 9 billion USD, with a total of nearly 500 projects, ranking 4th in the Red River Delta region and 11th nationwide.



The province's FDI attraction over the years



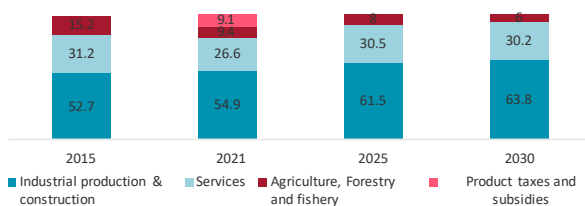
ECONOMY SHIFTS TO INDUSTRY-SERVICES



As of 2021, the industrial structure accounts for nearly 55% of the province's GDP. The province follows an orientation to 2030, by which time the percentage of industry will have accounted for 64%.

Nguồn: Tổng cục thống kê, Cục thống kê tỉnh Hải Dương, Cushman & Wakefield

Economic structure of the province



DEVELOPMENT OF INTEGRATED LOGISTICS AND DISTRIBUTION CENTERS

INITIATIVE TO CATCH THE TREND

THE KEY SUPPORTING INDUSTRY CENTER OF THE NORTHERN REGION

GREEN, SMART, MODERN CITY

THE R&D CENTER OF THE FUTURE

HIGH-QUALITY TOURISM AND SERVICES

Vision to 2050

Hai Duong will be a modern industrial province, one of the largest urban areas in the region, transforming to high-tech and organic agriculture, creating a premise for the province to become a direct-controlled municipality.

<p>Strategic Pillar 1 Focus on developing high-tech industries and supporting industries</p>	<p>Strategic Pillar 2 Build and develop urban areas in the direction of green, smart and modern urban areas</p>	<p>Strategic Pillar 3 Focus on developing high quality services for production activities</p>	<p>Strategic Pillar 4 Develop agriculture in the direction of concentrated commodities, combining high-tech application and organic agriculture</p>
<p>Supporting Pillar 1 – Digital Transformation</p>			
<p>Supporting Pillar 2 - Developing high-quality human resources</p>	<p>Supporting Pillar 3 – Trade and Investment Promotion</p>	<p>Supporting Pillar 4 – Focus on R&D research and technology transfer</p>	
<p>Management and policy mechanism</p>	<p>National security</p>	<p>Social Security</p>	<p>Sustainable environmental protection</p>

LIST OF PROJECTS ATTRACTING INVESTMENT IN HAI DUONG FOR THE PERIOD OF 2021-2025

(Issued together with Decision No: 390 /QD-UBND dated February 02, 2021 of Hai Duong Provincial People's Committee)

No.	LIST OF PROJECTS ATTRACTING INVESTMENT	EXPECTED LOCATION
I		
INDUSTRY & CONSTRUCTION		
1	The project on the list of high technologies and the list of high-tech products issued together with Decision No. 38/2020/QĐ-TTg dated December 30, 2020 of the Prime Minister.	Industrial Parks, Industrial Clusters in the province
2	Projects in the field of supporting industries and logistics services.	Industrial Parks, Industrial Clusters in the province
3	Project of manufacturing electronic products, refrigeration, information technology equipment, digital audio-visual equipment.	Industrial Parks, Industrial Clusters in the province
4	Project of manufacturing lighting and energy-saving devices.	Industrial Parks, Industrial Clusters in the province
5	Project to build factories for manufacturing mechanical and precision mechanical products, electric motors, diesel engines...	Industrial Parks, Industrial Clusters in the province
6	Projects to build factories for manufacturing and assembling automobiles, equipment, construction machines and agricultural machines.	Industrial Parks, Industrial Clusters in the province
7	Project to manufacture new construction materials (Lightweight concrete, unburnt bricks, 3D Panel, soundproof and heat insulation roof sheets).	Industrial Parks, Industrial Clusters in the province
8	Project of building and trading infrastructure of industrial parks and industrial clusters in the province.	Planned areas in the province
II		
HEALTH		
1	Projects to manufacture or process and assemble Class B, C, D medical equipment; medical equipment with advanced technology.	Industrial Parks, Industrial Clusters in the province
2	Project to manufacture and process biological products, test kits for epidemic prevention and control.	Industrial Parks, Industrial Clusters in the province
3	Building a hospital specializing in orthopedic trauma; assisted reproduction; geriatrics, nursing homes (investment capital from socialization or in the form of a joint venture).	Planned areas in the province
4	Projects to produce, process and manufacture drugs and functional foods of well-known and reputable enterprises in the market.	Industrial Parks, Industrial Clusters in the province

LIST OF PROJECTS ATTRACTING INVESTMENT IN HAI DUONG FOR THE PERIOD OF 2021-2025

(Issued together with Decision No: 390 /QD-UBND dated February 02, 2021 of Hai Duong Provincial People's Committee)

