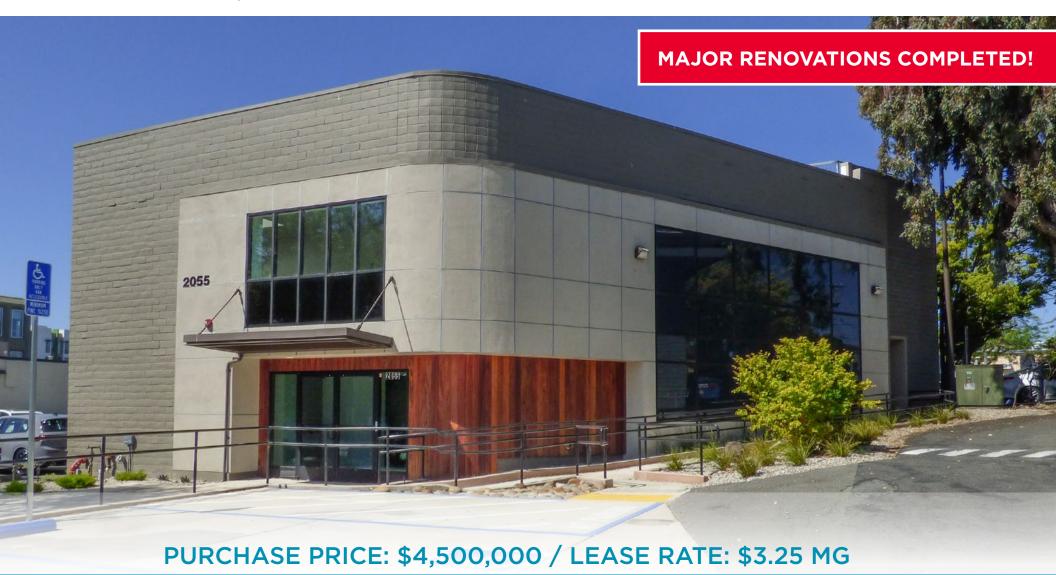
# FOR SALE OR LEASE

# **2055 N. BROADWAY**

WALNUT CREEK, CALIFORNIA

CONFIDENTIAL OFFERING MEMORANDUM

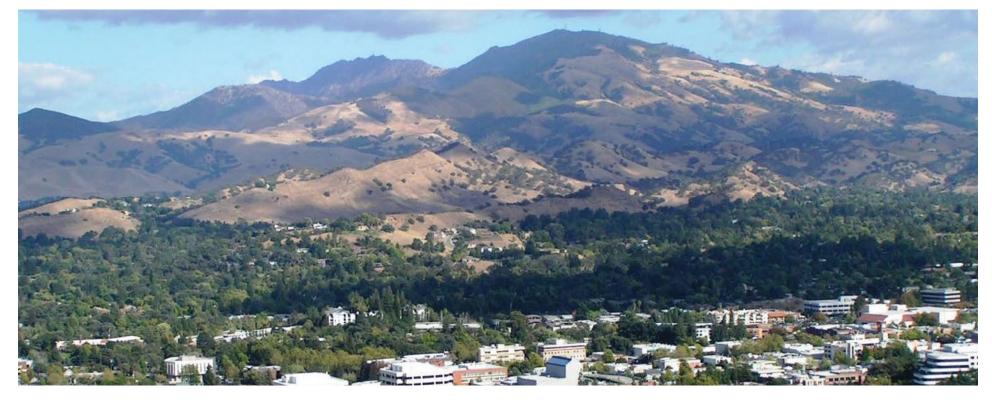


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The Materials have been prepared to provide unverified summary financial, physical, and market information to prospective buyers to enable them to establish a preliminary level of interest in potential purchase of the Property. The Materials are not to be considered fact. The information contained in the Materials is not a substitute for thorough investigation of the financial, physical, and market conditions relating to the Property.

The information contained in the Materials has been obtained by Agent from sources believed to be reliable, however, no representation or warranty is made regarding the accuracy or completeness of the Materials. Agent makes no representation or warranty regarding the Property, including but not limited to income, expenses, or financial performance (past, present, or future); size,

square footage, condition, or quality of the land and improvements; presence or absence of contaminating substances (PCB's, asbestos, mold, etc.); Compliance with laws and regulations (local, state, and federal); or, financial condition or business prospects of any tenant (tenant's intentions regarding continued occupancy, payment of rent, etc). Any prospective buyer must independently investigate and verify all of the information set forth in the Materials. Any prospective buyer is solely responsible for any and all costs and expenses incurred in reviewing the Materials and/or investigating and evaluating the Property.

