



# 1013 MORENA BLVD. MORENA | SAN DIEGO | CA

Cushman & Wakefield is pleased to present a 26,500 square foot redevelopment opportunity located within 1/4 mile of mass transit or freeway access. The future project will be subject to Process I, by-right permitting.

### **EXCLUSIVE ADVISORS**

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# THE OPPORTUNITY

1013 Morena Blvd. is located just east of the I-5 freeway in San Diego's Morena neighborhood. The property lies within the newly updated Morena Corridor Specific Plan's Morena Station District and is zoned for 54 DU per acre and primed for residential redevelopment, transforming its current industrial retail corridor into mixed-use residential with potential for higher density. The property is conveniently located with easy access to Downtown, North Country, the bay and beaches and within proximity to the Morena/Linda Vista Station, I-5 and I-8 freeways.

### FEATURES

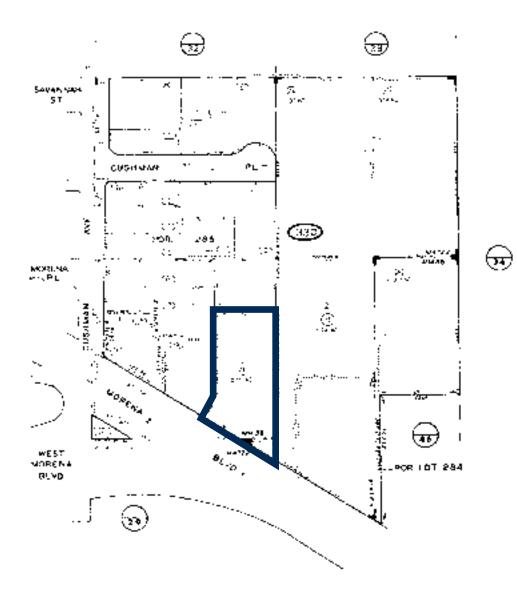
• WALKING DISTANCE to the future Morena/Linda Vista station. • HIGH AVERAGE INCOME AREA, strong demographics for multiple potential uses Infill location with APPROVED ZONING • BAY VIEWS, beaches nearby • EASY ACCESS to the 5 and 8 freeways

### **BUILDING AT A GLANCE**

Address	1013 Morena Blvd. San Dieg, CA 92110
Total Land Area	26,571 SF/.61 AC
Zoning	Community Village 0-54 DU/AC Morena Corridor Specific Plan- Morena Station District
Base Density	CC-3-7 permits 1 unit per 800 square feet of land, 54 dwelling units to the acre
Height	45 feet base height 65 feet height increase through discretionary review process
APN	436-330-32
Complete Communities	Tier 3 - 4 FAR with no restriction on height or unit counts

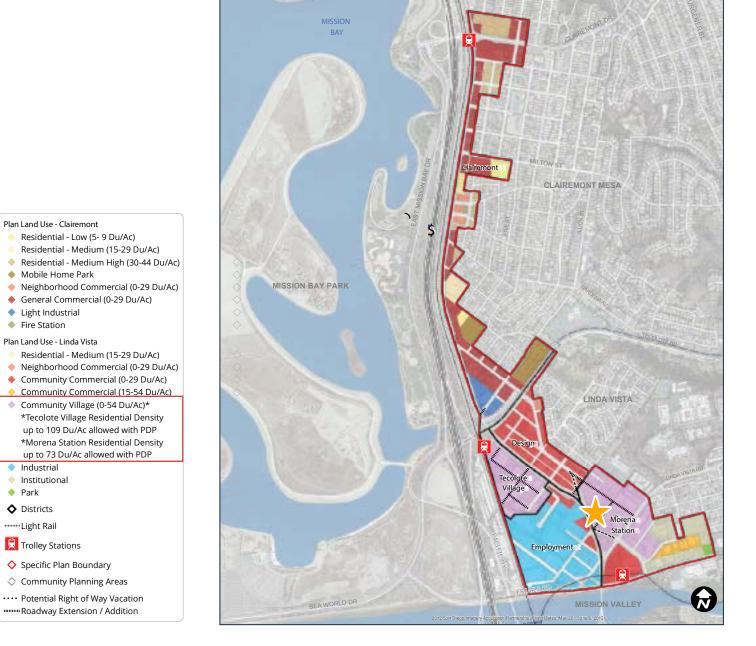
# ZONING INFORMATION

# **ZONING INFORMATION**





# SPECIFIC PLAN LAND USE MAP



The specific plan envisions the establishment of a community village near the Morena/Linda Vista Transit Station as a thriving location for people who want to live in an active, compact and connected urban environment. The Morena Village District is adjacent to the University of San Diego.

Plazas or urban greens will function as focal points within the village by providing social and recreation opportunities for residents, employees, and students. Pedestrian and bicycle access to Friars Road will connect the village to the San Diego River and Mission Bay Park.

and development design.

Refer to the Mobility, Urban Design, and Recreation Chapters for additional discussion and policies addressing planned improvements.

### 2.4 Morena Village District

The district will include the extensions of Morena Boulevard and Sherman Street to complete the grid network - establishing a street system that encourages a pedestrian scale, and walkable development pattern. The district grid network will improve mobility for all modes of transportation and support a mix of housing types, retail, commercial, and office uses. Office and flex and innovation space will support and complement the University of San Diego. The Morena Boulevard and Linda Vista streetscapes will create inviting gateways to the village. Pedestrian and bicycle linkages will create a strong transit link to the Morena/Linda Vista Trolley Station to serve employees, students, and residents.

