# PORTUGAL

Industrial Q1 2020



# **ECONOMIC INDICATORS 2020**

-5.8%
GDP Growth

-8.2%
Exports Growth

103.3
Industrial Production Index

Source: Oxford Economics; INE

Manufacturing Industry's Confidence Indicator

# **ECONOMY: Exports Affected But Expecting a Strong Rebound in 2021**

The current environment is characterized by the spread of the COVID-19 outbreak across the globe, which in Portugal led to the lockdown of all non-essential services and border closure for tourists, a situation never seen before.

The impacts will be shorty noticed as is expected by Oxford Economics, namely with real GDP reducing by 5.8% in 2020, followed by a rapid recovery of the economy, reaching 3.6% GDP growth in 2021.

Exports will be highly impacted, with a fall of 8.2% in 2020, followed by a strong rebound, an expected growth of 7.0% in 2021. Confidence Indicator in the Manufacturing Industry decreased sharply to -6.1% in March 2020, the lower figure registered since mid 2014, when the economy started to recover from the last crisis.

Industrial Production Index doesn't reflect yet the effects of COVID-19, as the last available data regards January 2020, which stands in line with the homologous period.

# **DEMAND: Demand Should Continue Active Given the Current Surge in Workflow**

Until March 2020, a total of 34,700 sq.m were transacted in 6 new occupancy deals, 18% below the same period in 2019. Hotelar, a hotel textile manufacturer, completed a refurbishment project with 22,000 sq.m in Vizela to relocate and expand its production, performing the largest deal in the first quarter.

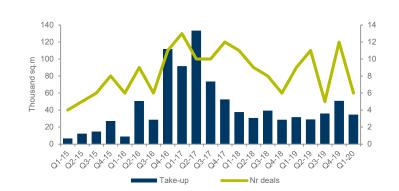
Given the current surge in workflow, some logistic operators are mostly focused on the food retail chains and health sector; and demand is expected to continue active from both those looking to expand operations (namely in key sectors such as technology, food & beverage and healthcare) and new logistics players entering the market given the increase of online sales.

Developers continue interested in future developments to meet tenants' modern requirements, although ideally with pre-leases agreed before construction.

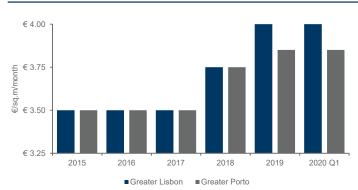
# **PRICING: Rents Stable Given the Uncertainty**

Given the uncertainty regarding the real impact of COVID-19 outbreak, rents remain stable as landlords await for market movements to determine their evolution. Some occupiers are increasingly looking for rent reduction or higher rent-free period. Currently, the prime rent in Greater Lisbon stands at €4.00/sq.m/month and in Greater Porto slightly below, at €3.85/sq.m/month.

#### **INDUSTRIAL & LOGISTICS DEMAND**



#### **PRIME RENTS**





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#### **MARKET STATISTICS**

| SUBMARKET       | STOCK<br>(SQ.M) | AVAILABILITY<br>(SQ.M) | VACANCY RATE<br>(%) | QUARTER TAKE-UP<br>(SQ.M) | YTD TAKE-UP<br>(SQ.M) | PRIME RENT<br>(€/SQ.M/MONTH) | PRIME YIELD<br>(%) |
|-----------------|-----------------|------------------------|---------------------|---------------------------|-----------------------|------------------------------|--------------------|
| Greater Lisbon  | 11,939,375      | 1,795,240              | 15%                 | 12,700                    | 12,700                | €4.00                        | 6.00%              |
| Greater Porto   | 12,848,800      | -                      | -                   | 22,000                    | 22,000                | €3.85                        | 6.25%              |
| PORTUGAL TOTALS |                 |                        |                     | 34,700                    | 34,700                | €4.00                        | 6.00%              |

## **MAIN OCCUPANCY TRANSACTIONS Q1 2020**

| PROPERTY                       | SUBMARKET      | TENANT  | AREA (SQ.M) | TYPE           |
|--------------------------------|----------------|---------|-------------|----------------|
| Factory in Rio Vizela          | Greater Porto  | Hotelar | 22,000      | Owner-occupier |
| Palmela 2 – Quinta da Marquesa | Greater Lisbon | Lusoemp | 3,650       | Lease          |
| Quinta do Galeão               | Greater Lisbon | Fundger | 2,640       | Lease          |

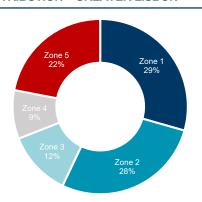
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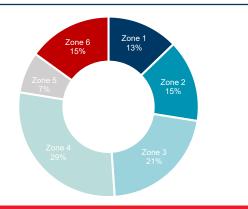
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