By receiving the Materials you are agreeing to the Confidentiality and Disclaimer set forth herein.

All Property showings are by appointment only and must be coordinated through the Agent.



# Confidential Offering Memorandum

# 2055 N. BROADWAY

WALNUT CREEK, California

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## **TABLE OF CONTENTS**

Section I	
Property Overview	1
Section II	
Aerials	2
Section III	
Walnut Creek: New Developments	6
Section IV	
Exterior Photographs Interior Photographs Interior/Deck Photographs	10 11 13
Section V	
Parcel Map Floor Plans	14 15
Section VI	
Sale Comparables	18
Section VII	
Lease vs Own Analysis	19
Section VIII	
Demographics & Traffic Counts	21



PROPERTY OVERVIEV	V AERIALS	RESIDENTIAL DEVELOPMENTS P	PROPERTY HOTOGRAPHS	PARCEL MAP & SALE COMPARABLES LEASE VS OWN DEMOGRAPHICS & TRAFFIC COUNTS			
PROPERTY				PROPERTY OVERVIEW			
Address	2055 N. BROADWAY	APN	173-141-039	2055 N. Broadway is a three (3) level elevator served stand-alone office building offering an excellent acquisition opportunity for an owner-user seeking a well-located			
County	Contra Costa	Sale Price	\$4,500,000	asset in the coveted and supply constrained city of Walnut Creek. The location provides easy access to Highway 24 and I-680 with the added convenience of bei within a short walk to BART. There are also numerous restaurants within walking			
Property Type	Stand-alone commercial building	Lease Rate	\$3.25 MG	distance and the building sits close to the Downtown Walnut Creek retail pedestrian core. The building has sixteen (16) onsite surface parking stalls with additional street parking opportunities.			
PROPERTY ATTI	RIBUTES			A Conditional Use Permit has been secured allowing the building to be used as an Office Building despite being in the Automotive Sales and Service Zoning District.			
Year Built/ Renovation	1978/2024	BOMA Rentable Square Footage	±12,354 RSF	The asset has been extensively renovated on both the exterior and interior to inclu new major capital components and building systems. The interior finish schedule v completed using a high standard of quality. The architectural features are reminists of a building you would expect to see in SOMA or Jack London Square. This create a rare opportunity for users seeking a more urban feel while being in an affluent ar highly desired suburban market. Walnut Creek is known for its destination worthy shopping and abundance of restaurants.			
Parking	16 Stalls	Land Area	±13,939 SF	The building is also being offered for lease and can accommodate tenants from ±2,524 RSF to ±12,354 RSF.			

