



PROPERTY HIGHLIGHTS

 With a strong day and night population, the freeway visible Poinsettia Village offers retailers an excellent opportunity in the highly sought after community of Carlsbad.

TRAFFIC COUNTS

Interstate 5: 200,255 ADT
Poinsettia Lane: 23,790 ADT
Avenida Encinas: 14,329 ADT

DEMOGRAPHICS

| | 1 MILE | 3 MILES | 5 MILES |
|--------------|-----------|-----------|-----------|
| Pop (2024) | 11,173 | 41,233 | 142,764 |
| AHH Income | \$196,479 | \$209,599 | \$199,023 |
| Daytime Pop. | 4,189 | 46,706 | 108,466 |

TENANTS

















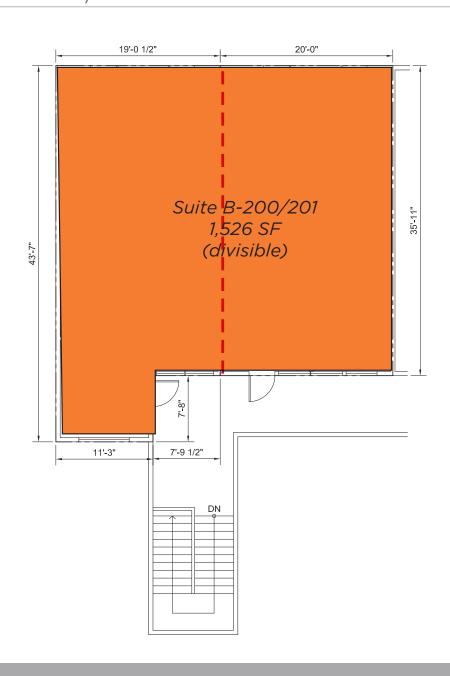
AVAILABILITIES



| Suite | Tenant | Sq. Ft. | Suite | Tenant | Sq. Ft. | Suite | Tenant | Sq. Ft. | Suite | Tenant | Sq. Ft. |
|-------|----------------------------|---------|----------|-----------------------------|---------|----------|----------------------------|---------|--------|---------------------|---------|
| A100 | Spectrum | 4,000 | B109 | Sandy Paws Animal Clinic | 1,560 | D103 | Primo Pizza | 1,051 | H-102 | Sport Clips | 1,196 |
| A110 | P.volve | 2,361 | B110 | Body20 | 1,360 | E100 | Paw Purrfection | 747 | H-103 | Regal Flooring | 2,580 |
| A120 | F-45 | 2,499 | B111 | Ramen Restaurant | 1,360 | E101 | Nail Design | 700 | H-105 | North County Ballet | 1,239 |
| B100 | Sherwin Williams | 3,264 | B112 | Sunny Fresh Cleaners | 1,360 | E103 | Starbucks | 1,208 | I-110 | Sola Salon Studios | 6,603 |
| B101 | AVAILABLE | 1,360 | B200-201 | AVAILABLE (DIV) (360) | 1,526 | E104-105 | Lagree Red | 2,453 | I-120 | Union Bank of CA | 4,715 |
| B102 | Poinsettia Village Dentist | 1,632 | B202 | State Farm Insurance | 729 | E106 | Verizon - Cell Site | 288 | Pad 1 | Coldwell Banker | 4,506 |
| B103 | HearUSA | 1,560 | B203 | Tara Tailor | 720 | E200 | West Coast Laser | 1,086 | Pad 2 | Jack in the Box | 2,335 |
| B104 | UPS Store | 1,560 | B204 | Blushing Bride | 729 | E201 | Red Stone Equity Partners | 863 | Pad 3 | El Pollo Loco | 2,335 |
| B105 | California Cuts | 1,170 | B205 | Tristan Quigley Photography | 504 | E202 | Flutter Lash & Skin Studio | 1025 | Pad 4A | Pick Up Stix | 2,000 |
| B106 | Carlsbad Massage | 1,170 | C100 | Rite Aid #5622 | 21,964 | F100 | Ralph's | 51,470 | Pad 4B | St. Tropez Bistro | 1,000 |
| B107 | Hydration Room | 1,117 | D100 | Jersey Mike's | 992 | H-100 | Sushi Kuchi | 2.117 | Pad 5 | Chevron | 4,005 |
| B108 | Country Feed Stores | 1,198 | D101 | Pelly's Fish Market | 1,633 | H-100 | Justii Nuciii | ۷,۱۱/ | Pad 6 | Chase | 5,000 |

DISCLAIMER: This drawing is for general information purposes only, and all features, matters and other information depicted hereon or contained herein are for illustrative marketing purposes only, are subject to modification without notice, are not intended to be relied upon by any party and are not intended to constitute representations and warranties as to the size and nature of improvements to be constructed (or that any improvements will be constructed) or as to the identity or nature of any occupants thereof.

