# Finsbury

## Fletchers Bakeries







## **Fletchers Bakeries**

#### INVESTMENT SUMMARY

- Rare opportunity to acquire a highly successful and well established manufacturing facility in north Sheffield.
- Fletchers Bakeries Limited is one of the most diverse and highly efficient bakery manufacturers in the UK to both the retail and foodservice industries, producing 120 million products per year.
- Fletchers Bakeries is a significant employer in the local area, with approximately 400 staff, covering nine high volume manufacturing lines, producing a wide variety of products.
- The site has been occupied by Fletchers Bakeries since the early 1970s, and has received significant investment over the years, including a brand new buns & rolls line installed in 2022.
- Well located with good access to Sheffield city centre and to the A61, providing connections to the north via the M1.
- The surrounding area is mixed-use with industrial, commercial and leisure uses immediately surrounding the property and residential use across the wider area.

- The property has a Gross Internal Area of **221,652 sq ft** across a manufacturing facility comprising a series of interconnected buildings and a two-storey office building.
- The site totals around 10.67 acres (4.32 ha) and a site coverage of circa 41%.
- A new 25 year lease to Fletchers Bakeries Limited, with tenant only break options on the 10th, 15th and 20th anniversaries.
- Five yearly upward only **rent reviews to the higher of the open market rent or compounded CPI (1.0%-3.0% annual collar and cap),subject to an overall cap of 15.927%.**
- The initial rent will be £625,000 per annum equating to £2.82 psf.
- Fletchers Bakeries Limited has a turnover of £117.6m and an EBITDA of £8.17m.
- The lease will be guaranteed by Finsbury Food Group Limited who have a turnover of £452m and D&B rating of 5A1.
- Freehold.



#### PROPOSAL

We are instructed to seek offers in excess of £6,825,000 (Six Million Eight Hundred and Twenty Five Thousand Pounds) subject to contract and exclusive of VAT. A purchase at this level reflects a **net initial yield of 8.50%** assuming full sale & leaseback purchaser's costs of 7.65% and reflects a **low capital value of £31 per sq ft**.

## Finsbury

## **Fletchers Bakeries**





## **Fletchers Bakeries**

#### LOCATION

The property is located in the Hillsbrough area approximately 3.5 miles to the north of Sheffield City Centre. Sheffield is the second largest city in the Yorkshire and Humber region with a population of approximately 552,698 and serves as the commercial and administrative centre for South Yorkshire.

The city is located 4 miles to the east of J33 of the M1. Nearby conurbations include Leeds, 33 miles to the north, Manchester, 38 miles to the west and Doncaster 24 miles to the north-east.

#### Sat Nav: S61LY





#### Drive Times

| Leeds      | 40 mins      | 33 miles |
|------------|--------------|----------|
| Manchester | 1 hr 5 mins  | 38 miles |
| Liverpool  | 1 hr 40 mins | 78 miles |
| Birmingham | 1 hr 50 mins | 93 miles |

#### Train Times from Sheffield Station

| Leeds                 | 41 mins     |
|-----------------------|-------------|
| Manchester Piccadilly | 52 mins     |
| Birmingham New Street | 1 hr 8 mins |
| London St Pancras     | 2 hr 9 mins |
|                       |             |

#### SITUATION

Fletcher's Bakery is situated on Clay Wheels Lane, which leads from the A61, approximately 3.5 miles to the north of Sheffield City Centre. The A61 is the main arterial route connecting Sheffield City Centre to the M1, 6.5 miles to the north.

The area surrounding the property is mixed use; concentrated around the A61 there is a mix of industrial, commercial and leisure uses. The surrounding areas of Wadsley, Shirecliffe and Wisewood provide large areas of suburban housing.

Immediately adjacent to the property is a Sainsbury's superstore and there is a trade estate opposite the property with occupiers including Howdens and Thunder Group UK. Kilner Way Retail Park is situated on the opposite side of the A61, approximately 0.5 miles from the property. Also in the vicinity is Sheffield Wednesday's Hillsborough Stadium and The Owlerton Stadium, which hosts greyhound racing and speedway events.