#### **NEW BUILDING IMPROVEMENTS AND SYSTEMS**







**SPRINKLERS** 



**ELEVATOR** 





**PARKING LOT** 



**HVAC** 

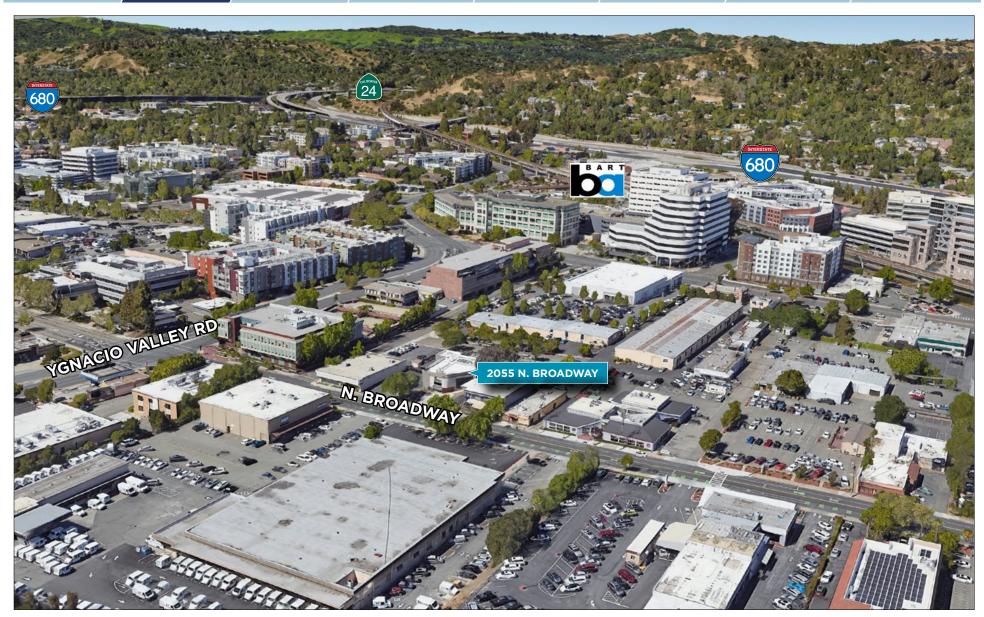




**ELECTRICAL** 



AERIALS





AERIALS







AERIALS

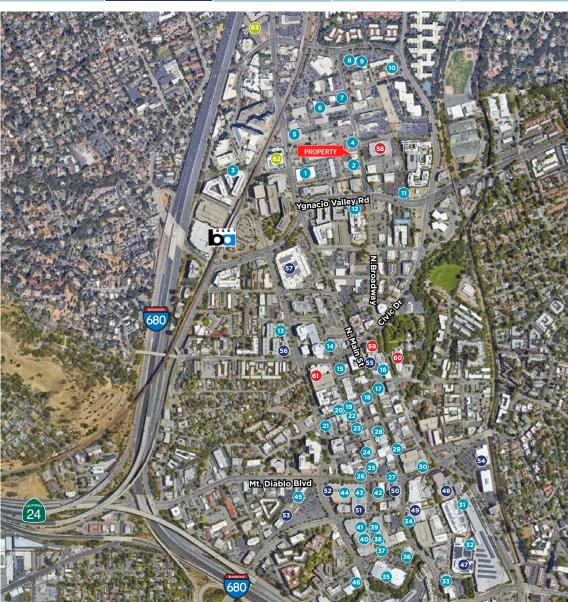
RESIDENTIAL DEVELOPMENTS

PHOTOGRAPHS

PARCEL MAP 8 FLOOR PLANS

SALE COMPARABLE

LEASE VS OW ANALYSIS DEMOGRAPHICS TRAFFIC COUNT



#### RESTAURANTS:

- 1 Kevin's Noodle House
- 2 La Zkinda Grill & Cantina
- 3 Luna Sea Lounge
- 4 Pinky's Pizza
- 5 Retro Junkie
- 6 Rotator Taproom
- 7 Bondadoso Coffee
- 8 Kinders
- 9 Creek House Dim Sum
- 10 House of Sake
- 11 Buttercup
- 12 Mr. Pickles
- 13 The Little Pear
- 14 Montesacro
- 15 Lettuce
- 16 Benvenuti Ristorante
- **17** Opa
- **18** 1515 Lounge
- 19 Broderick's
- 20 Lita's
- 21 Galpao Gaucho
- 22 Walnut Creek Yacht Club
- 23 Sauced
- 24 Melo's
- 25 SweetGreen
- 26 Shake Shack
- 27 Slice House
- 28 Dumpling Hours
- 29 Main Street Kitchen
- 30 Il Fornaio
- 31 Boudin SF
- 32 True Food Kitchen

- 33 The Cooperage
- 34 Pinstripes
- 35 Sunrise Bistro
- 36 Gott's
- 37 Nick the Greek
- 38 Chipotle
- 39 Ruth's Chris
- 40 Buckhorn Grill
- 41 Cheesecake Factory
- 42 Bounty Hunter
- 43 Starbucks
- 44 Taqueria Extra
- 45 Phil's Coffee
- 46 The Habit

#### **RETAIL STORES:**

- 47 Macy's
- 48 Nordstrom's
- 49 Apple
- 50 Tiffany's
- 51 Cinemark
- 52 Planet Fitness
- **53** CVS
- 54 Safeway
- **55** FedEx
- 56 Mike's Bikes
- 57 Target