SUITE B-200/201 1,526 SF (DIVISIBLE)



AERIAL



GALLERY









DEMOGRAPHICS

1 Mile Radius 3 Mile Radius

Demographic and Income Profile

7130 Avenida Encinas, Carlsbad, California, 92011

Ring: 1 mile radius

Latitude: 33.10074, Longitude: -117.31221



| Summary | Census 20 | 10 | Census 2020 | | 2024 | 20 |
|-------------------------------|-----------|-----------|-------------|---------|-----------|-------|
| Population | 10,2 | 21 | 11,256 | | 11,173 | 11, |
| Households | 4,4 | 14 | 4,694 | | 4,697 | 4, |
| Families | 2,8 | 65 | - | | 3,075 | 3, |
| Average Household Size | 2. | 32 | 2.40 | | 2.38 | 2 |
| Owner Occupied Housing Units | 3,1 | 32 | - | | 3,287 | 3,4 |
| Renter Occupied Housing Units | 1,2 | 82 | - | | 1,410 | 1, |
| Median Age | 44 | 1.7 | - | | 48.1 | 4 |
| Trends: 2023-2028 Annual Rate | | Area | | State | | Natio |
| Population | | -0.12% | | 0.09% | | 0.3 |
| Households | | 0.26% | | 0.38% | | 0.4 |
| Families | | 0.31% | | 0.37% | | 0.4 |
| Owner HHs | | 0.68% | | 0.58% | | 0.6 |
| Median Household Income | | 2.31% | | 2.70% | | 2.5 |
| | | | | 2024 | | 20 |
| Households by Income | | | Number | Percent | Number | Pero |
| <\$15,000 | | | 265 | 5.6% | 232 | 4. |
| \$15,000 - \$24,999 | | | 114 | 2.4% | 78 | 1. |
| \$25,000 - \$34,999 | | | 262 | 5.6% | 200 | 4. |
| \$35,000 - \$49,999 | | | 182 | 3.9% | 136 | 2. |
| \$50,000 - \$74,999 | | | 375 | 8.0% | 293 | 6. |
| \$75,000 - \$99,999 | | | 263 | 5.6% | 249 | 5. |
| \$100,000 - \$149,999 | | | 951 | 20.2% | 950 | 20. |
| \$150,000 - \$199,999 | | | 670 | 14.3% | 754 | 15. |
| \$200,000+ | | | 1,614 | 34.4% | 1,868 | 39. |
| Median Household Income | | | \$145,248 | | \$162,845 | |
| Average Household Income | | | \$196,479 | | \$223,119 | |
| Per Capita Income | | | \$82,981 | | \$96,022 | |
| | | nsus 2010 | | 2024 | | 20 |
| Population by Age | Number | Percent | Number | Percent | Number | Pero |
| 0 - 4 | 628 | 6.1% | 451 | 4.0% | 449 | 4. |
| 5 - 9 | 680 | 6.7% | 537 | 4.8% | 458 | 4. |
| 10 - 14 | 566 | 5.5% | 710 | 6.4% | 564 | 5. |
| 15 - 19 | 438 | 4.3% | 631 | 5.6% | 648 | 5. |
| 20 - 24 | 315 | 3.1% | 516 | 4.6% | 536 | 4. |
| 25 - 34 | 981 | 9.6% | 929 | 8.3% | 1,035 | 9. |
| 35 - 44 | 1,549 | 15.2% | 1,343 | 12.0% | 1,218 | 11. |
| 45 - 54 | 1,630 | 15.9% | 1,592 | 14.2% | 1,478 | 13. |
| 55 - 64 | 1,439 | 14.1% | 1,581 | 14.2% | 1,548 | 13. |
| 65 - 74 | 1,013 | 9.9% | 1,542 | 13.8% | 1,560 | 14. |
| 75 - 84 | 658 | 6.4% | 1,034 | 9.3% | 1,226 | 11. |
| 85+ | 323 | 3.2% | 306 | 2.7% | 387 | 3. |