#### **Local Occupiers:**





### **Fletchers Bakeries**



#### DESCRIPTION

Finsbury

The property provides a manufacturing facility, in a series of interconnected buildings, a two-storey office building and associated yard and parking.



FIRE EXIT



#### Unit 1

The original factory is situated to the front of the site, which dates from the mid 1900s. The building comprises a traditional steel truss industrial unit with part brick and profile metal clad elevations under a north light roof with an eaves height of approximately 4.42m. To the front of the building is a two-storey brick-built office block, providing a mix of office accommodation, workshops, WCs and kitchens.

#### Units 2, 3 & 4

A more modern extension at the rear of the site, dates from the late 1990s and provides a steel framed industrial unit with part brick and part metal clad elevations under an insulated profile metal sheet roof. The building has an eaves height of 12.51m and eight dock level roller shutter doors.



#### Unit 5 (Canopy B)

Canopy B is an open sided steel portal frame industrial unit.

#### Unit 6

Located to the eastern side of the site is a detached two-storey building with brick clad elevations providing storage accommodation.

#### Unit 7

Located to the western side of the site is a further detached industrial building dating from the mid 1900s. This building is of trussed steel framed construction with brick clad elevations and profile metal clad roof.

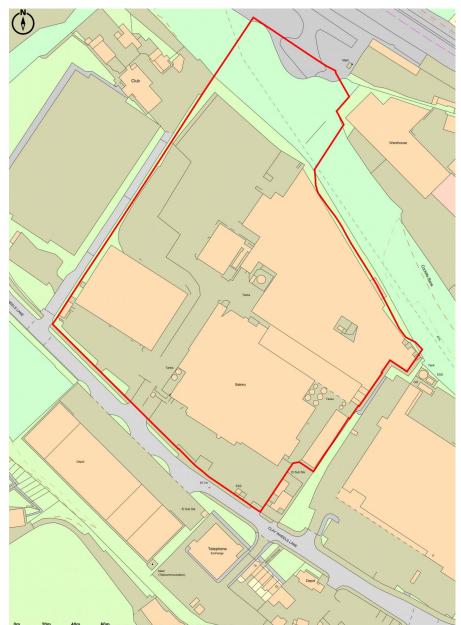
Externally the property provides two separate tarmac surfaced car parks and two yards.

## **Fletchers Bakeries**

#### ACCOMMODATION

The property has been measured by Stak and provides the following Gross Internal Areas (GIA):

| Unit 1                         | Use                      | GIA (sq ft) |
|--------------------------------|--------------------------|-------------|
| Ground                         | Production and Ancillary | 59,659      |
| Ground                         | Office                   | 8,782       |
| First                          | Office                   | 15,429      |
| Second                         | Ancillary                | 381         |
| Total                          |                          | 84,250      |
| Unit 2, 3 and 4                | Use                      | GIA (sq ft) |
| Ground                         | Production and Ancillary | 70,717      |
| First                          | Production and Ancillary | 12,227      |
| Second                         | Production and Ancillary | 3,126       |
| Total                          |                          | 86,070      |
| Unit 6                         | Use                      | GIA (sq ft) |
| Ground                         | Production and Ancillary | 4,169       |
| First Production and Ancillary |                          | 467         |
| Total                          |                          | 4,636       |
| Unit 7                         | Use                      | GIA (sq ft) |
| Ground                         | Production and Ancillary | 30,087      |
| Total                          |                          | 30,087      |
| Total Production/Oth           | er                       | 180,833     |
| Total Office                   |                          | 24,211      |
| Total                          |                          | 205,044     |
| Unit 5 Canopy B                |                          | 16,609      |
| Total (inc. Unit 5 Can         | ору В)                   | 221,652     |







#### TENURE

The property is held Freehold under title number SYK432315.