#### **COMMUNITY RESOURCES:**

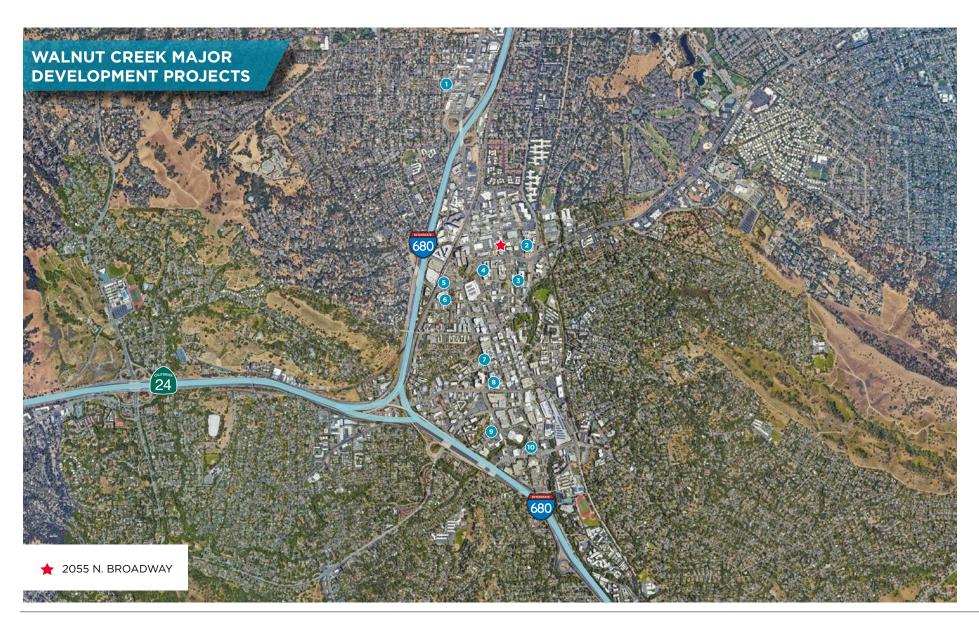
- 8 Post Office
- 9 Police Station
- 60 Public library
- 61 Lesher Center for the Arts