New streets along with pedestrian and bicycle paths will provide a pedestrian-scaled framework for development, and improve public north-south connections. Buildings will front onto streets, pedestrian paths, and public spaces and incorporate active street-level uses to encourage pedestrian activity. Refer to the Urban Design Chapter for policies regarding public space

### **Figure 2-6 - Morena Village District**





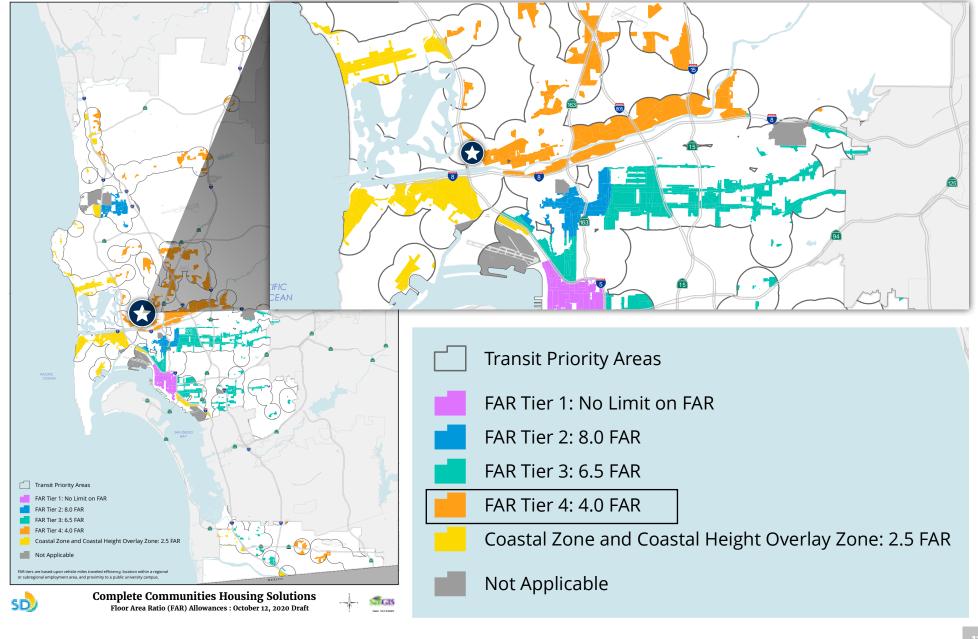
# **COMPLETE COMMUNITIES**





Housing Solutions is an optional affordable housing incentive program that will provide new affordable and market rate housing near transit; preserve existing affordable rents; and establish a new way to fund neighborhood amenities. It will also set aside resources for preserving affordable housing and investing in active transportation and park amenities within the City's Communities of Concern.





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# MARKET OVERVIEW





<b>R</b> TRAVEL		SHOPPING
-4 miles Morena/Linda Vista Station	6 miles Beaches	<b>2.5</b> miles Fashion Valley Mall
<b>.7</b> miles 5 FWY	4 miles Seaworld	2 miles Ralph's Grocery Store
<b>12</b> minutes San Diego International Airport (SAN)	10 minutes Downtown San Diego	<b>9.4</b> minutes UTC Westfield Mall

LOCAL AMENITIES

SCHOOLS

1.7 miles

Bay Park Elementary School

3.5

miles

Martson Middle School

3.6

miles

Clairemont High School

# ROWN POINT 0 MISSION BAY FIESTA ISLAND SEA WORLD





# MISSION VALLEY DEMAND DRIVERS

### MISSION VALLEY MARKET

Mission Valley, a submarket of San Diego, is in the heart of all the major activity. This is where the major freeways intersect (I-805, I-5, I-15, 163).

Western Mission Valley is considered the most exciting part of Valley. The subject enjoys the best of the best including:

- Shopping Fashion Valley Mall (.70 miles) is 1.7 Million square feet with 200 retailers including Nordstrom, Bloomingdale's Louis Vuitton, Prada, Coach, Gucci, Burberry, Emporio Armani, Omega, Saint Laurent and many others.
- More Shopping Mission Valley Mall (1.5 miles) tenants include American Eagle, AMC Theaters, Bath & Body, Bed Bath and Beyond, BevMo, Bloomingdales outlet, Kay Jewelers, Lane Bryant, Marshalls, Michaels, Nordstrom Rack, New York Co., Old Navy, Target, Trader Joe's, Vans, Victoria's Secret and many more.

Jobs, Jobs and more Jobs - 7.1 million SF of existing office and 4.8 million under development. Occupiers include University of California San Diego, Ameritrade, General Dynamics, Accenture, Kaiser Permanente, Booz Allen Hamilton, Spawars, Scripps and University of San Diego.

**Proximity to entertainment** - The subject is adjacent to a to-be-build new 70-acre park with views both northerly and easterly across a sea of green.

- Mission Bay 1.25 miles
- San Diego Bay 2 miles
- Ocean Beach 3.5 miles
- Pacific Beach 4 miles
- San Diego State Stadium 4 miles

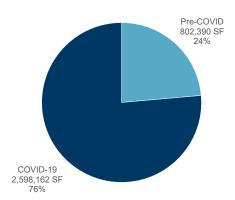
### **DEMAND DRIVERS**

- Office
  - Downtown San Diego 2.5 miles has 10.4 Million square feet with 2.2 million under development.
  - Golden Triangle 7.5 miles has 16.2 million square feet with .45 million under development.
  - Kearny Mesa 4 miles has 9 million square feet with .1 million under development.
- Medical and More Jobs
- Alvarado Hospital 5.9 miles 600 jobs
- Kaiser Permanente 7.8 miles 600 jobs.
- Sharp Hospital 9.4 miles 1,600 jobs.
- Kaiser Zion 4.7 miles 2,290 jobs.
- Scripps Hillcrest 2.7 miles 4,900 jobs
- UCSD Medical 3.3 miles 9,100 jobs
- Education and more jobs
- San Diego University 1 mile 33,700 students and 6,000 staff
- University of San Diego 7 miles 9,700 students and 998 staff
- UC San Diego 1 mile 39,800 students and 34,638 staff
- Point Loma 5 miles 4,600 students and 394 staff

# LIFE SCIENCE MARKET MARKET STATS 4<sup>TH</sup> QUARTER 2021



### **2021 LEASING VELOCITY**















## LIFE SCIENCE MARKET TRENDS

UTC IS ESSENTIALLY "LEASED UP" \*Only 1 large block availability in UTC (LJ Pharma sublease - 83,000 SF that has a lease out)