## **Fletchers Bakeries**



#### FLOOR PLANS



The measured survey is available in the data room and assignable subject to agreement of terms.

**Fletchers Bakeries** 



#### TENANCY

Finsbury

#### **Lease Terms**

The property will be let to Fletchers Bakery Limited on a new 25 year full repairing and insuring lease, subject to a schedule of condition. The initial rent will be £625,000 per annum, with five yearly upwards only rent reviews to the higher of the open market rent or compounded CPI (1.0%-3.0% annual collar and cap), subject to an overall cap of 15.927%. The lease will be guaranteed by Finsbury Food Group Limited.

## **Fletchers**

| Tenant                  | Fletchers Bakeries Limited   |
|-------------------------|--|
| Guarantor               | Finsbury Food Group Limited  |
| Lease Term              | A new 25-year lease with tenant only break options on the 10th, 15th and 20th anniversaries.   |
| Rental                  | £625,000 (£2.82 psf)   |
| Rent Review             | Five yearly upwards only rent reviews to the higher of the open market rent<br>or compounded CPI (1.0%-3.0% annual collar and cap), subject to an overall<br>cap 15.927%.        |
| Repairing<br>Obligation | Full repairing and insuring basis subject to a photographic schedule of condition. All tenant fixtures, fittings, machinery or equipment to be removed upon expiry of the lease. |
| 1954 Act                | Inside   |
|                         |  |

A copy of the lease and associated documentation is available in the data room.





## **Fletchers Bakeries**

#### COVENANT

#### **Fletchers Bakeries Limited**

Producing 120 million products per annum and dating back to 1895, Fletchers Bakeries is one of the most diverse and highly efficient bakery manufacturers in the UK, serving both the retail and foodservice channels. Based in north Sheffield, Fletchers Bakeries is a significant employer in the local area with around 400 staff. Fletchers Bakeries also operates from a site in Whitefield, Greater Manchester.

The site has nine high-volume manufacturing lines producing a wide range of products, including buns and rolls, English and American muffins, baguettes, doughnuts and sliced breads in both fresh and frozen formats. These are produced both as private label and under the Kara brand for Foodservice.

Fletchers Bakeries has occupied the site since early 1970's and has invested significantly over the years, including a brand new buns & rolls line installed in 2022.

Company No: 00249790 Dun & Bradstreet rating: 'E2'

Finsbury

| Year End   | July 2024<br>(£'000) | July 2023<br>(£'000) | July 2022<br>(£'000) |
|------------|----------------------|----------------------|----------------------|
| Turnover   | £117,623             | £102,301             | £88,057              |
| EBITDA     | £8,170               | £8,860               | £5,597               |
| Net Assets | £2,422               | £2,095               | £1,158               |

## **Fletchers**





<sup>over</sup> **45,000** 

tonnes annual volumes

120 million products produced per annum

400 staff on site

#### **Finsbury Food Group Limited**

Finsbury Food Group is a leading UK speciality bakery manufacturer of bread, morning goods, cake and sweet treat products. The Group has long-standing relationships with all major UK grocery retailers and multiple leading foodservice providers, including Tesco, Co-op, Asda, Waitrose, Morrisons, Brakes, Sainsbury's, Bidfood and M&S. The Group has also established a broad range of brand licensing partners including Mars, Disney, Universal and Thorntons.

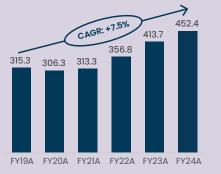
The Group operates across 8 locations in the UK as well as operations in France and Poland. It has well-invested manufacturing facilities with an array of production capabilities and capacity to support strong demand-led growth. Over the next three years the Group has a Capex programme of over £40m to further drive productivity and efficiency throughout its operations. The Group has a track record of delivering long term revenue growth and margin improvement, with FY24 Revenue and EBITDA of £452m and £36m, respectively. Despite recent macroeconomic headwinds, the Group has delivered consistent EBITDA growth and has proven to withstand unprecedented cost pressures through commercial negotiation and well executed purchasing strategies.