#### **HOSPITALITY:**

- 62 Residence Inn
- 63 Marriott Hotel



RESIDENTIAL DEVELOPMENTS





**AERIALS** 

RESIDENTIAL DEVELOPMENTS

PROPERTY PHOTOGRAPHS PARCEL MAP

SALE COMPARABLE

LEASE VS OW ANALYSIS DEMOGRAPHICS & TRAFFIC COUNTS



Project Arboleda Name Apartments Address 1550 3rd Ave

Apt Units 48

Site Size 0.84 acre



Project The 1960 Name

**Address** 1960 N Main St

Apt Units 92

Site Size 1.20 acres



**Project** Brio Apartments

Address 161 N Civic Dr

Apt Units 300

Site Size 5.07 acres



**Project** The Waymark

Name

Address 101 Pringle Ave

Apt Units 358

Commercial 21,950 SF

Site Size 10.35 acres



Project The Arroyo
Name Apartments
Address 1250 Arroyo Way

Apt Units 100

Site Size 1.00 acre



**Project** Vaya

Name

Address 1776 Lacassie Ave

Apt Units 178

Site Size 1.78 acres



**AERIALS** 

RESIDENTIAL DEVELOPMENTS

PROPERTY PHOTOGRAPHS PARCEL MAP & FLOOR PLANS SALE COMPARABLE

LEASE VS OW

DEMOGRAPHICS & TRAFFIC COUNTS

Centre Place South



Project Name LYRIC

Address 1500 N. California

Boulevard

Apt Units 141

**Retail** 18,270 SF **Site Size** 1.23 acre



Project Name

Address 1271 S. California

Boulevard

Apt Units 22

Retail 30,000 SF Site Size 1.21 acres Timeline TBD



Project Name The Rise

Address

1380 N California Blvd

Apt Units

**nits** 116

Site Size

0.68 acres



Project Name

Address Apt Units

Site Size

Agora at South Main

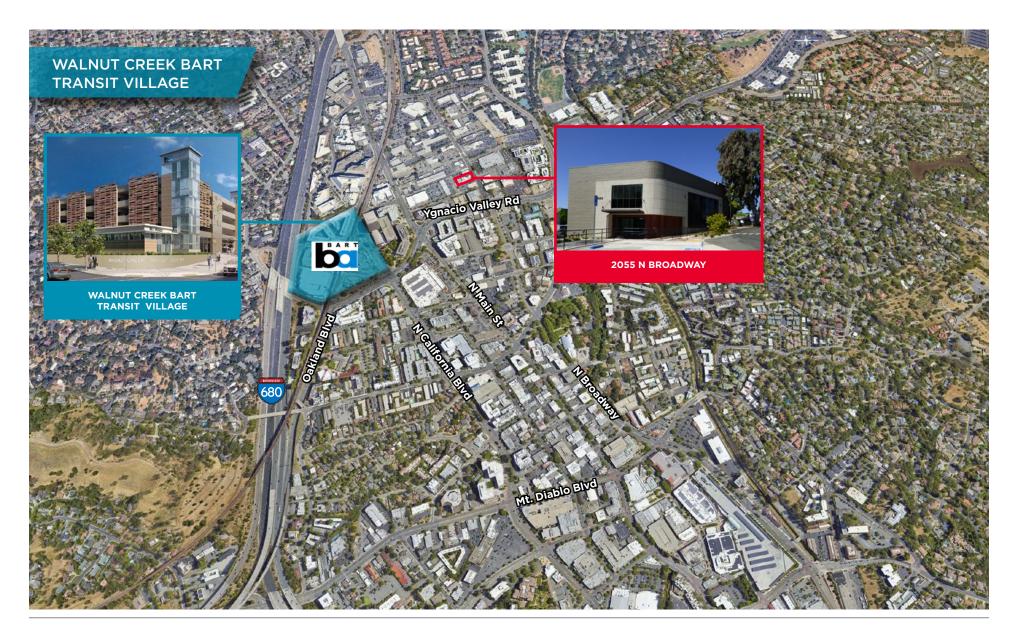
1500 Newell Avenue

49

1.97 acres



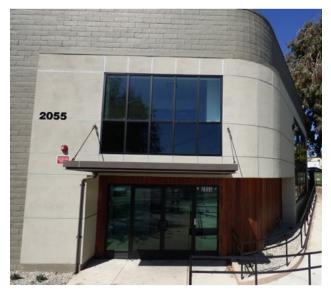
RESIDENTIAL DEVELOPMENTS