(NO IMPACT ON VELOCITY DUE TO COVID-19)

SORRENTO MESA CONTINUES TO SEE LAB CONVERSION & ACQUISITIONS

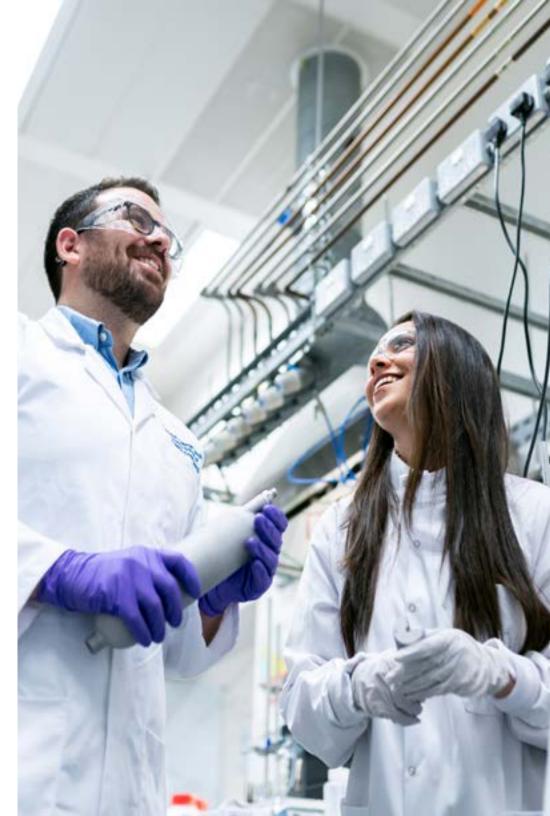
THREE LARGE SPEC DEVELOPMENTS UNDER-WAY IN TORREY PINES

6TH STRAIGHT YEAR OF POSITIVE NET ABSORPTION

ASKING RATE AND STRIKE RATES CONTINUE TO SET NEW RECORDS

PENT UP DEMAND FOR TRUE CLASS "A" OPTIONS

**DEVELOPERS CONSIDERING DOWNTOWN** FOR **GROUND-UP** & **CONVERSION TO LS** 



# LIFE SCIENCE MARKET

**\$9.6B** Invested in VC capital today, that is on pace to double last years numbers

1,751 Life Science Establishments in San Diego County

### Economic Impact of Life Science in San Diego

**\$41.3B** Economic Activity

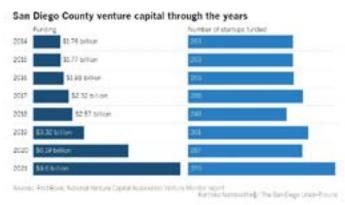
175,350

Total Jobs (direct/indirect/induced) wages/benefits paid)

**\$23.8B** Market Value of Goods & Service

**S14.05B** Labor Income (salaries/

### San Diego County venture capital through the years



### Top venture capital deals for 2021

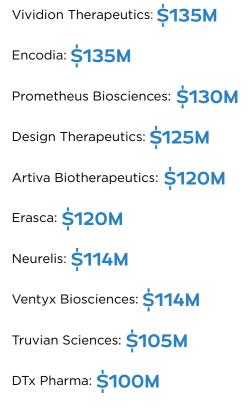
### Top venture capital deals for 2021

The following San Dego-based startups received the highest fundings in 2021, with SoftEarth Vision Availabling a relation investor.

Company	Industry	Raised	Lead investors
Chentie	Intronge		Andreestern Horowitz Tiger Gostal
Napri .	Assert	5-	SofEarle Vielon Fund
Cervertific	the drawned.	1784	Janua Herdaham esentaru, attatu
District (	LA Steven	\$25M	Perception Adverses, 1811 1071015
Nooi Reign)	Technology	100M	SoftBare Vision Tund
Sheet Al	Infranar.	\$797W	Douplie Writers
West	betreing-	1000M	SoftBare Volen Punt
Selaric	Technology	total	Permits, 24 Dpublic corresp
Chuidens	Technology	\$2000	Sottiare vision fund
NetraDymi	Indexingle.	TICH	Tarbitist in Yulon Toric

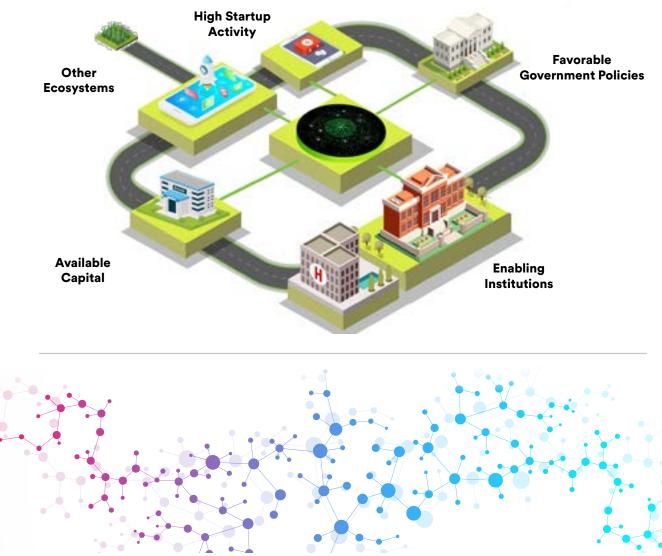
Northing Normalettani / The Call Deep Union Bround

### Seven of the top 10 largest startup fundraising deals last year went to tech outfits



### San Diego Offers the Key Drivers of Innovation **Ecosystems**

As one of the largest Life Sciences markets in the US, the economic impact of this unique ecosystem to San Diego is significant



# **4 Key Forces** Impácting Life Science



# WHY IS SAN DIEGO DIFFERENT?

The City of San Diego sees supply equilibrium at over 10,000 units of residential delivered per year while delivering less than 5,000.