| July 2024<br>(£'000) | July 2023<br>(£'000) | July 2022<br>(£'000)                 |
|----------------------|----------------------|--------------------------------------|
| £452,360             | £413,738             | £356,808                             |
| £35,950              | £31,274              | £28,747                              |
| £134,465             | £126,568             | £118,854                             |
|                      | £452,360<br>£35,950  | £452,360 £413,738<br>£35,950 £31,274 |



Company No: 00204368 Dun & Bradstreet rating: '5A1'

#### Revenue (£m)



#### EBITDA (£m)



## **Fletchers Bakeries**

#### MARKET OVERVIEW

#### **Rental Evidence**

| Property   | Tenant         | Size (sq ft) | Rent (psf) | Term (Break) | Comments               | Date      |
|--|----------------|--------------|------------|--------------|------------------------|-----------|
| Balby Carr Bank<br>Doncaster                     | Capita         | 147,000      | £5.95      | 10           | Constructed in 1998    | Q2 2023   |
| Unit 1 Catalyst Business Park<br>Sheffield       | JLA Group      | 108,845      | £8.50      | 15 (10)      | Newly constructed unit | June 2023 |
| Xenon Park<br>Doncaster                          | National Grid  | 70,000       | £4.25      | 5 (3)        | Secondary stock        | Q2 2023   |
| Holbrook 55, Holbrook Avenue<br><b>Rotherham</b> | Beetson Clarke | 55,408       | £5.95      | 3            | Second hand building   | Q2 2023   |

#### Investment Evidence

Finsbury

| Property  | Tenant                         | Size (sq ft)        | WAULT   | Price       | NIY   | CV (psf) | Date        |
|---|--------------------------------|---------------------|---------|-------------|-------|----------|-------------|
| Calder Bank Road<br><b>Dewsbury</b>   | Westex Flooring                | 159,713             | 25 (15) | £8,715,000  | 8.50% | £55      | Under offer |
| Unit 9, Leeds 27 Industrial Estate<br><b>Leeds</b>                              | Likewise North                 | 80,654              | 7.00    | £7,208,614  | 5.50% | £89      | Under offer |
| Unit C2, Telford Way<br><b>Wakefield</b>  | Jenkar Shipping Limited        | 37,118              | 10      | £3,000,000  | 7.75% | £81      | August 2024 |
| Altofts Lane <b>Castleford</b> &<br>Units 10-11 Bruntcliffe Avenue <b>Leeds</b> | Viamaster                      | 131,616 &<br>34,316 | 15      | £14,395,000 | 6.75% | £87      | August 2024 |
| Stadium Way, South Elmsall Pontefract   | Superdrug                      | 300,000             | 1.50    | £17,250,000 | 6.63% | £58      | July 2024   |
| Interchange 26<br><b>Bradford</b>   | Advanced Supply Chain<br>Group | 231,252             | 19.50   | £30,250,000 | 5.37% | £131     | May 2024    |







## **Fletchers Bakeries**

#### FURTHER INFORMATION

#### **Phase 1 Environmental Site Assessment**

Ramboll have undertaken a Phase 1 Environmental Assessment of the site and considers it to be a Low to Moderate risk. A copy of the report is available within the data room.

#### EPC

The buildings have the following EPC ratings:

- Unit 1 (C 56)
- Unit 2, 3 & 4 (D 76)
- Unit 6 (C 58)
- Unit 7 (C 60)

Copies of the EPC reports are available within the data room.

#### VAT

The property is not elected for VAT.

#### AML

To discharge its legal obligations, including under applicable anti-money laundering regulations, Cushman & Wakefield will require certain information of the successful bidder. In submitting a bid, you agree to provide such information when heads of terms are agreed.

#### Data Room

Further information can be found in the data room and access can be provided upon request.

#### www.FinsburyPortfolio.co.uk

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 ${\tt CONTACTS}$ 

For further information or to arrange an inspection, please contact:

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## **Fletchers Bakeries**