No.	LIST OF PROJECTS ATTRACTING INVESTMENT	EXPECTED LOCATION
III NATURAL RESOURCES AND ENVIRONMENT		
1	Concentrated domestic wastewater treatment projects with designed capacity from 2.500 m3/day or more for urban areas.	In Hai Duong province
2	Projects on environmental monitoring; environmental damage assessment; environmental assessment of imported goods & scrap, machinery, equipment and technology.	In Hai Duong province
3	Projects on collection, transportation and concentrated treatment of solid waste; hazardous waste treatment, hazardous waste co-treatment; treatment and renovation of polluted environmental areas in public areas; responding to and dealing with oil spills, chemical incidents and other environmental incidents.	In Industrial Parks, Industrial Clusters in the province; at the planned location for solid waste treatment in the Province
4	Projects to produce environmentally friendly products with the Vietnam Green Label certified by the Ministry of Natural Resources and Environment	Industrial Parks, Industrial Clusters in the Province
5	Projects to produce gasoline, diesel fuel and biofuel certified for conformity; Biochar; energy from using wind, sunlight, tides, geothermal and other forms of renewable energy.	Industrial Parks, Industrial Clusters in the Province
IV CULTURE, SPORTS - TOURISM AND SERVICES		
1	Investment projects on construction of cultural, sports, service and tourism zones and works in the districts, towns and cities.	In Hai Duong province
2	Projects to build craft villages, eco-tourism and spiritual tourism.	In Hai Duong province
3	Project of Provincial Sports Complex.	In Hai Duong province
4	Project to upgrade the province's shooting club.	In Hai Duong province
5	Ecotourism infrastructure project on Huong river, Thanh Ha district.	Thanh Ha District, Hai Duong
6	Technical infrastructure project of Stork Island eco-tourism and conservation area, Chi Lang Nam Commune, Thanh Mien District.	Thanh Mien District, Hai Duong
V AGRICULTURE - FORESTRY - FISHERY		
1	Investment projects to build agricultural products and food processing plants.	In Hai Duong province
2	Investment projects to build concentrated slaughterhouses.	In Hai Duong province
3	Projects of clean agricultural production and agricultural production combined with ecotourism.	In Hai Duong province

Commitment To Accompany Businesses - Investors



Investment Process

- 1** Investors propose potential projects to Hai Duong Province
- 2** The investor's legal unit works with the registration agency to prepare a legal dossier for the project
- 3** Investors submit project dossier to the investment registration agency
- 4** The investment registration agency considers and submits the project for approval
- 5** Investors are granted investment registration certificates
- 6** Investors register their businesses
- 7** Investors carry out procedures related to land, construction and environment
- 8** Production and business activities

Contact information

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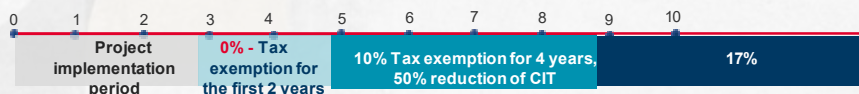
Reference Information

Wholesale Electricity Prices for Industrial Parks		
Wholesale price at 110kV busbar of 110kV/35-22-10-6 kV substation		
Total installed capacity of transformer > 100MVA		
1	Regular hours	1.480
1.1	Off-peak hours	945
1.2	Peak hours	2.702
Total installed capacity of transformer from 50 MVA to 100 MVA		
2	Regular hours	1.474
2.1	Off-peak hours	971
2.2	Peak hours	2.689
Total installed capacity of transformer is less than 50 MVA		
3	Regular hours	1.466
3.1	Off-peak hours	914
3.2	Peak hours	2.673

Minimum Wage	
Region I	VND 4.420.000 USD 191
Region II Hai Duong City	VND 3.920.000 USD 169
Region III Chi Linh City - Cam Giang, Nam Sach, Kim Thanh, Kinh Mon, Gia Loc, Binh Giang, Tu Ky Districts	VND 3.430.000 USD 148
Region IV Thanh Ha, Thanh Mien and Ninh Giang Districts	VND 3,070,000 USD 133

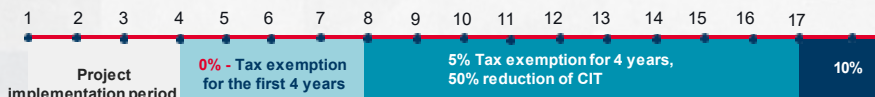
Water price	(VND/m ²)
Material production activities	12.200
Service, tourism, construction business	16.900

Tax Incentives For New Projects



Corporate Tax Incentives For Priority Sectors

Priority industry: supporting industry, processing industry, electronic components



High Technology Industry
High-tech Agriculture
Science & technology research

Total project investment capital is over 6,000 billion VND ~ 265 million USD
- Contribute capital within 3 years
- At least 3,000 employees



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