PROPERTY PHOTOGRAPHS

## **EXTERIOR PHOTOGRAPHS**















PROPERTY PHOTOGRAPHS

## **INTERIOR PHOTOGRAPHS**

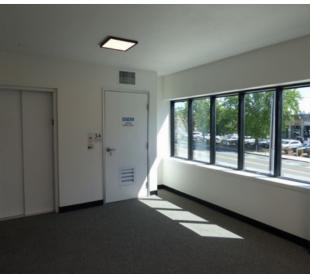














AFRIALS

RESIDENTIAL DEVELOPMENTS

PROPERTY PHOTOGRAPHS

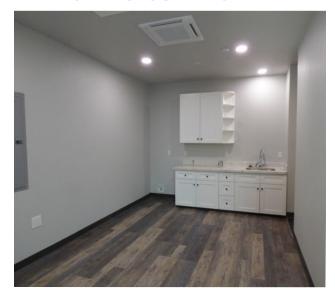
PARCEL MAP 8
FLOOR PLANS

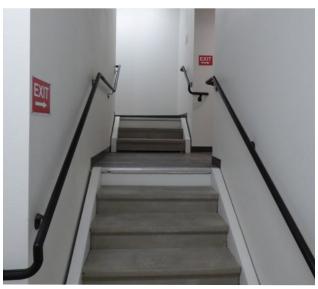
SALE COMPARABLE

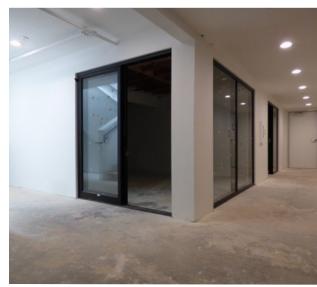
LEASE VS OWN

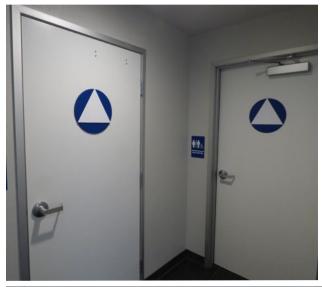
DEMOGRAPHICS & TRAFFIC COUNTS

## **INTERIOR PHOTOGRAPHS**











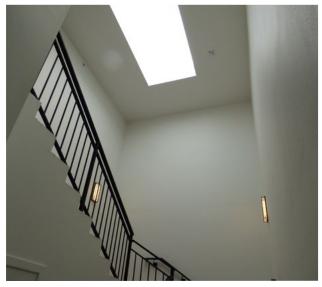




PROPERTY PHOTOGRAPHS

# **INTERIOR/DECK PHOTOGRAPHS**







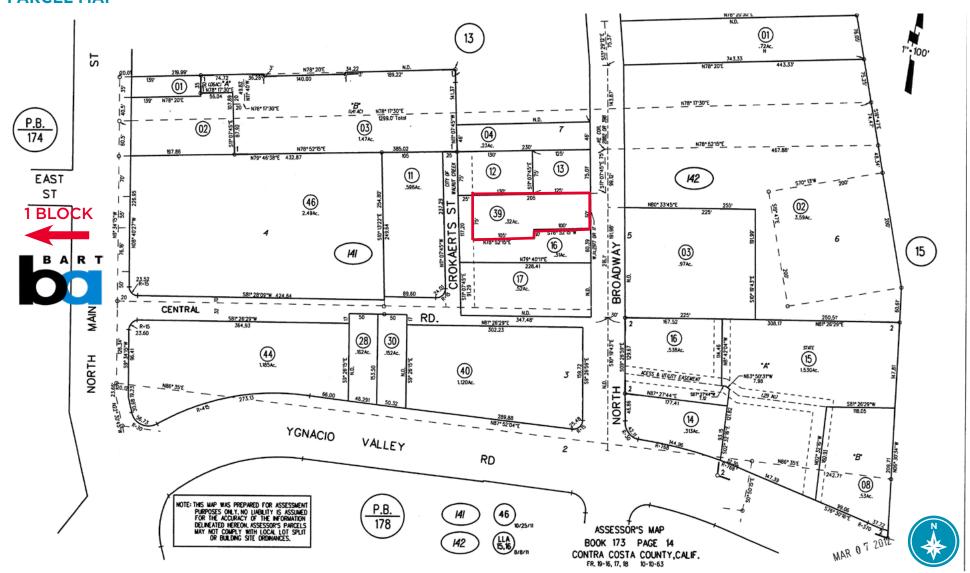






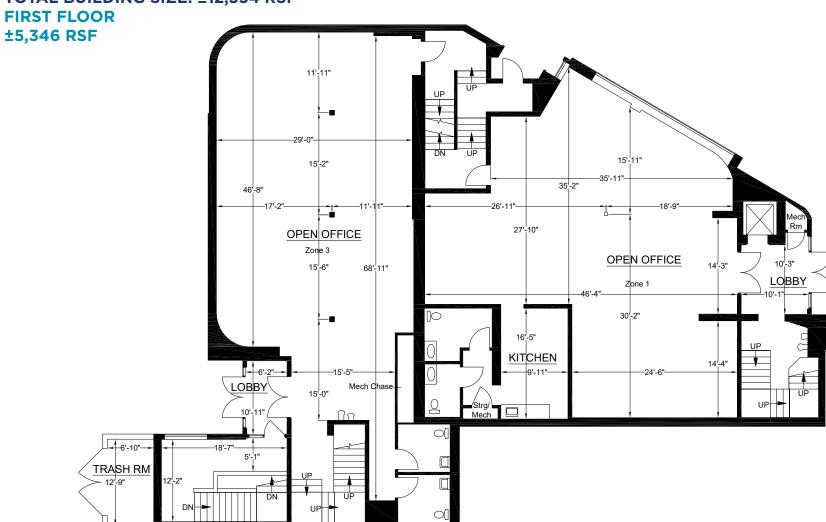


### **PARCEL MAP**



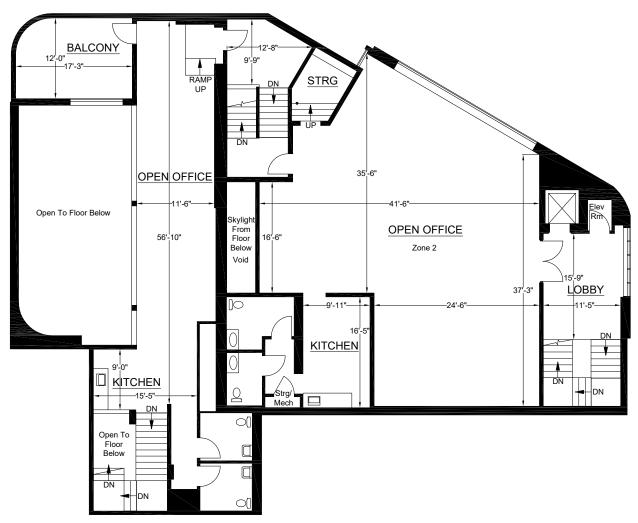


**TOTAL BUILDING SIZE: ±12,354 RSF** 



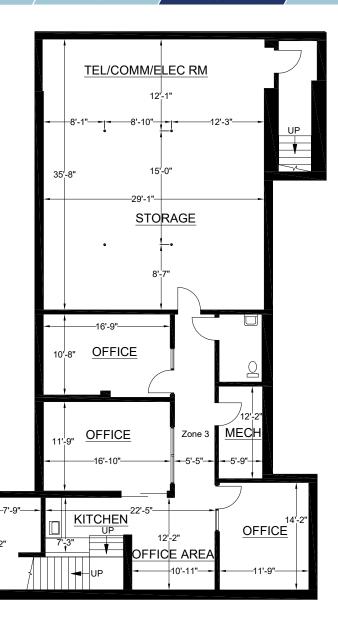


# **SECOND FLOOR** ±4,307 RSF





## **BASEMENT LEVEL** ±2,701 RSF





Medical/Office

PARCEL MAP 8

SALE COMPARABLES



CITY: Walnut Creek, CA

BUILDING SIZE: 6,800 SF

SOLD: \$4,800,000

PRICE/SF: \$705.88 **PROPERTY** 

TYPE:

DATE SOLD: 6/17/2022



CITY: Walnut Creek.CA

Office

BUILDING SIZE: 8.144 SF SOLD: \$3,700,000

\$454.32 PRICE/SF:

TYPE:

**PROPERTY** 

DATE SOLD: 6/23/2021



CITY: Walnut Creek.CA

\$4,744,000

Office/Retail

BUILDING SIZE: 11,000 SF

PRICE/SF: \$431.27

TYPE:

**PROPERTY** 

SOLD:

10/7/2021 DATE SOLD:



CITY: Walnut Creek.CA

BUILDING SIZE: 7.238 SF

SOLD: \$3,055,000

\$422.07 PRICE/SF: **PROPERTY** Office

TYPE:

DATE SOLD: 8/1/2023