The City of San Diego has said that only 48% of the housing needed between 2010 and 2019 was constructed, which is approximately 46,000 housing units that went undelivered.



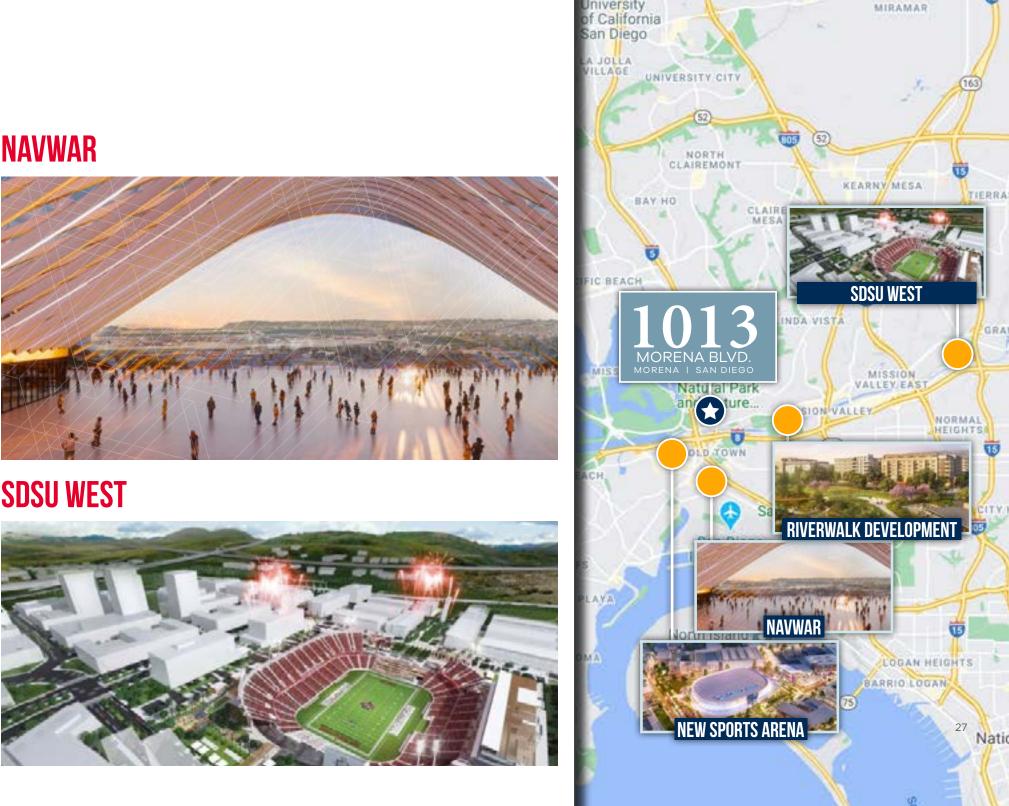
# **NEARBY DEVELOPMENTS**

## **NEW SPORTS ARENA**



# **RIVERWALK DEVELOPMENT**







# FEE SCHEDULE

# NEARBY HOSPITALS

STAFF

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STAFF

C Scripps

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🕞 Scripps

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UC San Diego

MEDICAL CENTER

	FEE DESCRIPTION	WEB LINK
	Water Fee	CLICK HERE
	Sewer Fee	CLICK HERE
	SDCWA Fee	CLICK HERE
	DIF 2021	CLICK HERE
Sam	RTCIP 2021	CLICK HERE
	San Diego Unified School Fees	CLICK HERE
		CLICK HERE
	Inclusionary Housing Fee	CLICK HERE
		CLICK HERE
Rec	Total	

### ιοται

The above referenced numbers are estimates and need to be verified by buyer \*Developer may currently build 20% of the 10% affordable housing required.

Call Hotelson Day 1754

San Diego Housing Comission Inclusionay Affordable Housing 2020 manual states the following:

From July 1, 2020 through June 30, 2021, developers will be required to provide twenty percent of the total percentages of required inclusionary dwelling units in Section 142.1304 or pay the Inclusionary In Lieu Fee of \$15.18 per square foot. From July 1, 2021 through June 30, 2022, developers will be required to provide forty percent of the total percentages of required inclusionary dwelling units in Section 142.1304 or pay the Inclusionary In Lieu Fee of \$17.64 per square foot.

Scripps Mercy Hospital: 2,700 employees and 1,200 Physicians with almost 200,000 patient visits annually. The immediate area also employs hundreds of private medical offices and related activities.

UCSD Medical Center - Hillcrest: This is the primary teaching hospital for UCSD comprised of 37 buildings on 56 acres. Approx 9,100 full-time and pier diem staff and physicians across its two major hospital campuses and over 834,841 visits annually.

Same Street

UC San Diego

MEDICAL CENTER

# SURROUNDED BY **HIGH-WAGE EMPLOYERS**

- By San Diego's top employers, including health companies such as Sharp, Scripps, and Kaiser, the U.S. Navy, and educational institutions such as University of San Diego and San Diego State University
- 50,000+ jobs in Mission Valley along the I-8 corridor
- Downtown to the South, and Kearny Mesa and Golden Triangle to the North are major employment centers with 300,000+ jobs and collectively more than 35M SF of office space





