





ECONOMY

In Q3 2024, the Reno market reported 271,100 jobs, with the unemployment rate rising 50 basis points (bps) to 4.5% year-over-year (YOY). The metro area saw steady growth, with households increasing by 2.0% YOY to 208,400. Wage growth continues to attract job seekers, as the median household income reached \$87,200, a 3.4% YOY increase.

SUPPLY

In the third quarter of 2024, Reno's office market vacancy rose to 13.0%, up 90 basis points (bps) from the previous quarter. Direct vacancy increased to 10.7% (+100 bps), while sublease vacancy remained steady at 2.3%. Vacancy decreased in South Meadows (-20 bps) and Downtown (-50 bps) and remained flat in Central Airport and West Reno. Sparks saw the largest increase, rising 24.4% to 31%, while Meadowood rose 8% to 12.4%.

DEMAND

The Reno office market saw 127,291 square feet (sf) of gross leasing activity in Q3 2024, a 3% increase quarter-over-quarter (QOQ) but flat year-over-year. Meadowood and Central Airport submarkets accounted for over 90% of the activity, with 53,309 sf and 32,056 sf leased, respectively. Despite positive absorption in four submarkets, the market posted -94,465 sf in net absorption, driven by Sparks (-95,010 sf) and Meadowood (-16,461 sf). Downtown led with 11,825 sf of positive absorption. Class A had -4,719 sf, Class B saw 4,046 sf in positive absorption, and Class C posted -93,792 sf, reflecting the shift toward higher-quality spaces.

PRICING

Reno's full-service gross asking rent rose slightly to \$1.91 psf/month in Q3 2024 from \$1.88 one quarter ago. Meadowood and Downtown remained the most expensive submarkets at \$2.19 and \$2.08 psf/month, respectively. The largest change was Downtown, where rents rose 3.5% QOQ to \$2.08 psf/month.

SPACE DEMAND / DELIVERIES



OVERALL VACANCY & ASKING RENT



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MARKET STATISTICS

| SUBMARKET | INVENTORY (SF) | SUBLET VACANT (SF) | DIRECT VACANT (SF) | OVERALL VACANCY RATE | CURRENT QTR OVERALL NET ABSORPTION (SF) | YTD OVERALL NET ABSORPTION (SF) | YTD LEASING ACTIVITY (SF) | UNDER CNSTR (SF) | OVERALL AVG ASKING RENT (ALL CLASSES)* | OVERALL AVG ASKING RENT (CLASS A)* |
|-----------------|-------------------|--------------------------|--------------------------|----------------------------|---|---------------------------------------|---------------------------------|------------------------|--|--|
| Central/Airport | 1,547,972 | 0 | 95,431 | 6.2% | 771 | 36,698 | 82,213 | 0 | \$1.39 | N/A |
| Downtown | 2,446,453 | 16,748 | 279,621 | 12.1% | 11,825 | 44,876 | 84,975 | 0 | \$2.08 | \$1.88 |
| Meadowood | 2,241,932 | 6,800 | 272,169 | 12.4% | -16,461 | -21,851 | 118,349 | 20,000 | \$2.19 | \$4.10 |
| South Meadows | 1,710,710 | 167,978 | 202,775 | 21.7% | 4,410 | 45,092 | 165,961 | 121,117 | \$1.85 | \$2.11 |
| Sparks | 406,938 | 0 | 126,075 | 31.0% | -95,010 | -106,117 | 4,524 | 0 | \$1.46 | N/A |
| West Reno | 141,859 | 960 | 12,420 | 9.4% | 0 | -5,131 | 0 | 0 | \$1.58 | N/A |
| RENO TOTALS | 8,495,864 | 192,486 | 988,491 | 13.0% | 94,465 | -6,433 | 456,022 | 141,117 | \$1.91 | \$2.24 |
| Class A | 1,527,730 | 42.523 | 260,256 | 18.1% | -4,719 | -14,998 | 121,143 | 20,000 | \$2.24 | \$2.24 |
| Class B | 5,246,350 | 141,288 | 530,314 | 12.8% | 4,046 | 81,126 | 294,771 | 121,117 | \$1.86 | N/A |
| Class C | 1,721,784 | 8,675 | 197,921 | 12.0% | -93,792 | -72,561 | 40,108 | 0 | \$1.60 | N/A |
| RENO TOTALS | 8,495,864 | 192,486 | 988,491 | 13.0% | -94,465 | -6,433 | 456,022 | 141,117 | \$1.91 | \$2.24 |

^{*}Rental rates reflect full service asking

KEY LEASE TRANSACTIONS Q3 2024

| PROPERTY | SUBMARKET | TENANT | SF | TYPE |
|-------------------------|---------------|------------------------------|--------|----------|
| 9990 Double R Boulevard | South Meadows | Renown Health | 20,549 | Direct |
| 2450 Oddie Boulevard | Sparks | Nevadaworks | 15,779 | Direct |
| 5560 Longley Lane | Meadowood | Qualus | 15,316 | Direct |
| 5310 Kietzke Lane | Meadowood | Swift Institute | 11,495 | Direct |
| 5301 Kietzke Lane | Meadowood | Distinctive Homes Lake Tahoe | 9,759 | Sublease |

^{*}Renewals not included in leasing statistics

KEY SALES TRANSACTIONS Q3 2024

| PROPERTY | SUBMARKET | SELLER/BUYER | SF | PRICE / \$ PSF |
|-------------------------|-----------------|---|--------|----------------|
| 241 Ridge Street | Downtown | Tolles Development / SFG Capital | 40,915 | \$8.1M/\$198 |
| 201 West Liberty Street | Downtown | Tolles Development / Bogart-Gall | 28,964 | \$7.3M / \$252 |
| 830-850 Harvard Way | Downtown | Renown Health / JBJM Investments | 57,600 | \$6M / \$104 |
| 1201-1281 Terminal Way | Central/Airport | Airport Center Properties / Bighorn Hospitality | 58,344 | \$5.2M / \$90 |
| 3773 Baker Lane | Central/Airport | Snowbird XIV / Mello Properties | 10,477 | \$2.3M / \$222 |

CHRISTIAN D'ORAZIO-MARTIN

Research Analyst Tel: +1 702 815 7598

christian.doraziomartin@cushwake.com

JEFF COOLEDGE

Senior Research Manager, Mountain States

Tel: +1 602 224 4448

jeffrey.cooledge@cushwake.com

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