CITY: Walnut Creek.CA

BUILDING SIZE: 5,399 SF

SOLD: \$2,200,000

**PROPERTY** Office

TYPE:

PRICE/SF:

DATE SOLD: 1/11/2023



CITY: Walnut Creek.CA

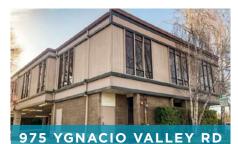
BUILDING SIZE: 4,982 SF

SOLD: \$2,000,000

\$401.45 PRICE/SF: **PROPERTY** Office

TYPE:

DATE SOLD: 12/29/2021



CITY: Walnut Creek.CA

BUILDING SIZE: 6,668 SF

SOLD: \$2,590,000

\$388.42 PRICE/SF: **PROPERTY** Office

TYPE:

DATE SOLD: 12/13/2021



CITY: Walnut Creek.CA

BUILDING SIZE: 12,400 SF SOLD: \$4,100,000

\$330.65 PRICE/SF: **PROPERTY** Office

TYPE:

12/10/2021 DATE SOLD:

\$407.48



AFDIALS

RESIDENTIAL DEVELOPMENTS

PROPERTY PHOTOGRAPH FLOOR PLANS

SALE COMPARABL

LEASE VS OWN ANALYSIS DEMOGRAPHICS & TRAFFIC COUNTS

#### **LEASE VS OWN ANALYSIS**

#### • LEASE •

LEASE ASSUMPTIONS:	
Property Square Feet	12,354
Rent per square foot per month NNN	\$3.25
Rent per month (total)	\$40,151

START-UP COSTS	
Prepaid rent and security deposit	\$80,301
Total Start-Up Costs	\$80,301

MONTHLY COSTS	
Rent payment	\$40,151
Utilities	\$4,500
Total Monthly Costs	\$44,651

MONTHLY OWNERSHIP BENEFITS	
Annual appreciation	0
Annual depreciation: At 40% tax bracket	0
Average monthly principal pmt. (debt reduction)	0
Total Ownership Benefits	0
TOTAL EFFECTIVE MONTHLY COST	\$44,651

#### • OWN •

PURCHASE AS	SUMPTIONS:	
Base Property   Exterior Renova	Price ations/Interior T.I.'s	4,500,000 500,000
Total Cost		\$5,000,000

START-UP COSTS	
Cash down payment (10%)	\$500,000
Loan fees and costs	\$55,500
Total Start-Up Costs	\$555,500