**TOP HEALTH EMPLOYERS** Jobs in Mission Valley Corridor



**EDUCATIONAL INSTITUTIONS** Jobs in Mission Valley Corridor



35M SF of office space







Booz | Allen | Hamilton







# TOP 20 EMPLOYERS IN SAN DIEGO

UC SAN DIEGO 34,448 Employees

NAVAL BASE SAN DIEGO 34,185 Employees

SHARP HEALTHCARE 18,364 Employees

COUNTY OF SAN DIEGO 17,413 Employees

SCRIPPS HEALTHCARE 14,941 Employees

QUALCOMM INC. 11,800 Employees

KAISER PERMANENTE SAN DIEGO 9,606 Employees

UC SAN DIEGO HEALTH 8,932 Employees

GENERAL ATOMICS AERONAUTICAL SYSTEMS INC. 6,791 Employees

RADY CHILDREN'S HOSPITAL - SAN DIEGO 5,471 Employees

SPACE AND NAVAL WARFARE SYSTEMS COMMAND - U.S. NAVY 5,076 Employees

NORTHROP GRUMMAN CORP. 4,994 Employees SEMPRA ENERGY 4,860 Employees

SOLAR TURBINES INC. 4,000 Employees

BD (BECTON, DICKINSON AND CO.) 3,997 Employees

UNIVERSITY OF SAN DIEGO 3,646 Employees

GENERAL DYNAMICS NASSCO 3,000 Employees

ILLUMINA 3,000 Employees

VIASAT INC. 2,523 Employees

SCRIPPS RESEARCH 2,500 Employees

TRI-CITY MEDICAL CENTER 2,285 employees

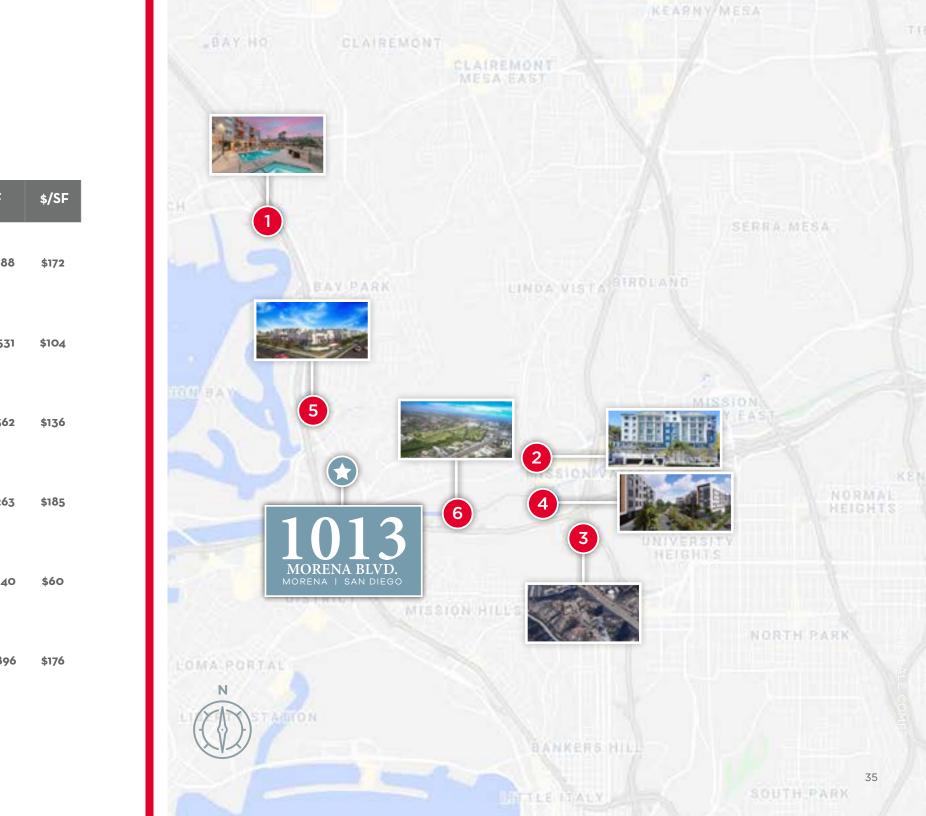
DEXCOM INC. 1,655 employees

SONY ELECTRONICS INC. 1,603 employees

# MARKET COMPARABLES

# LAND SALE COMPS

#		ADDRESS	SALE DATE	BUYER	REPORTED SALE PRICE	# OF UNITS	PRICE/UNIT	ACRES	PRICE/AC	UNITS/AC	SF
1		4275 Mission Bay Drive San Diego, CA	5/5/2017	JPI	\$21,625,000	172	\$125,726	2.89	\$7,482,699	60	125,888
2	and the second se	6950-7050 Friars Rd San Diego, CA	4/18/2018	Fairfield Residential	\$24,500,000	319	\$76,802	5.43	\$4,511,971	59	236,531
3	and the second se	4311 3rd Ave San Diego, CA	4/21/2017	Camden	\$20,000,000	130	\$153,846	3.36 Net	\$5,9523,81	39	146,362
4		Town and Country Sale 500 Hotel Circle North San Diego, CA	10/1/2018	Holland Partners	\$82,000,000	840	\$97,619	10.13	\$8,094,768	117	441,263
5	A REPORT OF AN ARCTING AND	1579 Morena Boulevard, San Diego, CA	9/30/2018	Fairfield Residential	\$15,500,000	145	\$106,896	5.91	\$2,622,673	33	257,440
6		1904 Hotel Circle N San Diego, CA	9/28/2021	Alliance	\$38,015,000	499	\$76,183	4.95	\$7,679,797	101	338,896



# MARKET LEADER

# PROPERTY RENTAL COMPS

	Property	Unit Type	Square Feet	Туре	Gross \$'s	\$/SF
1	Millennium	Studio	397	35	\$2,101	\$5.30
2	Vive on the Park	Studio	546	14	\$2,526	\$4.63
3	Circa 37	Studio	731	2	\$2,468	\$3.38
4	Carmel Pacific Ridge	Studio	680	20	\$2,116	\$3.11
5	Jefferson Pacific Beach	Studio	588	4	\$2,275	\$3.87
6	West Park	Studio	620	45	\$2.394	\$4.38
7	Domain San Diego	Studio	598	23	\$2,319	\$3.88
1	Circa 37	ıBR	630	6	\$2,748	\$4.36
2	Jefferson Pacific Beach	ıBR	753	2	\$3,893	\$5.17
3	Jefferson Pacific Beach	ıBR	738	2	\$3,641	\$4.93
4	Vive on the Park	ıBR	677	133	\$2,800	\$4.02
5	Circa 37	ıBR	719	131	\$2,930	\$4.08
6	West Park	1BR	721	274	\$2,733	\$2.65
7	Domain San Diego	1BR	751	212	\$2,936	\$3.74
8	Circa 37	1BR	924	7	\$2,859	\$3.08
9	Vive on the Park	1BR	1077	2	\$3,096	\$2.87

