

“New development has been joined by further cloud service options to continue major growth of the local ecosystem.”

### Market Overview

Tokyo is rapidly becoming a regional hub for hyperscale deployments, as the xScale joint venture between Equinix and GIC nears first phase completion and development continues from the Digital Realty/Mitsubishi Corporation partnership on their latest site. These developments have now been joined by AirTrunk, who confirmed their long-rumored entry to the market with the 60 MW first phase of their new 300 MW TOK1 campus to be operational by the end of 2021. This site thus has the potential to be the highest capacity campus locally at full build-out and serves as a major confirmation of both market potential and specifically the rapidly developing data centre cluster at Inzai. This focus on larger deployments is predicated on the continued digital transformation of large local corporations, with major cloud services such as Google and Alibaba making recent inroads and additional supporting applications gaining wider availability. All this leads to continued positive growth throughout the local ecosystem.

### Ecosystem Developments

- **Google** has launched its Bare Metal Solution for Google Cloud in Tokyo, with the local market joining eight other major markets globally offering the service. The solution offers customers the ability to run their own applications in Google facilities that may not be optimized for the cloud, with cross connects available to Google services.
- **Equinix** announced the availability of Alibaba Cloud to their clients in the summer, with Tokyo and 16 other major markets providing this service at launch. Alibaba Cloud now offers full integration with Platform Equinix and the Equinix Cloud Exchange Fabric.
- **Cloudflare** recently released their Cloudflare Network Interconnect product, allowing users to directly connect to Cloudflare services rather than utilizing the public cloud. The company is partnering locally with PCCW, Equinix, and Megaport to offer this platform, and Tokyo is joining 22 other major metros to have this service at launch.
- In other **PCCW** news, the PCCW ConsoleConnect platform now offers direct on-ramps to IBM Cloud, with Tokyo an initial market for this connectivity. The partnership enables access to the entire IBM portfolio including compute and storage infrastructure options.
- Stonepeak Infrastructure has backed a new data centre venture to be called **Digital Edge**, with an immediate partnership announced locally with Itochu Techno-Solutions for their Mejirozaka facility. Stonepeak and partners have committed \$1 billion to the venture, with a further 12 MW development coming in Osaka.

### MORE INFORMATION

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### Major Construction Update

OPERATOR	SITE	SIZE (SQM)	STAGE / EST. DELIVERY
Equinix	TY12x (Phase I)	2,787 (est)	Under Construction / Q4 2020
	TY11 (Phase II)	3,594 (est)	Under Construction / Q1 2021
Colt	INZAI 3	8,000	Under Construction / Q4 2020
MC Digital Realty	NRT10	37,780	Under Construction / Q3 2021
AirTrunk	TOK1	56,000	Under Construction / Q4 2021