MONTHLY COSTS (Estimated)	
Mortgage Payment	\$30,466
OPEX	\$7,659
Property Taxes	\$4,688
Total Monthly Costs	\$42,813

MONTHLY OWNERSHIP BENEFITS	
Annual appreciation: At 2%	8,333
Annual depreciation: At 40% tax bracket	2,564
Average monthly principal pmt. (10 YR Avg)	19,309
Total Ownership Benefits	23,504
TOTAL EFFECTIVE MONTHLY COST	\$23,504

Disclaimer - This analysis is intended to serve as a sample scenario. While we strive to ensure the content is correct, we do not warrant the completeness or accuracy of the information. You must contact a Certified Public Accountant and Lender(s) to review the details of your specific financial situation.



AFRIALS

RESIDENTIAL DEVELOPMENTS

PROPERTY PHOTOGRAPH: PARCEL MAP 8
FLOOR PLANS

SALE COMPARABLE

LEASE VS OWN ANALYSIS DEMOGRAPHICS & TRAFFIC COUNTS

#### **LEASE VS OWN ANALYSIS**

	INCREASE IN PROPERTY VALUE & OWNER'S EQUITY •						
	Property Value	Loan Balances	Owner's Equity		Property Value	Loan Balances	Owner's Equity
YEAR 5:	\$5,520,404	\$4,076,666	\$1,443,738	YEAR 15:	\$6,729,342	\$2,679,325	\$4,050,017
YEAR 10:	\$6,094,972	\$3,490,653	\$2,604,319	YEAR 20:	\$7,429,737	\$1,555,877	\$5,873,860

"Equity" is based upon property value appreciating at 2% per year less the loan balances.

Operating Expense Costs (OPEX): Includes estimated CAM charges, insurance, utilities and janitorial expenses.

Depreciation: Estimated based upon 60% allocation of the purchase price to building cost.

## SBA 504 FINANCING PROGRAM

Purchase price	\$5,000,000	* Note that interest rates vary from month to month	
Cash down payment: 10%	500,000	and loan terms differ from one lender to another.	
Amount financed	4,500,000	Monthly payment (combined 1st & 2nd)	\$30,466

<sup>\*</sup> The SBA 504 financing program combines a loan from a regular bank for 50% of the total loan amount and a loan from the SBA for 40% of the total loan amount (total 90%). The buyer provides a 10% cash down payment.

SBA Financing Loan Amount	1st Mortgage by Bank \$2,500,000	2nd Mortgage by Bank \$2,00,000	
Interest Rate	6.75%	6.26%	
Amortization in years	25 year amortization	25 year amortization	
Percent of Total Loan Amount	50% of total	40% of total	
Loan Fee	0.50% \$12,500	2.15% \$43,000	
Monthly Payment	\$17,273	\$13,193	

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AFRIALS

RESIDENTIAL DEVELOPMENTS

PROPERTY PHOTOGRAPH FLOOR PLANS

SALE COMPARABLE

LEASE VS OWN

DEMOGRAPHICS & TRAFFIC COUNTS



2023 Summary	1-Mile	3 -Mile	5-Mile
Population	21,723	113,134	225,776
Households	10,500	48,787	92,023
Families	4,806	27,115	55,699
Average Household Size	2.05	2.28	2.42
Owner Occupied Housing Units	4,213	29,612	57,737
Renter Occupied Housing Units	6,287	19,175	34,286
Median Age	40.5	45.9	44.6
Median Household Income	\$130,596	\$134,409	\$129,781
Average Household Income	\$178,036	\$190,622	\$190,656
2028 Summary			
Population	10,414	80,736	228,245
Households	4,298	36,072	93,177
Families	2,511	19,731	56,129
Average Household Size	2.38	2.21	2.42
Owner Occupied Housing Units	2,492	24,131	58,347
Renter Occupied Housing Units	1,806	11,941	34,830
Median Age	45.4	50.8	45.1
Median Household Income	\$85,507	\$154,069	\$149,347
Average Household Income	\$227,556	\$227,623	\$213,592
Trends: 2023-2028 Annual Rate			
Population	0.92%	0.39%	0.22%
Households	1.00%	0.45%	0.25%
Families	0.81%	0.31%	0.15%
Owner Households	0.13%	0.23%	0.21%
Median Household Income	2.73%	2.59%	2.85%



For more information, contact:

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