Property	Unit Type	Square Feet	Туре	Gross \$'s	\$/SF
Jefferson Pacific Beach	2BR - 2BA	1186	1	\$3,559	\$3.00
Jefferson Pacific Beach	2BR - 2BA	1050	2	\$4,439	\$4.23
Jefferson Pacific Beach	2BR - 2BA	1115	2	\$4,497	\$4.03
Jefferson Pacific Beach	2BR - 2BA	1170	2	\$4,586	\$3.92
Vive on the Park	2BR - 2BA	1073	115	\$3,193	\$2.96
Domain San Diego	2BR - 2BA	1128	144	\$3,190	\$2.87
Vive on the Park	2BR - 2BA	1538	1	\$4,459	\$2.90
Jefferson Pacific Beach	зBR	1425	1	\$4,953	\$3.48
West Park	3BR	1353	19	\$4,010	\$2.96
Vive on the Park	3BR	1374	14	\$4,442	\$3.21
Circa 37	3BR	1382	21	\$4,087	\$2.99
	Studios	1BR	2BR - 2BA	3BR	TOTAL
Millennium	35	135	135	О	305
Vive on the Park	23	149	116	14	302
Circa 37	2	138	145	21	306
Carmel Pacific Ridge	20	119	298	96	533
Domain	23	212	144	0	379
West Park	45	274	274	19	612
Jefferson Pacific Beach	4	94	70	4	172

# **RENTAL COMPARABLES**

### **1** CARMEL PACIFIC RIDGE

**533 Units** 5945 Linda Vista Road San Diego, CA 92110

Completed Date: July, 2013 Improvements Rating: A+ Location Rating: B+ Occupancy: 99.2%



**Common Area Amenities -** Fitness Center, Clubhouse, 2 Swimming Pools, 2 Spas, Rental Office - Stand Alone

Parking - Total Parking - 799 Spaces, Parking Type - Subterranean

Functional Characteristics - Private Balcony/Patio, Construction Type - Frame

Other Factor - Major Street Exposure - Linda Vista Road, View - Downtown San Diego/Pacific Ocean Apartment Interior Amenities - Internet Access, Above Standard Ceiling Height, Microwave Ovens

	% of Total	Unit Count	Size (	Size (SqFt)		Market Rent	
			Unit	Total	Total	SqFt	
TOTAL	100%	533	1,074	608,170	\$2,469	\$2.47	

### 2 CIRCA 37

**306 Units** 7800 Westside Drive San Diego, CA 92108

Completed Date: September, 2012 Improvements Rating: A Location Rating: B Occupancy: 99.7%



**Common Area Amenities -** Fitness Center, Business Center, Clubhouse, 1 Swimming Pool, 1 Spa, Rental Office - Stand Alone

Parking - Total Parking - 460 Spaces, Parking Type - Grade Level

Functional Characteristics - Private Balcony/Patio, Outside Storage Yes, Construction Type - Frame

Other Factor - Major Street Exposure - Friars Road

Apartment Interior Amenities - Internet Access, Optional Monitored Security, Above Standard Ceiling Height, Microwave Ovens

	% of Total	Unit	Size (	(SqFt)	Marke	t Rent
		Count	Unit	Total	Total	SqFt
TOTAL	100%	306	975	294,924	\$3,154	\$3.23

### **3** DOMAIN SAN DIEGO

379 Units

8798 Spectrum Center Blvd San Diego, CA 92123

Completed Date: October, 2012 Improvements Rating: A Location Rating: B Occupancy: 95.3%



**Common Area Amenities -** Fitness Center, Business Center, Clubhouse, 1 Swimming Pool, 1 Spa, Rental Office - Stand Alone

Parking - Total Parking - 750 Spaces, Parking Type - Subterranean

Functional Characteristics - Private Balcony/Patio, Construction Type - Combination

Apartment Interior Amenities - Internet Access, Normal Standard Ceiling Height, Microwave Ovens

	% of Total	Count	Size (	Size (SqFt)		Market Rent	
			Unit	Total	Total	SqFt	
TOTAL	100%	379	885	335,472	\$2,977	\$3.36	

### 4 JEFFERSON PACIFIC BEACH

**172 Units** 4275 Mission Bay Drive San Diego, CA 92109

Completed Date: April, 2020 Improvements Rating: A Location Rating: B+ Occupancy: 95.9%