Demographic and Income Profile

7130 Avenida Encinas, Carlsbad, California, 92011

Ring: 3 mile radius

Latitude: 33.10074, Longitude: -117.31221



| Summary | Census 201 | .0 | Census 2020 | | 2024 | 202 |
|-------------------------------|------------|----------|-------------|---------|-----------|--------|
| Population | 38,84 | 18 | 41,073 | | 41,233 | 41,28 |
| Households | 15,90 |)9 | 16,640 | | 16,784 | 17,11 |
| Families | 10,44 | 12 | - | | 11,054 | 11,28 |
| Average Household Size | 2.4 | 13 | 2.46 | | 2.45 | 2.4 |
| Owner Occupied Housing Units | 10,12 | 27 | - | | 10,906 | 11,31 |
| Renter Occupied Housing Units | 5,78 | 32 | - | | 5,878 | 5,80 |
| Median Age | 42 | .0 | - | | 45.5 | 46 |
| Trends: 2023-2028 Annual Rate | | Area | | State | | Nation |
| Population | | 0.02% | | 0.09% | | 0.30 |
| Households | | 0.39% | | 0.38% | | 0.49 |
| Families | | 0.41% | | 0.37% | | 0.44 |
| Owner HHs | | 0.73% | | 0.58% | | 0.66 |
| Median Household Income | | 2.11% | | 2.70% | | 2.57 |
| | | | | 2024 | | 202 |
| Households by Income | | | Number | Percent | Number | Perce |
| <\$15,000 | | | 829 | 4.9% | 713 | 4.2 |
| \$15,000 - \$24,999 | | | 331 | 2.0% | 238 | 1.4 |
| \$25,000 - \$34,999 | | | 620 | 3.7% | 476 | 2.8 |
| \$35,000 - \$49,999 | | | 842 | 5.0% | 640 | 3.7 |
| \$50,000 - \$74,999 | | | 1,297 | 7.7% | 1,012 | 5.9 |
| \$75,000 - \$99,999 | | | 1,086 | 6.5% | 961 | 5.6 |
| \$100,000 - \$149,999 | | | 2,864 | 17.1% | 2,827 | 16.5 |
| \$150,000 - \$199,999 | | | 2,639 | 15.7% | 2,928 | 17.1 |
| \$200,000+ | | | 6,276 | 37.4% | 7,321 | 42.8 |
| Median Household Income | | | \$157,620 | | \$175,006 | |
| Average Household Income | | | \$209,599 | | \$238,455 | |
| Per Capita Income | | | \$84,847 | | \$98,300 | |
| | Cen | sus 2010 | | 2024 | | 202 |
| Population by Age | Number | Percent | Number | Percent | Number | Perce |
| 0 - 4 | 2,282 | 5.9% | 1,704 | 4.1% | 1,688 | 4.1 |
| 5 - 9 | 2,669 | 6.9% | 2,036 | 4.9% | 1,812 | 4.4 |
| 10 - 14 | 2,567 | 6.6% | 2,504 | 6.1% | 2,226 | 5.4 |
| 15 - 19 | 2,032 | 5.2% | 2,465 | 6.0% | 2,348 | 5.7 |
| 20 - 24 | 1,538 | 4.0% | 2,281 | 5.5% | 2,227 | 5.4 |
| 25 - 34 | 4,322 | 11.1% | 4,148 | 10.1% | 4,419 | 10.7 |
| 35 - 44 | 5,906 | 15.2% | 5,193 | 12.6% | 4,973 | 12.0 |
| 45 - 54 | 6,454 | 16.6% | 5,958 | 14.4% | 5,696 | 13.8 |
| 55 - 64 | 5,175 | 13.3% | 5,801 | 14.1% | 5,697 | 13.8 |
| 65 - 74 | 3,005 | 7.7% | 4,999 | 12.1% | 5,176 | 12.5 |
| 75 - 84 | 1,890 | 4.9% | 2,989 | 7.2% | 3,669 | 8.9 |
| 85+ | 1,010 | 2.6% | 1,154 | 2.8% | 1,349 | 3.3 |

DEMOGRAPHICS (continued)

