MARKETBEAT

GALWAY MARKET

Industrial Q1 2022



YoY Chg 12-Mo. Outlook 1.7% Vacancy Rate





ECONOMIC INDICATORS Q4 2021

YoY 12-Mo. Forecast

2.4M

Ireland Employment*

7.4%Ireland
Unemployment Rate*







The smallest of our three regional industrial markets, occupier activity in the Galway market was nonexistent in the opening quarter of 2022. Over the three-month period, zero sq m of space was taken up, as a lack of suitable industrial space continues to hamper the market.

Absent occupier activity in the opening quarter represents a sharp contrast to the quarter previous, which saw 15,350 sq m occupied in Q4 2021, representing the largest quarterly take up activity since 2017. A number of significant occupations such as 5,700 sq m at Former HP unit, 3,700 sq m in Mervue Business Park and a total of 3,500 sq m across two units at Galway Racecourse contributing largely to this quarterly total. 2021 recorded 19,300 sq m of occupier activity in total, the largest annual outrun since 2017.

Availability & Development Activity

Supply remains seriously constrained in the Galway industrial market. Approximately 8,350 sq m of space is available to let as of the end of March 2022, an annual decline of 69%. The corresponding vacancy rate as of Q1 2022 now sits at 1.7%, one of the lowest vacancy levels in the series. This level of availability is just marginally above the lowest point in Cushman & Wakefield's detailed series; recorded at the end of 2021, where a mere 6,150 sq m was available. Levels similar to this have not been recorded since 2004. Driving this decline is the absence of any development activity combined with minute levels of market churn. The North-East region accounts for all the available space in Q1 2022. All five of the available units in the Galway industrial market are available by way of lease. While, large floorplates are in short supply, there are no available units in excess of 5,000 sq m as of Q1 2022.

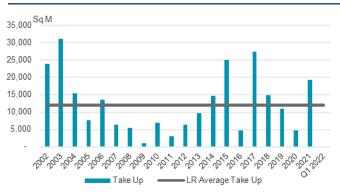
Q1 2022 marks the seventh consecutive quarter of no space under construction in the Galway industrial market. Market intelligence suggests that any further development in the Galway market will be on a Design and Build basis.

Market Commentary

"Although take-up is very low in Galway, there are a number of end-users seeking opportunities at present but there is simply no product for them to consider. This end-user demand should however lead to some development of new stock in the market in the coming months, albeit initially it will be on a design and built model"

Sean Covne, Divisional Director, Cushman & Wakefield Galway

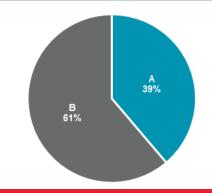
Take Up (Sq M), 2003 - Q1 2022



Availability (Sq M) and Vacancy Rate (%), Q4 2002 - Q1 2022



Availability by Grade (%), Q1 2022



GALWAY MARKET

Industrial Q1 2022





ABOUT CUSHMAN & WAKEFIELD RESEARCH PUBLICATION

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 50,000 employees in 400 offices and 60 countries. In 2020, the firm had revenue of \$7.8 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit www.cushmanwakefield.com or follow @Cushwake on Twitter.

@2022 Cushman & Wakefield. All rights reserved. The information contained within this report gathered from multiple sources believed to be reliable. The information may contain errors or omissions and is presented without any warranty or presentations as to its accuracy.

KATE ENGLISH

Chief Economist, Head of Research & Insights Ireland,
Tel: +353 (0) 1 639 9206
kate.english@cushwake.com

KATIE O' NEILL

Economist, Research & Insights Ireland Tel: +353 (0) 1 639 9200 katie.oneill@cushwake.com

PATRICIA STAUNTON

Regional Director, Galway
Tel: +353 (0) 91 569 181
patricia.staunton@cushwake.com

SEAN COYNE

Divisional Director, Galway Tel: +353 (0) 91 569 181 sean.coyne@cushwake.com

GEORGE BRADY

Senior Surveyor, Galway
Tel: +353 (0) 91 569 181
george.brady@cushwake.com

CONFIDENTIALITY CLASUSE

This information is to be regarded as confidential to the party to whom it is addressed and is intended for the use of that party only. Consequently, and in accordance with current practice, no responsibility is accepted to any third party in respect of the whole or any part of its contents. Before any part of it is reproduced, or referred to, in any document, circular or statement, our written approval as to the form and context of such publication must be obtained.

cushmanwakefield.ie