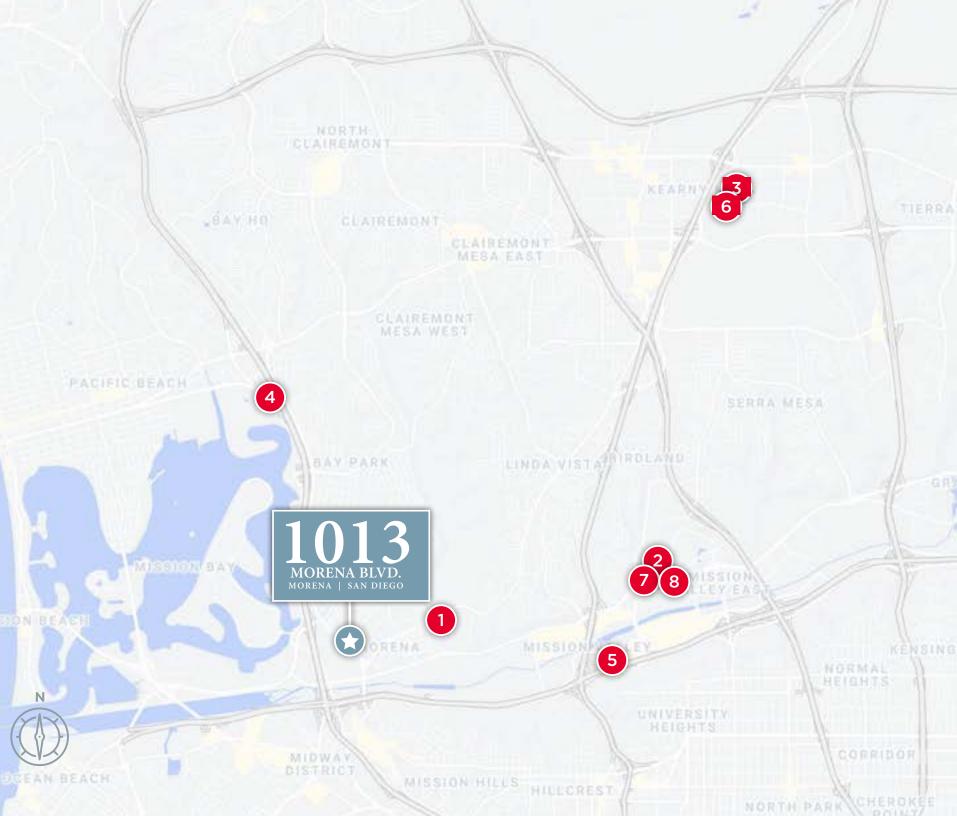
Common Area Amenities - Controlled Access, Fitness Center, Business Center, Clubhouse, 1 Swimming Pool, 1 Spa, Rental Office - Stand Alone

**Parking -** Total Parking - 385 Spaces, Covered Parking Is Available For An Additional \$0 Per Month, Parking Type - Above Ground and Subterranean

Other Factor - Major Street Exposure - Mission Bay Drive

Apartment Interior Amenities - Internet Access, Above Standard Ceiling Height

	% of Total Unit Count	Size (	SqFt)	Market Rent		
		Count	Unit	Total	Total	SqFt
TOTAL	100%	172	985	169,496	\$3,659	\$3.66



# **RENTAL COMPARABLES**

### **5** THE MILLENNIUM MISSION VALLEY

305 Units

5080 Camino Del Arroyo San Diego, CA 92108

Completed Date: October, 2018 Improvements Rating: A Location Rating: B+ **Occupancy:** 96.7%



Common Area Amenities - Controlled Access, Fitness Center, Business Center, Clubhouse, 1 Swimming Pool, 1 Spa, Rental Office - Stand Alone

Parking - Total Parking - 638 Spaces, Covered Parking Is Available For An Additional \$0 Per Month, Parking Type - Multi-Level Structure

Functional Characteristics - Private Balcony/Patio, Construction Type - Masonry

Other Factor - Major Street Exposure - Camino De La Reina and Interstate 8/Mission Valley Fwy

Apartment Interior Amenities - Internet Access, Above Standard Ceiling Height, Microwave Ovens

	% of Total	Unit	Size (	Size (SqFt)		Market Rent	
% of lot		Count	Unit	Total	Total	SqFt	
TOTAL	100%	305	866	265,650	\$3,025	\$3.49	

### 6 VIVE ON THE PARK

306 Units 8725 Ariva Court San Diego, CA 92123

Completed Date: June 2017 Improvements Rating: A Location Rating: B **Occupancy:** 94.4%



Common Area Amenities - Controlled Access, Fitness Center, Business Center, Clubhouse, 1 Swimming Pool, 1 Spa, Rental Office - Stand Alone

Parking - Total Parking - 805 Spaces, Covered Parking Is Available For An Additional \$0 Per Month, Parking Type - Above Ground and Subterranean

Functional Characteristics - Private Balcony/Patio, Construction Type - Frame

Apartment Interior Amenities - Internet Access, Above Standard Ceiling Height, Microwave Ovens

		% of Total	Unit Count	Size (SqFt)		Market Rent	
	70 OT 10			Unit	Total	Total	SqFt
	TOTAL	100%	302	863	260,858	\$2,472	\$2.86

#### 7 WEST PARK

612 Units 7777 Westside Drive San Diego, CA 92108

Completed Date: June, 2016 Improvements Rating: A Location Rating: B Occupancy: 99%



Common Area Amenities - Controlled Access, Fitness Center, Business Center, Clubhouse, 3 Swimming Pools, Rental Office - Stand Alone

Parking - Total Parking - 795 Spaces, Covered Parking Is Available For An Additional \$0 Per Month, Parking Type - Multi-Level Structure

Functional Characteristics - Private Balcony/Patio, Outside Storage Yes, Construction Type - Frame

Other Factor - Major Street Exposure - Friars Road and Mission Center Road

Apartment Interior Amenities - Internet Access, Above Standard Ceiling Height, Microwave Ovens

% of Total	Unit	Size (SqFt)		Market Rent		
		Count	Unit	Total	Total	SqFt
TOTAL	100%	612	875	543,572	\$2,819	\$3.22

### 8 VIVE ON THE PARK PHASE II

248 Units 8725 Ariva Court San Diego, CA 92123

Completed Date: July, 2020 Improvements Rating: A- (Prelim.)



