

PROJECT & DEVELOPMENT SERVICES

VIETNAM

Cushman & Wakefield is a leading global real estate services firm and we pride ourselves in our ability to provide meaningful insights to our clients through creative and innovative solutions. We are committed to delivering value for our clients, our shareholders, our people and the community we operate in.

DRIVING ULTIMATE RESULTS FOR CLIENTS

Leveraging our global networks and local experiences, Cushman & Wakefield's Project & Development Services team in Vietnam provides end-to-end project management services to both occupiers and owners, offering them a vast range of talent with a diverse breadth of expertise.

Our service offerings include project management, interior design, building engineering services, cost consultancy and capital allowance. In addition, our design and build services focus on envisioning, designing and creating workspaces that support client's organizational objectives.

Adopting a partnership approach with every client, we work with them to optimize their capital expenditure budget and to undertake the project design and management process for them as well as advising them on the most efficient project delivery strategies. Additionally, we study the dynamics of their market to anticipate change and capitalize on opportunities, helping them to embark on the what's next for their business to remain competitive.

Our service goes beyond the "on time and on budget" delivery expectation. We ensure capital is insulated and efficiently deployed to deliver the ultimate business outcomes. Utilizing data-driven predictive analytics, our interdisciplinary teams provide strategic and forward-looking advice to guide clients in making meaningful real estate decisions that drive productivity and maximize their return on investment.

Apart from executing and managing projects, we also have the capability to advise clients on the intricacies of their project - in terms of efficiencies, organizational change, technical requirements, brand culture and alignment as well as employee or customer satisfaction.



**8 KEY
PROJECTS**
DELIVERED IN 2019

OVER
250,000 SF
DELIVERED IN 2019



FIT-OUT PROJECTS RANGE
BETWEEN **1,500 SF**
AND **100,000 SF**



DESIGN AND BUILD (PRINCIPLE)
PROJECTS RANGE BETWEEN
4,000 SF AND 40,000 SF

INDUSTRIAL BASE BUILDING:
DESIGN AND CONSTRUCTION MANAGEMENT,
TOTAL APPROXIMATELY **550,000 SF**



CASE STUDIES



LOCATION: Ho Chi Minh
SCOPE OF SERVICE:
Project Management
Building Consultancy and Mechanical,
Electrical and Plumbing Design

- Phased implementation for the refurbishment of the client’s existing head office of 107,639 SF.
- Provided a full suite of integrated services from design through procurement and realization, including project and change management, LEED consultancy, quantity surveying and mechanical, electrical, plumbing & fire protection (MEFP) design.



LOCATION: Ho Chi Minh
SCOPE OF SERVICE:
Project Management

- New office fit-out of 38,000 SF. Scope of services include design as well as procurement to construction stage.
- Assisted client in obtaining Gold certification by the U.S Green Building Council. The first LEED certification achieved for an interior-fit out in Ho Chi Minh city.

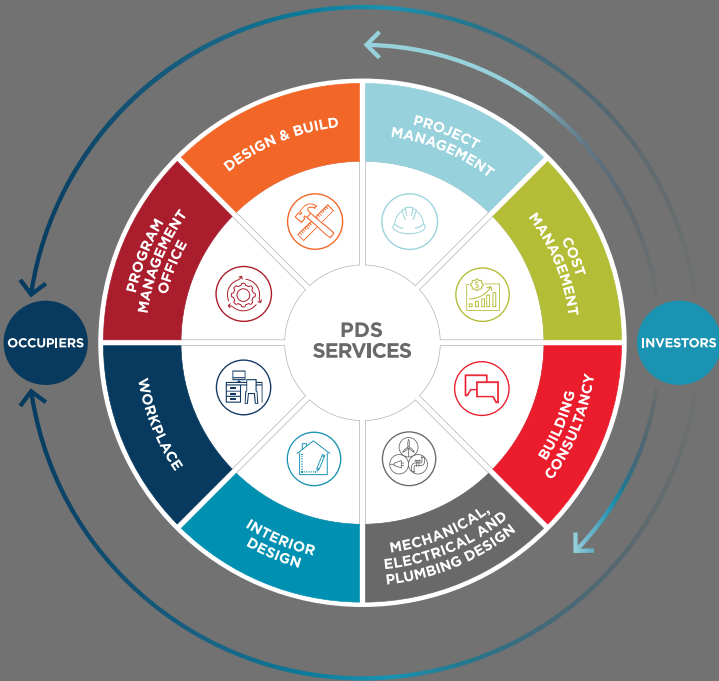


LOCATION: Quang Ngai
SCOPE OF SERVICE:
Project & Construction Management

- A 570,500 SF greenfield industrial plant with production halls, warehouse, office, guesthouse, canteen and supporting auxiliary buildings.
- Scope of services include construction and design management as well as technical support during start-up of production.

OUR TRACK RECORDS SPAN ACROSS THESE INDUSTRIES

Banking & Finance	Industrial
Build-to-Suit	Legal
eCommerce	Logistics
Education	Life Sciences &
Energy (Oil & Gas)	Pharmaceutical
Food & Beverage	Retail
Government (non-local)	Technology
Hospitality	



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About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 53,000 employees in 400 offices and 60 countries. In 2019, the firm had revenue of US\$8.8 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit www.cushmanwakefield.com or follow @CushWake on Twitter.

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