MARKETBEAT

FINLAND Retail Q2 2023

CUSHMAN & WAKEFIELD



Source: Statistics Finland, Cushman & Wakefield

FINLAND ECONOMIC INDICATORS Q2 2023

0.04% GDP Growth, Q-to-Q



YoY Cha 12-Mo.

Forecast

0.13% Private consumption Growth, Q-to-Q

3.0%

Retail Turnover Growth, April 2023, YoY Source: Moody's Analytics, Statistics Finland

Overview

The Finnish economy is expected to see some accelerated growth in H2 of 2023. The Finnish economy expanded in the first quarter of the year and the annual total GDP growth is expected to land at 1.7% in 2023. Improved conditions in the energy market have lowered prices helping reduce overall inflation which is expected to fall below European Central Bank's 2% target by 2024. The labor market has remained steady through the challenges and as price pressure eases, there is an expected increase in household consumption and consumer confidence in the second half-year. Real investment spending was at its lowest levels in years during Q1 due to increasing interest rates, elevated input costs and uneven global demand. While there is some expected improvement within the variables, business confidence is trending downwards, and growth will be uneven in the near future. (Moody's Analytics)

According to Statistics Finland, consumer confidence stood at -8.8 in June 2023, while in December 2022 the consumer confidence was at a low point of -18.5 (the long-term average is -3.5).

The total sales in shopping centres continued to grow modestly in Q1 2023 – the total sales in Q1 were 10.0% higher than in Q1 2022. (Finnish Council of Shopping Centers)

Occupier focus

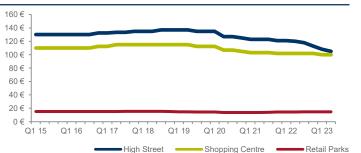
In the retail sector, the activity remains good in the food and beverage (F&B) sector, however more cautiousness has been evident compared to 2022. Demand towards Helsinki CBD high street has increased and slight improvement in the occupancy has been witnessed. However, the high street demand still remains low compared to pre-COVID, and the pressure for rent levels, especially in large units occupied by e.g., fashion retailers, has pushed prime rents further down in Q2 2023. The demand towards retail park and big boxes remained good in the first half of 2023.

Over 60,000 sq.m of new retail space was completed in 2022 in the Helsinki Metropolitan Area, with the new Lippulaiva SC accounting for 44,000 sq.m of the total completions. In H1 2023, less than 3,000 sq.m of new retail space was completed. There are currently only some 30,000 sq.m of retail premises under construction in the HMA expected to be completed in 2023-2024.

Outlook

The demand in the big box sector is expected to remain solid in the short and medium-term. F&B sector demand in the CBD is strong for high end restaurants and fast food. Lower consumer spending puts average concepts under pressure. Outlook also slightly more positive for foreign high end fashion brands as tourism is slowly returning to Helsinki after COVID-restrictions. Although, demand is still quite scarce towards the high street retail premises. Going forward a downward pressure on prime high street rents is expected to continue.

PRIME RENTS HELSINKI



PRIME YIELDS



MARKETBEAT

Retail Q2 2023

CUSHMAN & WAKEFIELD

LEASE TRANSACTIONS Q2 2023

FINLAND

| PROPERTY | SUBMARKET | TENANT/TENANT TYPE | SQ.M. | ТҮРЕ |
|---------------|---------------|--------------------|---------|-------|
| Simonkatu | CBD, Helsinki | Retail | <100 | Lease |
| Lönnrotinkatu | SBD, Helsinki | Restaurant | 100-200 | Lease |

KEY SALES TRANSACTIONS Q2 2023

| PROPERTY | SUBMARKET | SELLER / BUYER | SQ.M. | PRICE/€mn |
|--------------------------|-----------|--|--------|-----------|
| K-Market Jounin Kauppa | Kolari | Jounin Kauppa Oy / Kesko Oyj | 8,100 | 19.0 |
| Retail property | Vantaa | UM Kiinteistöt Oy / Innnovestor Oy | 9,300 | n.a. |
| Ristikko Shopping Centre | Helsinki | Hartela Oy, Ilmarinen Mutual Pension Insurance Company / Erikoissijoitusrahasto Evli Vuokratuotto | 13,700 | n.a. |

KEY CONSTRUCTION COMPLETIONS 2022 / 2023

| PROPERTY | SUBMARKET | MAJOR TENANT | SQ.M. | OWNER / DEVELOPER |
|---------------|--------------------|---|--------|-------------------|
| Lippulaiva SC | Espoonlahti, Espoo | K-Supermarket, Prisma, City of Espoo, Lidl, Tokmanni, Jysk | 44,000 | Citycon, Citycon |

VILLE SUOMINEN

Head of Valuation +358 10 836 8455 ville.suominen@cushwake.fi

A CUSHMAN & WAKEFIELD RESEARCH PUBLICATION

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 50,000 employees in over 400 offices and approximately 60 countries. In 2021, the firm had revenue of \$9.4 billion across core services of property, facilities and project management, leasing, capital markets, and valuation and other services.

©2023 Cushman & Wakefield. All rights reserved. The information contained within this report is gathered from multiple sources believed to be reliable. The information may contain errors or omissions and is presented without any warranty or representations as to its accuracy.

cushmanwakefield.com