Location Rating: B **Occupancy:** 94.4%

Common Area Amenities - Rental Office

Parking - Covered Parking Is Available For An Additional \$0 Per Month, Parking Type - Subterranean

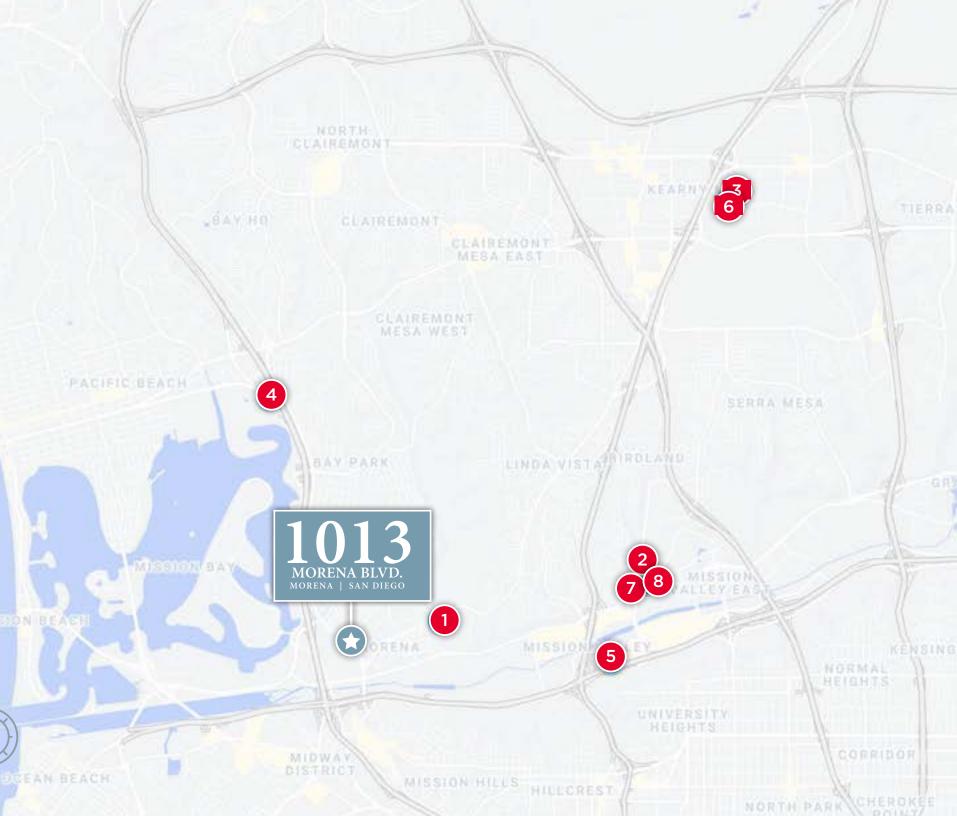
Functional Characteristics - Private Balcony/Patio, Construction Type - Frame

Other Factor - Major Street Exposure - Lightwave Avenue

Apartment Interior Amenities - Internet Access, Above Standard Ceiling Height, Microwave Ovens

	% of Total	Unit Count	Size (SqFt)		Market Rent	
			Unit	Total	Total	SqFt
TOTAL	100%	248	879	260,858	\$3,227	\$3.67

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This is a confidential Offering Memorandum intended solely for your limited use and benefit in determining whether you desire to express any further interest in the purchase of the PROPERTY ADDRESS GOES HERE ("the Property").

This Offering Memorandum was prepared by Cushman & Wakefield of California, Inc. ("Cushman & Wakefield") and has been reviewed by representatives of the owners of The Property ("the Ownership"). It contains selected information pertaining to the Property and does not purport to be all-inclusive or to contain all of the information that prospective purchasers may desire. It should be noted that all information provided is for general reference purposes only in that such information is based on assumptions relating to the general economy, competition, and other factors beyond the control of Ownership and, therefore, is subject to material variation. Additional information and an opportunity to inspect the Property will be made available to interested and qualified prospective purchasers. Neither Ownership nor Cushman & Wakefield nor any of their respective officers have made any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, any of its contents, or any other materials provided as a courtesy to facilitate prospective purchaser's own investigations of the Property, and no legal commitments or obligations shall arise by reason of this Offering Memorandum, its contents or any further information provided by Cushman & Wakefield regarding the Property.

It is essential that all parties to real estate transactions be aware of the health, liability and economic impact of environmental factors on real estate. Cushman & Wakefield does not conduct investigations or analyses of environmental matters and, accordingly, urges its clients to retain qualified environmental professionals to determine whether hazardous or toxic wastes or substances (such as asbestos, PCB's and other contaminants or petro-chemical products stored in underground tanks) or other undesirable materials or conditions are present at the Property and, if so, whether any health danger or other liability exists. Such substances may have been used in the construction or operation of buildings or may be present as a result of previous activities at the Property.

Various laws and regulations have been enacted at the federal, state and local levels dealing with the use, storage, handling, removal, transport and disposal of toxic or hazardous wastes and substances. Depending upon past, current and proposed uses of the Property, it may be prudent to retain an environmental expert to conduct a site investigation and/or building inspection. If such substances exist or are contemplated to be used at the Property, special governmental approvals or permits may be required. In addition, the cost of removal and disposal of such materials may be substantial. Consequently, legal coursel and technical experts should be consulted where these substances are or may be present.

Ownership and Cushman & Wakefield expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offers to purchase the Property and/or terminate discussions with any entity at any time with or without notice. Ownership shall have no legal commitment or obligation to any entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written commitment to purchase the Property has been fully executed, delivered and approved by Ownership and any conditions to Ownership's obligations thereunder have been satisfied or waived. Except for representations and warranties expressly set forth in such definitive, executed purchase and sale agreement, Ownership makes and will make no representations and warranties.

By receipt of this Offering Memorandum, you agree that this Offering Memorandum and its contents are of a confidential nature, that you will hold and treat it in the strictest confidence, and that you will not disclose this Offering Memorandum or any of its contents to any other entity without the prior written authorization of Ownership nor will you use this Offering Memorandum or any of its contents in any fashion or manner detrimental to the interest of Ownership nor will you use this Offering Memorandum or any of its contents in any fashion or manner detrimental to the interest of Ownership or Cushman & Wakefield.

The terms and conditions stated in this section will relate to all of the sections of the Offering Memorandum as if stated independently therein. If, after reviewing this Offering Memorandum, you have no further interest in purchasing the Property at this time, kindly return this Offering Memorandum to Cushman & Wakefield at your earliest possible convenience. Photocopying or other duplication is not authorized.

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