5 Mile Radius

| 2010 133,227 53,269 34,974 2.48 34,472 18,798 41.3 | | Census 2020 142,629 56,373 | 142 56 | 2024 2,764 3,771 | 2029 142,725 57,806 |
|---|---|---|--|---|---|
| 133,227 53,269 34,974 2.48 34,472 18,798 | | 142,629 56,373 - | 142 56 | ,764 | 142,72 |
| 53,269 34,974 2.48 34,472 18,798 | | 56,373 | 56 | | |
| 34,974 2.48 34,472 18,798 | | - | 56 | | |
| 2.48 34,472 18,798 | | - | 27 | | |
| 34,472 18,798 | | | 37 | ,623 | 38,21 |
| 18,798 | | 2.51 | | 2.49 | 2.4 |
| | | - | 37 | ,439 | 38,59 |
| 41.3 | | - | 19 | ,332 | 19,20 |
| | | - | | 44.8 | 46. |
| | Area | | State | | Nationa |
| | -0.01% | | 0.09% | | 0.30% |
| | 0.36% | | 0.38% | | 0.499 |
| | 0.31% | | 0.37% | | 0.449 |
| | 0.61% | | 0.58% | | 0.669 |
| | 2.29% | | 2.70% | | 2.57% |
| | | | 2024 | | 202 |
| | | Number | Percent | Number | Percer |
| | | 2,868 | 5.1% | 2,555 | 4.49 |
| | | 1,575 | 2.8% | 1,156 | 2.09 |
| | | 2,142 | 3.8% | 1,663 | 2.99 |
| | | 2,692 | 4.7% | 2,103 | 3.69 |
| | | 5,015 | 8.8% | 4,102 | 7.19 |
| | | 4,627 | 8.2% | 4,195 | 7.39 |
| | | 9,860 | | 9,640 | 16.79 |
| | | | | | 16.49 |
| | | 19,485 | 34.3% | 22,885 | 39.69 |
| | | = | | | |
| | | | | | |
| | | | | | |
| | 2010 | \$79,209 | 2024 | \$91,891 | 202 |
| | | Number | | Number | 202 Percer |
| | | | | | 4.39 |
| | | | | | 4.89 |
| | | | | | 5.89 |
| | | | | | 5.69 |
| | | | | | 5.09 |
| | | | | | 10.89 |
| | | | | | 12.39 |
| | | | | | 14.09 |
| | | | | | 13.19 |
| | | | | | 12.09 |
| 6,606 | 5.0% | 10,216 | 7.2% | 12,485 | 8.79 |
| | | | | | |
| | Censu Number 7,779 8,725 8,684 7,583 5,709 15,982 19,806 21,629 17,653 9,321 | Census 2010 Number Percent 7,779 5.8% 8,725 6.5% 8,684 6.5% 7,583 5.7% 15,982 12.0% 19,806 14.9% 21,629 16.2% 21,629 16.2% | 0.31% 0.61% 2.29% Number 2,868 1,575 2,142 2,692 5,015 4,627 9,860 8,508 19,485 19,485 \$147,216 \$199,023 \$79,209 Census 2010 Number Percent Number 7,779 5.8% 6,359 8,725 6.5% 7,647 8,684 6.5% 8,580 7,583 5,7% 8,256 5,709 4,3% 7,582 15,982 12.0% 14,849 19,806 14.9% 18,806 21,629 16.2% 20,429 11,7653 13.3% 18,992 | 0.31% 0.61% 0.61% 2.29% 2.70% 2.29% Number 2,868 5.1% 1,575 2.8% 2,142 3.8% 2,692 4.7% 5,015 8.8% 4,627 8.2% 9,860 17.4% 8,508 15.0% 19,485 34.3% \$147,216 \$199,023 \$79,209 Census 2010 Number Percent 7,779 5.8% 6,359 8,725 6,5% 7,647 5,4% 8,725 6,5% 7,647 5,4% 8,725 6,5% 7,647 5,4% 8,684 6,5% 8,588 6,0% 7,583 6,75% 8,256 5,8% 6,359 4,5% 8,758 6,359 4,5% 6,369 4,5% 6,369 4,5% 6,369 4,5% 6,369 4,3% 6,3% 6,3% 6,3% 6,3% 6,3% 6,3% 6,3% 6 | 0.31% 0.37% 0.58% 0.58% 0.58% 2.29% 2.70% 2024 Number Percent Number 9,85% 2.60% 2.70% 2.8% 1,555 2.8% 1,555 2.8% 1,555 2.8% 1,555 2.8% 2,692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.20 2.685 2.692 |



POINSETTIA VILLAGE

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